



## LLP "KAZCHIN FORTUNE OIL COMPANY"

G. ALMATY, ALATAUSKY DISTRICT, MIKRORAYON ACCENT, BUILDING 60, SQ. 88

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(КАЗЧИН ФОРТУНЕ ОЙЛ КОМПАНИ) ЖШС



**Date:** October, 2023

**6 Months Validity**

**To: Whom it may Concern**

We **LLP"KAZCHIN FORTUNE OIL COMPANY** "in Collaboration with our Business partners, hereby issue this binding offer with full Corporate responsibility; we confirm and certify that Seller have the intention and capacity to supply the commodities according to the terms and conditions herein stipulated. We Confirm and Certify that. We have the intention and Capacity to Supply the product listed below according to the non-negotiable procedure terms and Conditions

### **TERMS OF NEGOTIATION**

<b>Origin:</b>	<i>Republic of Kazakhstan</i>
<b>Delivering port:</b>	<i>ASWP</i>
<b>Incoterms:</b>	<i>FOB/CIF</i>
<b>Loading Port:</b>	<i>AKTAU/VLADIVOSTOK Rotterdam or any other safe World Port.</i>
<b>Payment Terms:</b>	<i>MT103 T/T Telegraphic Transfer</i>
<b>Inspection:</b>	<i>SGS or Similar</i>
<b>Commission:</b>	<i>Seller's Mandate on Seller Side 50% &amp; Buyer's Mandate on Buyer Side – 50% Percent accordingly.</i>
<b>Insurance:</b>	<i>Paid by Seller, covering 110% of Shipment Value</i>

### **AVAILABLE PRODUCTS**

**MAZUT M100 : Monthly Quantity:** 50,000MT- 1,000,000MT. Price per MT: FOB \$370 Gross/\$360 Net. CIF \$360 Gross / \$350 Net. Commission: \$5/\$5.

**D2GAS OIL : Monthly Quantity:** 50,000MT–1,000,000MT. Price Per MT: FOB \$360 Gross/\$350 Net. CIF \$350 Gross / \$340 Net. Commission: \$5/\$5.

**LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50%BUTANEMIX:** Monthly Quantity: 20,000 MT-500,000 MT. Price Per MT: FOB \$370 Gross / \$360 Net. CIF \$360 Gross / \$350 Net. Commission: \$5/\$5.

**LIQUEFIED NATURAL GAZ. :** Monthly Quantity: 20,000MT–500,000MT Price Per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5/\$5.

**AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL :** Monthly Quantity: 500,000BBLs-10,000,000BBLs, Price Per Barrel: FOB \$60 Gross/\$56 Net. CIF 64 Gross/ \$60 Net Commission: \$2/\$2.



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### WORKING PROCEDURES FOB: Rotterdam/Houston

- 1) Buyer issues ICPO.
- 2) Seller issues Commercial Invoice (CI), buyer signs and returns to Seller with his TSA, Seller verify buyer TANK FARM and make 3days tank lease payment to the buyer tank farm for the Injection Process.
- 3) Buyer pays his Tank Farm Company for 2 days tank storage costs, after his Tank Farm Company has received the buyer's payment the Seller Company pays 3 days cost (totaling) 5days TSR
- 4) Seller inject into buyer tank and issues SGS, ATV and Unconditional DTA.
- 5) Buyer conducts Dip Test and makes the payment for the total value of product injected into the tanks through the means of MT103-TT.
- 6) Seller pays all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and Conditions of the sales and purchase agreement contract between buyer and seller

### TTO TRANSACTION PROCEDURE

1. Buyer issue official ICPO to the exact quantity in the sanitized MOU;
- 2 Seller issues original MOU;
- 3 Buyer counter sign the MOU and forward back;
- 4 Seller issues Bill of Landing, Statement of Availability of product
- 5 Buyer pay for the allocation procurement of the first delivery which cost is 55,000 USD
- 6 Upon receipt of the countersigned original MOU from the Buyer, Seller emails to the Buyer the listed documents issued in the name of the initial Buyer as stated in the MOU;
  - a) Certificate of Product Origin;
  - b) Product Passport (Quality and Quantity Dip Test Analysis Report);
  - c) Bill of Lading;
  - d) Cargo Manifest
  - e) Tanker Vessel Q88;



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f) Vessel Details

g) Ullage Report;

h) Invoice for Title Take Over

7 Upon Buyer receipts of the documents, Buyer verifies the availability of the Product on high sea and makes payment within 72 hours for the Title Take Over;

8 Upon Seller receipt of the Title Take over payment, Seller transfers the title to the Potential Buyer's company name and also re-issues all outstanding documents to the potential Buyer's company name and sends via swift from Seller's bank to Buyer's bank the Full Proof of Product.

9 Vessel arrives Buyer's Discharge Port and Buyer carries out the CIQ/SGS inspection and upon successful inspection Buyer pays by MT103 TT Wire Transfer for the full Product to the Seller. The title take over payment will be deducted when Buyer is paying for the full product.



FAFENGUT VALIEVICH  
Director

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