



SOFT CORPORATE OFFER (SCO)

JET A1 RUSSIA ORIGIN

SPOT QUANTITY: 2,000,000 BARRELS
MONTHLY QUANTITY: maximum 5,000,000 BARRELS
PRICE CIF: US\$ 40 GROSS / US\$ 38 NET PER BARREL

JP54 RUSSIA ORIGIN

SPOT QUANTITY: 2,000,000 BARRELS
MONTHLY QUANTITY: maximum 5,000,000 BARRELS
PRICE CIF: US\$ 40 GROSS / US\$ 38 NET PER BARREL

D6 RUSSIA ORIGIN

SPOT QUANTITY: 100,000,000 GALLONS
MONTHLY QUANTITY: maximum 800,000,000 GALLONS
PRICE CIF: US\$ 0.54 GROSS / US\$ 0.50 NET PER GALLON

MAZUT M100 10585-75 RUSSIA ORIGIN

TRIAL QUANTITY: 50,000 - 100,000 metric tons
MONTHLY QUANTITY: 50,000 - 500,000 metric tons
PRICE CIF: US\$ 170 Gross / US\$ 160 Net per metric ton

EN590 10PPM

TRIAL QUANTITY: 50,000 - 100,000 metric tons
MONTHLY QUANTITY: 50,000 - 500,000 metric tons
PRICE CIF: US\$ 180 Gross / US\$ 170 Net per metric ton

LIGHT CYCLE OIL (LCO)

TRIAL QUANTITY: 50,000 - 100,000 metric tons
MONTHLY QUANTITY: 50,000 - 500,000 metric tons
PRICE CIF: US\$ 170 Gross / US\$ 160 Net per metric ton



PROCEDURES CIF SPOT/CONTRACT

1. BUYER SENDS ICPO WITH FULL PURCHASING BANK DETAILS AND COMPANY REGISTRATION CERTIFICATE SCAN COPY TO SELLER.
2. SELLER ISSUES SALES PURCHASE AGREEMENT (SPA) TO BUYER WITH NCNDA/IMFPA, BUYER SIGN SALE PURCHASE AGREEMENT (SPA) AND RETURN TO SELLER WITH NCNDA/IMFPA SIGNED BY INTERMEDIARY/INTERMEDIARIES.
3. SELLER REVIEW SALES PURCHASE AGREEMENT (SPA), SELLER SIGN AND SEAL SALES PURCHASE AGREEMENT (SPA) AND SEND BACK TO BUYER IN PDF.
4. BUYER PROVIDES BANK CONFIRMATION LETTER (BCL) TO SELLER TO PROVE BUYER HAS FUNDS TO PURCHASE THE PRODUCT.
5. SELLER LEGALIZES THE SALE PURCHASE AGREEMENT (SPA) AND SEND LEGALIZED SALE PURCHASE AGREEMENT (SPA) TO BUYER ALONG WITH PRODUCT DOCUMENTS APPROVED BY RUSSIA MINISTRY OF ENERGY AS LISTED BELOW,
 - a. CERTIFICATE OF PRODUCT ORIGIN
 - b. COMMITMENT TO SUPPLY PRODUCT
 - c. STATEMENT OF PRODUCT AVAILABILITY
 - d. PRODUCT DIP TEST RESULT
 - e. REGISTRATION CERTIFICATE OF SELLER COMPANY
6. SELLER SEND ATTESTATION OF PRODUCT ALLOCATION CERTIFICATE (issued by Russia Ministry Of Energy) AND BILL OF LANDING (BL) TO BUYER, BUYER CONFIRMS THE PRODUCT CARGO.
7. SELLER CONCLUDES SHIPMENT WITH SHIPPING COMPANY AND SELLER RELEASE REMAINING PRODUCT DOCUMENTS AND SHIPPING DOCUMENTS TO BUYER AS LISTED BELOW,
 - a. PRODUCT ALLOCATION PASSPORT TRANSFER CERTIFICATE (in buyer name)
 - b. VESSEL QUESTIONNAIRE 88
 - c. CHARTER PARTY AGREEMENT
 - d. FRESH SGS REPORT (Not older than 48 hours)
 - e. SELLER EXPORT LICENSE (scan copy)
8. UPON ARRIVAL OF PRODUCT AT BUYER DISCHARGE PORT, BUYER CONDUCTS SGS OR CIQ INSPECTION DEPENDING ON BUYER'S DESTINATION PORT.
9. UPON POSITIVE SGS OR CIQ INSPECTION CONDUCTED BY BUYER, BUYER MAKES PRODUCT PAYMENT VIA WIRE TRANSFER MT103/TT TO SELLER BANK ACCOUNT.
10. SELLER RELEASE COMMISSIONS TO INTERMEDIARY/INTERMEDIARIES INVOLVED IN THE TRANSACTION AS SIGNED IN NCNDA/IMFPA.

General Director
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