

ООО АГАВАПЛЮС
ООО "AGAVA PLYUS"

RUSSIA, 603083, NIZHNIJ NOVCITY, STR. PRIGUNOVA D 11 KV 91

Email: alexander.grinin@inbox.ru

TO:

Buyer/Buyer Mandate

SOFT CORPORATE OFFER

D6 VIRGIN FUEL OIL.

PRICE CIF: GROSS \$0.65/NET \$0.60

PRICE FOB: GROSS \$0.55/NET \$0.50

MAZUT M100-10585-75

PRICE CIF: GROSS \$170/NET \$160

PRICE FOB: GROSS \$150/NET \$140

LPG (LIQUEFEID PETROLEUM GAS)

PRICE CIF: GROSS \$170/NET \$160

PRICE FOB: GROSS \$150/NET \$140

D2 DIESEL GAS OIL L-0.2-62 GOST 305-82

PRICE CIF: GROSS \$200/NET \$190

PRICE FOB: GROSS \$180/NET 170

RUSSIAN ORIGIN JET FUEL A1/JP54

PRICE PER BARREL (FOB): \$30.00 USD GROSS / \$26.00 USD

NET

PRICE PER BARREL (CIF): \$35.00 USD GROSS / \$31.00 USD NET

EURO 4, EURO 5 & DIESEL 500 PPM

PRICE CIF: GROSS \$210/NET \$200

PRICE FOB: GROSS \$195/NET 185

LNG (LIQUEFEID NATURAL GAS)

PRICE CIF: GROSS \$175/NET \$165

PRICE FOB: GROSS \$160/NET \$150

BITUMEN GRADE 60/70 AND 80/100

PRICE CIF: GROSS \$190/NET \$180

PRICE FOB: GROSS \$175/NET \$165

REBCO (Russian Export Blend Crude Oil) GOST 9965/76

PRICE CIF: GROSS \$30/NET \$26

PRICE FOB: GROSS \$25/NET \$21

EN590

PRICE CIF: GROSS \$200/NET \$190

PRICE FOB: GROSS \$185/NET \$175

UREA

PRICE CIF: GROSS \$165/NET \$155

PRICE FOB: GROSS \$140/NET \$130

GASOLINE 87, 95 OCTANE RUSSIAN ORIGINS

PRICE CIF: GROSS \$210/NET \$200

PRICE FOB: GROSS \$190/NET \$180

GASOLINE 92 OCTANE RUSSIAN ORIGINS

PRICE CIF: GROSS \$215/NET \$205

PRICE FOB: GROSS \$200/NET \$190

LIGHT CYCLE OIL (LCO)

PRICE CIF: GROSS \$180/NET \$ 170

PRICE FOB: GROSS \$ 160/ NET \$ 150

FOB PROCEDURE

NON NEGOTIABLE PROCEDURE DIP & PAY FOB HOUSTON & ROTTERDAM.

1. Upon acceptance of seller's Offer, buyer issues Purchase Order (ICPO) and Passport Copy.
2. Upon acceptance of buyer ICPO Seller issues Commercial Invoice/ICC Warning Letter for buyer's review and signing of the trial lift order for the awarded allocation.
3. Buyer signs the commercial invoice and returns to seller, the signed CI/ICC Warning Letter along with their Tank Storage Agreement (TSA).
4. Seller lodge the sign commercial invoice, ICC Warning Letter and the approve Tank Storage Agreement (TSA), with the (Ministry of Energy Russia Federation), upon successful endorsement by the Ministry of Energy, Seller issues the POP Documents as shown below:
 - Dip Test Authorization (DTA)
 - Fresh SGS Report
 - Q&Q Report - Ullage Report
 - Tank Storage Receipt
 - Tank Injection Report
 - Authorization to Verify
5. Buyer inspect by SGS (Dip test in Seller tanks) on buyer's expense.
6. Seller Issue (Authorization to Transfer from Seller Tank to Buyer Tank) upon buyers satisfactory.
7. Seller issues document to all intermediaries involved in the transaction and to seller/buyer. endorsed NCNDA/IMFPA.
8. Buyer makes payment for the product via MT103 or MT199 after completed injection and receiving copy of bill of lading and seller transfers title ownership to buyer and sign yearly contract delivery.

CIF PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead.
2. Seller issues Commercial Invoice to Buyer. Buyer signs, seals and returns the Commercial Invoice to Seller for final endorsement.
3. Within 5 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment.
4. Seller's Bank issues Full POP Documents to the Buyer's Bank
 - a) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
 - b) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
 - c) Copy of statement of availability of the product.
 - d) Copy of the refinery commitment to produce the product.
 - e) Copy of Transneft contract to transport the product to the loading port.
 - f) Copy of the port storage agreement.
 - g) Copy of the charter party agreement to transport the product to discharge port.
 - h) Copy of Vessel Questionnaire 88. i) Copy of Bill of Lading.
 - J) SGS Report at loading port. k) Dip test Authorizaon (DTA) & ATB
 - l) NOR/ETA m) Certificate of Ownership Transfer
 - n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy
5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port.

ESCROW PROCEDURE

1. Buyer issues ICPO + Company Profile.
2. Seller issues CI for Buyer's Signature.
3. Buyer sign CI and returns to seller.

Upon receiving of the signed CI buyer open communication with seller and seller appoints an Escrow agent company base Buyer outside the countries of both buyer and seller. Buyer & seller sign the Escrow Guarantee Agreement with 10% (or mutual agreed percentage amount to be deposited by both parties) deposit EACH of the total NET value of the first lift-able as penalty on both sides for non-performance if occur. (buyer and seller conclude their deposit into the Escrow attorney account).

4. Seller immediately issues Unconditional Dip Test Authorization to buyer and immediately the Dip Test will be conducted by the buyer SGS Term. All parties sign NCNDA/IMFPA.
5. After Buyer Successful Dip Test, Shipment commences. Seller issue buyer transfer of title ownership documents at discharge Port.
6. Buyer makes 100% payment by MT103 TT wire transfer for the total product
7. Escrow agents return both parties their deposited amount.
8. Buyer pays Buyer-Side commission to Buyer-Side intermediaries and Seller pays Commission to Seller-Side intermediaries involved in the transaction within 24 hours' after confirmation of the Buyer Payment.
9. Extension of transaction continue the same way.



KORZHOV V. PAVLOVICH
Executive Director