



OOO RUSNEFT

OFFICE ADDRESS: Moscow ,St. Pokrovka, D. 1/13/6p.2 Office 35

EMAIL: oorusneft@bk.ru

INN: 7701890837, KPP: 770101001, OGRN: 1107746770262

SOFT CORPORATE OFFER

We the undersigned RUSNEFT LLC with full Corporate and legal responsibilities, under penalties of perjury confirms that our Seller / Refinery are ready, willing and able to sell the following commodities on the following terms and the supply is guaranteed to meet the specifications and pass through the stringent of SGS or Equivalent

JET FUEL JPA1

TRIAL QUANTITY: 1,000,000 BBL.

MAX QUANTITY: 2,000,000 BBL. MONTHLY

PRICE FOB: GROSS USD \$ 24.00 BBL NET: USD \$ 22.00 BBL

PRICE CIF: GROSS USD \$ 30.00 BBL NET: USD \$ 28.00 BBL

ORIGIN: RUSSIA.

AVIATION KEROSENE JET FUEL JP54

TRIAL QUANTITY: 1,000,000 BBL.

MAX QUANTITY: 2,000,000 BBL. MONTHLY

PRICE FOB: GROSS USD \$ 24.00 BBL NET: USD \$ 22.00 BBL

PRICE CIF: GROSS USD \$ 30.00 BBL NET: USD \$ 28.00 BBL

ORIGIN: RUSSIA.

DIESEL EN590 (10PPM

TRIAL QUANTITY: 50,000 MT,

MAX QUANTITY: 200,000 MT MONTHLY

PRICE FOB: GROSS USD \$ 164.00 MT NET: USD \$ 162.00 MT

PRICE CIF: GROSS USD \$ 166.00 MT NET: USD \$ 164.00 MT

ORIGIN: RUSSIA



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TRANSACTION PROCEDURE FOB ROTTERDAM & HOUSTON PORT 2

1. Buyer issues ICPO addressed to Seller /Refinery Mandate along with TSA from the approved tank, to enable the seller legal/fraud department verifies the quality, location and capacity of the storage tank or vessel.

2. Seller issues Commercial Invoice, Buyer signs and Returns back to seller within 48 hours.

3. Seller verify and approve buyer's tanks farm, seller requesting for invoice of 5 days' payment remittance.

Seller leases the Buyer's tank for 5 days only and provide buyer with payment slip. Seller issue Injection Schedule from a pipeline injection masters and Authority to inject (ATI).

4. Buyers tank farm provide seller with 5days TSR + NOR to receive the product.

5. Seller injection masters /company commences with the injection of the product and seller releases the following PPOP documents to buyer.

a) Product certificate of origin.

b) Authorization to sale and collect (ATSC) (c) Product passport.

d) All intermediaries involved in the transaction will sign NCNDA/IMFPA.

e) Daily Pre-Injection Report

f) SGS Report.

6. Upon the completion of the injection seller issues DTA + ATV to Buyer, Buyer inspects product with SGS Agent.

7. After Buyer's Successful Q&Q Dip Test on the product, Buyer makes the payment for the Total Value of the Product via MT103- TT.



Rutskoi Aleksandra
OOO "Русьнефть"