



## **PJSC ROSNEFT MANDATE COMPANY**

**LEGAL ADDRESS:** 115035, MOSCOW, SOFIYSKAYA EMBANKMENT, 26/1

**INN:** 7706107510, **KPP:** 770601001, **OGRN:** 1027700043502

**WHATSAPP CONTACT:** +79804144327

**EMAIL:** ROSNEFTMANDATEPJSC.OILCOMPANY@MAIL.RU

**OFFICIAL WEBSITE:** WWW.ROSNEFT.COM

**ATTN:**

**TO:** END BUYER

**REF:** EN590 10PPM

### **CIF OFFICIAL SCO**

<b>PRODUCT NAME:</b>	<b>EN590 10PPM</b>
<b>PRODUCT ORIGIN:</b>	<b>RUSSIAN FEDERATION</b>
<b>TRANSACTION TERMS:</b>	<b>CIF</b>
<b>TRAIL LIFT QUANTITY:</b>	<b>20,000 METRIC TONS</b>
<b>UNIT PRICE:</b>	<b>\$295 PER METRIC TONS</b>
<b>PAYMENT TERMS:</b>	<b>DLC MT700 / MT103/ TT WIRE TRANSFER</b>

**Loading port:** Vladivostok port (Russia)

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### **CIF STANDARD PROCEDURE**

1. Buyer issues **ICPO** must be with buyer company letterhead and buyer banking information
2. Seller issues the draft contract **SPA** to Buyer/Buyer signs seals and returns the **SPA** to Seller,
3. Seller sends a copy of the approved final contract to the buyer along with the below Partial proof of products, (POP) documents.
  - a) Refinery commitment to supply.
  - b) Certificate of Origin.
  - c) Statement of availability of product.
  - d) Export license
  - e) Profoma invoice for the first value shipment
4. Due to small Quantity of purchasing product buyer will first of all make 5 % deposit of total cost of product for the first shipment through TT wire transfer, for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port. DLC will follow after first shipment.
5. Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB).
  - a) Copy of license to export, issued by the department of Ministry of Energy, Russian Federation.
  - b) Copy of Approval to Export, issued by the Ministry of Justice Russian Federation.
  - c) Copy of statement of availability of product.
  - d) Copy of Refinery commitment to produce the product.
  - e) Copy of Transnet contract to transport the product to the loading port.
  - f) Copy of Port storage agreement.
  - g) Copy of the charter party agreement to transport the product to discharge Port.
  - h) Copy of vessel questionnaire.

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- i) Copy of bill loading.
  - j) SGS report at loading port.
  - k) Dip test Authorization (DTA) & ATB.
  - l) NOR/ETA.
  - m) Certificate of ownership f transfer.
  - n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
6. Upon successful product confirmation against **SGS/CIQ** Report of Quality and Quantity at destination port. The buyer makes payment by MT103. Seller, within seventy-two(72) hours, commissions are paid intermediaries involved in the transaction.



# ROSNEFT

**GENERAL DIRECTOR  
VLADIMIR ZOTOFF**

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