



JOSH TANKER

Storage, Logistic, Oil & Gas Agent

500 Dallas St, Houston, TX 77002, United States

E-mail: inquiry@joshtanker.com / consultant@joshtanker.com

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TO: EXIT BUYER/ BUYER REPRESENTATIVE

VIA:

SOFT CORPORATE OFFER

JOSH TANKER LTD, on behalf of our end Seller/Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

PRODUCTS AND PRICE LIST

VIRGIN FUEL OIL D6

Quantity: Minimum: 100,000,000 GALLS PER WEEK. Maximum: 200, 000,000 GALS

FOB Price: \$0.70 GROSS / \$0.68NET

CIF Price: \$0.72GROSS / \$0.70NET

AVIATION GRADE 54 JET FUEL

Quantity: Minimum: 1,000, 000 BBLs. Maximum: 2,000,000 BBLs

FOB Price: \$ 40 GROSS / \$ 38 NET

CIF Price: \$ 45 GROSS / \$ 43 NET

JET A1

Quantity: Minimum: 1,000, 000 BBLs. Maximum: 2,000,000 BBLs

FOB Price: \$ 43 GROSS / \$ 41 NET

CIF Price: \$ 44 GROSS / \$ 42 NET

EN 590 10PPM

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$220 Gross / \$ 210 NET.

CIF Price: \$ 230 GROSS / \$220 NET



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SELLER PROCEDURE ON CIF BASIS

1. Buyer Issues Icpo Must Be With Buyer Company Letterhead.
2. Seller Issues Draft Contract (Open For Any Amendments) To Buyer. Buyer Signs, Seals
And Returns The Draft Contract To Seller For Final Endorsement. Seller Gives Partial Proof Of Products.
 - (A) Seller Irrevocable Commitment To Supply
 - (B) Statement Of Availability Of Product
 - (C) Certificate Of Origin
 - (D) Commercial Invoice For The First Value Shipment
3. Within 5 Banking Days, Buyer's Bank Sends Irrevocable Operative Sblc/Bg Via Mt760 According To Seller's Fiduciary Bank Verbiage To Seller Nominated Fiduciary Offshore Bank Account For First Month Shipment. Should Buyer Fail To Issue Payment Instrument Within 5 Banking Days, Buyer Will Make Cash Deposit Of \$650,000 Usd By Tt Wire Transfer For Security Guarantee To Enable Seller Charter Vessel And Commence Shipment, And This Payment Will Be Deducted From The Total Cost Of Product After Inspection At Discharge Port, Or Legal Action Will Be Taken Against Buyer For Default.
4. Seller's Bank Issues Full Pop Documents To The Buyer's Bank Alongside With 2%
Performance Bond (Pb2%).
 - A) Copy Of License To Export, Issued By The Department Of The Ministry Of Energy, Russian Federation.
 - B) Copy Of Approval To Export, Issued By The Ministry Of Justice, Russian Federation.
 - C) Copy Of Statement Of Availability Of The Product.
 - D) Copy Of The Refinery Commitment To Produce The Product.
 - E) Copy Of Transnet Contract To Transport The Product To The Loading Port.
 - F) Copy Of The Port Storage Agreement.
 - G) Copy Of The Charter Party Agreement To Transport The Product To Discharge Port.
 - H) Copy Of Vessel Questionnaire 88.
 - I) Copy Of Bill Of Lading.
 - J) Sgs Report At Loading Port.
 - K) Dip Test Authorization (Dta) & Atb



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L) Nor /Eta

M) Certificate Of Ownership Transfer

N) Allocation Transaction Passport Code Certificate (Atpcc) By Ministry Of Energy

5. Shipment Commences As Per Signed Contract Delivery Schedule And The Shipment

Should Arrive At Buyer's Discharge Port Within 5-24 Days. The Sgs Inspection Will Be

Borne By The Seller At The Loading Seaport And Buyer At The Unloading Seaport.

As prices changes we keep our purchasers updated regularly as to keep all our numerous clients up to date with market prices: **PLEASE ALL ICPO ISSUED MUST BE UPON ACCEPTANCE OF OUR EXPORT PROCEDURES, & BUYERS FULL DETAILS INCLUDING BANKING CORDINATES IS REQUESTED ON BUYERS ICPO.**

GIVE A CALL OR EMAIL US FOR ANY FURTHER INQUIRIES.

MR. JOSH STIJN ALBERT

SELELR REPRESENTATIVE



APPROVED BY SELLER REFINERY