



РОСНЕФТЬ РН-УВАТНЕФТЕГАЗ

625000 Россия , ул. Ленина, 67
Тел.: +7 (495) 295 66 82 / +7 (3452) 382-297
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Skype: uvatneftegaz
ИНН 7225003194 ОГРН 1027201295395

CIF SOFT CORPORATE OFFER

We the Management of **RN-UVATNEFTEGAZ LLC**" Refinery hereby with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Russian legal formalities. We respectively offer for sell the below stated products and quantities as the lawful owner of the petroleum allocations. Kindly provide us your ICPO if the procedure is acceptable.

DIESEL D2 RUSSIAN GASOIL L-0.2-62 GOST 305-82

Max. Quantity: 100.000 MT CIF Price: \$ 200 Gross / \$190 Net MT

EN590ULSD-10PPM

Max. Quantity: 100.000 MT CIF Price: \$ 200 Gross / \$190 Net MT

ESPO GRADE RUSSIAN CRUDE OIL

Max. Quantity: 1.000.000 Bbls CIF Price: \$25 Gross / \$23 Net BBL

LCO (LIGHT CYCLE OIL)

Max. Quantity: 100.000 MT CIF Price: \$ 190 Gross / \$180 Net MT

LPG (LIQUEFIED PETROLEUM GAS)

Max. Quantity: 100.000 MT CIF Price: \$ 200 Gross / \$190 Net MT

LNG (LIQUEFIED NATURAL GAS)

Max. Quantity: 100.000 MT CIF Price: \$ 200 Gross / \$190 Net MT



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INSPECTION: SGS test report will be conducted at the loading port by SGS
PAYMENT INSTRUMENT: DLC/SBLC/IRDLG/BG/T/T, MT103, at Sight.
LOADING PORT: Nakhodka / Vladivostok / Novorossiysk Port.
PERFORMANCE BOND (PB): 2% PB to be issued by Seller's Bank in favor of the Buyer.

TRANSACTING PROCEDURE (CIF)

1. Buyer issues ICPO upon receipt of soft corporate offer.
2. Seller issues Sales and Purchase Agreement for buyer review.
3. Buyer review Draft Agreement and returns sign copy in PDF format to Seller.
4. Seller submit the signed Contract to the Russia Ministry of Energy for Legalization and Registration Seller bearing the cost.
5. The below listed PPOP shall Notarize and endorsed by Russia Export Control Department and the PPOP documents be send through Buyer E-mail, Buyer provide past closed transaction record.

- SGS Report**
- Tank Storage receipt (TSR)**
- Product Passport**
- Certificate of origin**
- State Product Availability**
- Company Registration Certificate**
- Injection Report**

6. Seller signs CPA with shipping/logistic company and alert buyer on shipment ordered graphic/schedule accompanied with submission of nominated Vessel details to buyer. Seller bearing the 100% Shipping Cost.



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7. The SGS inspection will be borne by the Seller at the loading seaport. Thereafter Buyer/Shipping Company issued the Bill of Lading and Q88.
8. Upon shipment schedule announcement, buyer's bank within five (5) working days shall swift DLC/MT700 or SBLC to seller's bank, seller's bank responds with contractual operative 2% PB and full POP to buyer's bank within twenty-four (24) hours since buyer's instrument confirmed by seller's bank.
9. After Seller's bank receipt of Buyer's LC, loading commences from 5-7 days.
10. Upon successful confirmation of quality and quantity at destination port, buyer makes payment by MT103.
11. Seller, within seventy-two (72) hours, pays commissions to all intermediaries involved in the transaction.

SELLER'S COMPANY:

RN UVATNEFTEGAZ LLC

Lenina st, 67 Tyumen 625000 Russia Federation.

Tel: Tel: +7 (3452) 382-297 Fax: +7 (3452) 382-162

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Mr. Igor Oneshko Vladimiovich