



Orlovsky NPZ, Oil Refinery

27, Sovetskaya Str., pgt.Kromy, Oryol region, Russian Federation

Tel/fax: +7 (4862) 30-34-38

Website: www.orlovsky-npz.ru

Email: sales@orlovsky-npz.ru

SOFT CORPORATE OFFER

We, the undersigned company Orlovsky NPZ, Oil Refinery with full corporate and legal responsibility, willing and capable to sell the following products:

ORIGIN: Russian Federation

LOADING PORT: Primorsk / Novorossiysk / Tuapse / Vladivostok

INSPECTION: SGS or similar any universally accepted Q&Q inspection company

METHOD OF PAYMENT: MT103, TT WIRE, SBLC, DLC upon product arrival

DELIVERY: TTO, TTT, CIF & FOB ANY SAFE WORLD PORT

PERFORMANCE BOND: Negotiable

PRODUCTS AND PRICES FOB/CIF ASWP

PRODUCT	MIN. QTY / MT/BBLS/GAL	MAX. QTY / MT/BBLS/GAL	FOB MT/BBLS /GAL PRICE	CIF MT/BBLS/GAL PRICE
RUSSIAN LIGHT CYCLE OIL (LCO) GOST 56871-2016	30,000 MT	200,000 MT	\$325 Gross/ \$315 Net	\$345 Gross/ \$335 Net
RUSSIAN DIESEL EN590, EURO 6, (10PPM), GOST R 52368-2005	30,000 MT	200,000 MT	\$300 Gross/ \$290 Net	\$320 Gross/ \$310 Net
GAS OIL D2 L0,2-62 GOST 305-82	30,000 MT	300,000 MT	\$300 Gross/ \$290 Net	\$320 Gross/ \$310 Net
RUSSIAN VIRGIN FUEL OIL D6	100,000,000 GAL	500,000,000 GAL	\$0.70 Gross /\$0.65 Net	\$0.76 Gross /\$0.71 Net
AVIATION KEROSENE GRADE 54 JET FUEL A1 GOST 10227-86	500,000 BBLs	3,000,000 BBLs	\$40 Gross/ \$38 Net	\$45 Gross / \$43 Net
LPG - Liquefied Petroleum Gas GOST 20448-90	30,000 MT	200,000 MT	\$325 Gross/ \$315 Net	\$345 Gross/ \$335 Net
LNG – Liquefied Natural Gas GOST 5542-87	30,000 MT	200,000MT	\$325 Gross/ \$315 Net	\$345 Gross/ \$335 Net
MAZUT M100 GOST-10585-99	30,000 MT	200,000 MT	\$220 Gross/ \$210 Net	\$240 Gross/ \$230 Net
Crude Oil REBCO GOST 51858- 2002	500,000 BBLs	3,000,000 BBLs	\$43 Gross/ \$40 Net	\$45 Gross / \$43 Net
Russian East Siberian Pacific Basin Crude Oil (ESPO)	500,000 BBLs	3,000,000 BBLs	\$43 Gross/ \$40 Net	\$45 Gross / \$43 Net
Bitumen Grade 40/50-60/70-80/100 GOST 22245-90	On demand	On demand	-	-



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ONE TIME TANKER TAKE OVER

1. Upon acceptance of seller's Offer, buyer issues Purchase Order.
2. Seller issues Draft Contract and Commercial Invoice for buyer's review and signing.
3. Buyer signs the contract and commercial invoice and returns to seller, signed CI and contract; seller issues the POP Documents as shown below:

- **Certificate of Origin GOST,**
- **Passport Product (Q&Q Report),**
- **Statement of Product Availability,**
- **Allocation Product License issued by Ministry of Economic Development and Trade,**
- **Commitment to Supply,**
- **Export License issued by the Ministry of Energy,**
- **Customs declaration,**
- **Vessel Questionnaire 88,**
- **Ullage Report,**
- **Clean-on-board Ocean Bill of Lading.**

4. Buyer conducts due diligence on the product availability, sign Title Ownership Transfer Affidavit and makes a guarantee deposit of 5% from total value of the product.
5. Buyer contacts the shipping company to re-direct the route of the vessel Tanker to buyer's destination port and seller transfer's title to buyer's name. Upon arrival of the vessel at buyer's discharge port, Seller issues an Authorization for the buyer's reps and inspection team to board the vessel and conduct Q&Q Inspection.
6. Upon the successful Inspection, buyer makes payment for the product to the seller and takes over the vessel tanker.
7. Seller issues buyer the full Proof of Product Documents and 2% Performance Bond for the monthly contract shipments.
8. Buyer issues their Bank Guarantee SBLC (MT760) or DLC to seller's Bank guarantee the monthly shipment.
9. Monthly shipment commences to the buyer's discharge port and stipulated in the contract.

Signed by:

Mr.Maklakov Aleksandr Nikolaevich,
CEO of Orlovsky NPZ, Oil Refinery



* The validity of this document is until November 30, 2019

* Performance Bond 2% is for yearly contracts only