



**LEGAL ADDRESS:** 194021, Saint-petersburg City, Prospekt  
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### **SOFT CORPORATE OFFER**

**WE AS THE REPRESENTATIVE / MANDATE FOR THE END-SELLER OWNING HIS REFINERY, HEREWITH FULL AUTHORITY / RESPONSIBILITY PROVIDE TO YOU / YOUR COMPANY A SOFT OFFER FOR PETROLEUM PRODUCTS.**

### **TERMS OF TRANSACTION**

#### **RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82**

Minimum Quantity: 5,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 290.00MT NET / USD \$ 280.00MT on CIF

FOB Price: Gross USD \$ 270.00MT NET / USD \$ 260.00MT on FOB/Novorossiysk/Rotterdam

#### **RUSSIA ORIGIN MAZUT M100 GOST -10585/75/99**

Quantity: 5,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 290.00MT NET / USD \$ 280.00MT on CIF

FOB Price: Gross USD \$ 270.00MT NET / USD \$ 260.00MT on FOB/Novorossiysk/Rotterdam

#### **RUSSIA ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Minimum Quantity: 500,000 Barrels per Month

Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 40.00BBL NET/ USD \$38.00 NET on CIF

FOB Price: Gross USD \$ 36.00BBL NET / USD \$34.00 NET on FOB/Novorossiysk/Rotterdam

#### **VIRGIN FUEL OIL D6**

Minimum Quantity: 400,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$ 0.55 / USD \$ 0.53 NET on CIF

FOB Price: Gross USD \$ 0.51 / USD \$0.49 NET on FOB/Novorossiysk/Rotterdam RUSSIA



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### **TRANSACTION PROCEDURE FOB ROTTERDAM TANK TO TANK**

- 1) Buyer issues an official ICPO with sellers working procedure & buyer company registration certificate.
- 2) Seller issues commercial invoice for first lift quantities for party's signatures and endorsement, Buyer Signs and returns to Seller.
- 3) Buyer accepts to extend seller's tank in other to make buyer liable of taking over the tank transfer and DIP TEST in seller tank (official letter from buyer if accepted).
- 4) Seller issue POP documents to buyer's secured email: i. Tank Storage Receipt.  
ii. Product Passport  
iii. letter of guarantee
- 5) After Buyer receive PPOP within 48 hours maximum, buyer extend sellers tank to enable the buyer receive the DTA and DIP TEST in seller tank
- 6) After Buyer extends seller's tank, Seller issue full POP to buyer via mail or Bank then dip test will be done in seller's tank and Buyer dip test and take over the tank.
- 7) Buyer conducts SGS inspection and pays for product via MT103 TT within 48 hours.
- 8) Title to the product is transfer to the buyer alongside all exportation documentation in relation to the petroleum product.
- 9) Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

#### TRANSACTION PROCEDURES ON FOB ROTTER

GENERAL DIRECTOR:

MR. IREK USMANOV

