



ОЙЛНАВИГЭЙТОР

ООО "ОЙЛНАВИГЭЙТОР" | 124617, город Москва, город Зеленоград, к. 1445, кв. 143

LIMITED LIABILITY COMPANY "OILNAVIGATOR"

124617, city of Moscow, city of Zelenograd, room 1445, apt. 143

OGRN: 1167746807997 INN: 7723469453 KPP: 773501001

Email: oilnavigator@mail.ru Tele: +79055227933

WhatsApp: +79055227933

Skype: **Petukhov Viktor Dmitrievich**



ОЙЛНАВИГЭЙТОР

To: Capable End Buyers / Buyer Mandates

SOFT CORPORATE OFFER

We, "LLC OILNAVIGATOR", under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

Country of Origin: OMAN, KAZAKHSTAN AND RUSSIA.

Trading Mode: - FOB (FREE ON BOARD), TTO (TITLE TAKE OVER) & CIF (COST OF INSURANCE AND FREIGHT)

Price: Negotiable (send your sensitive/target price during ordering).

Payment: Operative SBLC MT760 / LC, MT103 after CIQ Inspection at discharge Port.

Destination: Any Safe World Port (ASWP).

Specification: Annexed within Contract (TBA).

PB: 2% Operative Performance Bond, by the Seller.

COMMODITY LIST, PRICES AND WORKING PROCEDURES:

RUSSIAN/OMAN EASTERN SIBERIAN PIPELINE OCEAN OIL (ESPO)

Minimum Quantity: Buyer request not less than 10,000 Per MT

MT Maximum Quantity: 100,000 Per MT Monthly

Price CIF ASWP: Gross \$ 290 USD / NET \$ 280 USD Per MT

Price FOB: Gross \$ 280 USD / NET \$ 270 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

AUTOMOTIVE GAS OIL (AGO):

Monthly Quantity: 50.000MT-500.000MT

Price Per MT: FOB \$330 Gross/\$320 Net.

CIF \$340 Gross / \$330 Net.

Commission: \$5 / \$5.

RUSSIAN/OMAN AUTOMOTIVE DIESEL FUEL (EN590)

Minimum Quantity: Buyer request not less than 10,000 Per MT

Maximum Quantity: 100,000 Per MT Monthly

Price CIF ASWP: GROSS \$370 USD / NET \$360 Per USD

ООО "Ойлнавигэйтор"

Юридический адрес: 124617, город Москва, город Зеленоград, к. 1445, кв. 143

OGRN: 1167746807997 INN: 7723469453 KPP: 773501001



ОЙЛНАВИГЭЙТОР

ООО "ОЙЛНАВИГЭЙТОР" | 124617, город Москва, город Зеленоград, к. 1445, кв. 143

LIMITED LIABILITY COMPANY "OILNAVIGATOR"

124617 , city of Moscow , city of Zelenograd , room 1445, apt. 143

OGRN: 1167746807997 INN: 7723469453 KPP: 773501001

Email: oilnavigator@mail.ru Tele: +79055227933

WhatsApp: +79055227933

Skype: **Petukhov Viktor Dmitrievich**



ОЙЛНАВИГЭЙТОР

CIF TRANSACTION PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (d) Company Registration Certificate
 - (e) Product Allocation Export License
- 4 Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the Shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours

REFINERY CIF NONE NEGOTIABLE PROCEDURES

- 1: Buyer accepts seller's procedure and issue ICPO with the following: banking details, company profile, passport copy and letter
Stating to adhere to seller's procedure
- 2: Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment, buyer signs and return the contract to the seller in word format within 4 working international days
- 3: Seller make the final signature and convert the contract to PDF and send to buyer as final approved contract along with
below soft performance guarantee PPOP DOCUMENTS:
A. C commitment letter to supply product

ООО "Ойлнавигэйтор"

Юридический адрес: 124617, город Москва, город Зеленоград, к. 1445, кв. 143

OGRN: 1167746807997 INN: 7723469453 KPP: 773501001



ОЙЛНАВИГЭЙТОР

ООО "ОЙЛНАВИГЭЙТОР" | 124617, город Москва, город Зеленоград, к. 1445, кв. 143

LIMITED LIABILITY COMPANY "OILNAVIGATOR"

124617 , city of Moscow , city of Zelenograd , room 1445, apt. 143

OGRN: 1167746807997 INN: 7723469453 KPP: 773501001

Email: oilnavigator@mail.ru Tele: +79055227933

WhatsApp: +79055227933

Skype: **Petukhov Viktor Dmitrievich**



ОЙЛНАВИГЭЙТОР

C. Company Registration Certificate.

D. Commercial Invoice for 10%.

4. Buyer will make 10% of the total cargo value by TT wire transfer for allocation and security guarantee to enable Seller's charter vessel and commence shipment to buyer designation port (This payment shall be deducted from the total cost of product after inspection at discharge port).

5. Within (3) banking days upon confirming of the 10% at seller Bank, Seller commences shipment of the Product in accordance with the terms and conditions of the signed Sales and Purchase Agreement.

6. Subsequently seller issues the shipping documents and Full POP documents according to the contract to buyer.

7. Shipment will commence 10-15 days after the seller receives advance payment 10% of the total value of the goods.

8. Upon arrival of the product at buyer's destination port, the buyer conducts inspection of the product by SGS / OTI or similar and upon satisfaction, the buyer shall pay the balance due (transferring 90% of the remaining total value of the goods) with original BL (consignee shall be buyer) at sight.

9. After successful delivery of the first monthly shipment of The Product, Buyer transfers the full amount of the following month delivery to maintain the Letter of Credit and contract continues for subsequent Eleven (11) months subject to this Contract.



Petukhov Viktor Dmitrievich
CEO

ЛНАВИГЭЙТОР