

КАРАМАРЖАН ОЙЛ ЭНД ГАЗ, ТОО

г.Шымкент, Енбекшинский район, улица Толе Би, д.25
Tel : +7 702 694 3978, Email: Karamarjan@mail.kz

SOFT CORPORATE OFFER

30/01/2023

We the undersigned Mandate/consulting company KARAMARJAN OIL AND GAS LTD" the, Direct Mandated to an Oil & Gas Refinery also with Manufacturers hereby issue this Soft Corporate Offer with presented term & conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products.

JET FUEL JP54

CIF PRICE : GROSS \$58/ NET \$56
QUANTITY : Min 1,000,000 BBL
Max 10,000,000 BBL
Commission : US \$1/ US \$1.

D2 DIESEL GAS OIL L-0.2-62 GOST 305-82

CIF PRICE : GROSS \$ 360/ NET \$350
QUANTITY : Min 50,000 MT Max 500,000 MT
Commission : US \$5/ US \$5.

JET FUEL A1

CIF PRICE : GROSS \$ 58/ NET \$56
QUANTITY : Min 1,000,000 BBL
Max 10,000,000 BBL
Commission : US \$1/ US \$1.

AGO

CIF PRICE : GROSS \$ 420/ NET \$ 410
QUANTITY : Min 50,000 MT
Max 500,000 MT
Commission : US \$5/ US \$5.

MAZUT M100 10585-75/99

CIF PRICE : GROSS \$ 320/ NET \$310
QUANTITY : Min 50,000 MT
Max 500,000 MT
Commission : US \$5/ US \$5.

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TERMS & OPERATIONAL PROCEDURE: C.I.F

1. Buyer Issue ICPO.

2. Seller Issue Draft Contract (SPA) Sales and Purchase Agreement for Both parties Final Endorsement.

3. Seller Issue to Buyer:

(a) CONFIRMATION / COMMITMENT LETTER TO SUPPLY,

(b) TANK RECEIPT

(c) CERTIFICATE OF ORIGIN OF THE PRODUCT.

(d) STATEMENT OF AVAILABILITY OF THE PRODUCT IN RESERVOIR

(e) PRODUCT PASSPORT

(f) CHARTER PARTY AGREEMENT (CPA)

4. Buyer and seller both together Pay for logistic of the petroleum product to buyer Destination port and the cost of logistic will be split (50%/50%) each party will bear his own cost via MT103 T/T Wire transfer. Note buyer will jointly secure the logistic of the petroleum Product to his Destination Port/discharge port.

5. Upon Finalization of the Logistics for the Delivery of the Petroleum Product to the Buyer Port of Destination/Discharge Port, Seller Commence Loading of the Petroleum Product into the Vessel Tanker (Ship) provided by buyer or Seller and Provide to Buyer the Following Proof of Product Documents and Shipment Documents;

• BILL OF LADING, VESSEL DETAIL'S (Q88).

• DIP TEST REPORT FOR QUALITY AND QUANTITY OF THE PRODUCT BY SGS, SAYBOLT, INTERTEK OR SIMILAR.

• CERTIFICATE OF CONFORMITY OF THE PRODUCT.

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• CERTIFICATE OF ORIGIN ISSUED BY THE CHAMBER OF COMMERCE..

6. upon Buyer Receipt of the Above Proof of Product Document and Shipment Document, Buyer Issue DLC MT700 or SBLC MT760 to Guarantee payment for the product and Seller Issue 2%P.B.

7. Shipment Commence and Buyer Releases Payment via MT103 - T/T for the Total Cost of the Product after CIQ at Buyer Discharge port And Seller through the Ship Captain hands over all Exportation Document and Certificate of Ownership to Buyer.

8. Seller Pays Commission to Intermediaries involve in the Transaction.



HEAD

Abibullaev Beibit Ibragimovich