



SEVERTEK LLC

ADDRESS: **610044, KIROV, KIROVSKAYA, UL SORMOVSKAYA, D 42 POM 1005**

EMAIL: export.severtekllc@bk.ru

TEL: +79661940072

TO: END BUYERS AND BUYER'S REPRESENTATIVES.

SOFT CORPORATE OFFER

We, SEVERTEK LLC Mandate to end Seller Company, confirmed with full corporate responsibility under penalty and perjury that we are ready and capable to enter into a contract to sell the commodity. All the supply is guaranteed to meet the specifications and to pass the stringent requirements of SGS or equivalent. The sales and purchase contract would be in accordance with international standards and procedures.

TRANSACTION TERMS OF DELIVERY

DELIVERY TERM: FOB, TTO.

ORIGIN: AMERICAN ORIGIN.

LOADING PORTS: T.B.N

COMMISSION STRUCTURE FOR MANDATE/ REPRESENTATIVES

\$5 USD PER MT SELLER'S SIDE / \$5 USD PER MT BUYER'S SIDE.

\$1 USD PER BBL SELLER'S SIDE / \$1 USD PER BBL BUYER'S SIDE.

\$0.02 USD PER GAL SELLER'S SIDE / \$0.02 USD PER GAL BUYER'S SIDE.

PAYMENT TERMS: MT103-T/T WIRE TRANSFER.

INSPECTION: SGS OR SIMILAR

PRODUCTS AND PRICE LIST:



SEVERTEK LLC

ADDRESS: **610044, KIROV, KIROVSKAYA, UL SORMOVSKAYA, D 42 POM 1005**

EMAIL: export.severtellc@bk.ru

TEL: +79661940072

AMERICAN ORIGIN: LNG (GOST 5542-87)

MINIMUM QUANTITY: 30,000 MT PER MONTH WITH R&E

MAXIMUM QUANTITY: 100,000 MT PER MONTH WITH R&E

GROSS: \$350 USD PER MT / NET: \$340 USD PER MT

COMMISSION: BUYER SIDE: \$5 USD PER MT / SELLER SIDE: \$5 USD PER MT

AMERICAN ORIGIN: BASE OIL, SN100, SN150, SN500, N40, N50, N70

MINIMUM QUANTITY: 30,000 MT PER MONTH WITH R&E

MAXIMUM QUANTITY: 100,000 MT PER MONTH WITH R&E

GROSS: \$330 USD PER MT / NET: \$320 USD PER MT

COMMISSION: BUYER SIDE: \$5 USD PER MT / SELLER SIDE: \$5 USD PER MT

ROTTERDAM/HOUSTON FOB PROCEDURE: /SPOT/DIP+PAY

1. Buyer accepts the seller working procedure and issues ICPO to the seller refinery/mandate.
2. Seller issues commercial invoice (ci), Buyer signs and returns back commercial invoice and tank storage agreement (TSA).
3. Seller provides buyers with the below listed PPOP.
 - A. Authorization To Verify (ATV)
 - B. Product Passport (product analysis report)
 - C. Irrevocable Commitment Letter to Supplier
 - D. Tank Storage Receipt (TSR)

INN
BIN

4345295828
1114345001902



SEVERTEK LLC

ADDRESS: **610044, KIROV, KIROVSKAYA, UL SORMOVSKAYA, D 42 POM 1005**

EMAIL: export.severtekllc@bk.ru

TEL: +79661940072

E. Tank to Tank Injection Agreement (TTTIA) to be signed by buyer tank farms.

4. Seller provides buyer with SGS report, Injection Report, unconditional DTA.

5. (NCNDA/IMFPA) will be signed, buyer within 24 hours after successful dip test in seller tanks provide tank storage receipt (TSR) seller proceed for Tank-to-Tank injection and provide buyer with the injection report of the product into buyer tanks.

6. Buyer makes payment for total cost of product injected into buyer tanks via MT103, Seller transfers title ownership to buyer with all exportation documents required of buyer for the transaction.

7. Upon conclusion of the first lift transaction seller pays all intermediaries involved in the Transaction and proceeds with the signing of contract with Buyer.

PROCEDURE TANKER TAKE OVER

1. BUYER ISSUES ICPO WITH SELLER PROCEDURE

2. SELLER ISSUES TAKEOVER CONTRACT FOR REVIEW AND ENDORSEMENT BY ALL PARTIES. BUYER SIGN AND SEND BACK THE CONTRACT.

3. SELLER ISSUES PROOF OF PRODUCT AND SHIPPING DOCUMENTS AS LISTED BELOW;

a) Certificate of product origin

b) Cargo Ullage Report

INN
BIN

4345295828
1114345001902



SEVERTEK LLC

ADDRESS: **610044, KIROV, KIROVSKAYA, UL SORMOVSKAYA, D 42 POM 1005**

EMAIL: export.severtellc@bk.ru

TEL: +79661940072

- c) Product passport (Q&Q analysis report)
- d) Vessel Q88 documents
- e) Bill of lading
- f) Cargo Manifest.
- g) 10% Payment deposit Invoice

4. UPON RECEIPT OF THE ABOVE DOCUMENTS BY THE BUYER, WITHIN 72 HOURS BUYER MAKES 10% OF THE TOTAL VALUE OF PRODUCT TO SELLER NOMINATED FIDUCIARY COMPANY ACCOUNT TO SECURE THE TITLE TRANSFER DEED TO ENABLE VESSEL REROUTING TO THE BUYER'S DESTINATION PORT AND SIGN NCNDA/IMFPA.

5. UPON RECEIPT OF THE ABOVE PAYMENT OF THE TITLE TRANSFER DEED, THE OWNERSHIP CERTIFICATE WILL BE ISSUED AND THE FULL SET OF PROOF OF PRODUCT ALONG WITH SHIPPING DOCUMENTS WILL BE SENT TO THE BUYER WHILE THE VESSEL WILL BE RE-ROUTED TO THE CURRENT BUYER DISCHARGE PORT.

6. UPON ARRIVAL OF THE VESSEL AT THE BUYER DISCHARGE PORT. THE VESSEL CAPTAIN WILL HAND OVER THE ENTIRE ORIGINAL POP DOCUMENTS TO THE BUYER REPRESENTATIVE WHILE BUYER PAYS IN FULL AFTER POSITIVE SGS, CIQ OR EQUIVALENT INSPECTION AT THE DISCHARGE PORT VIA T/T WIRE TRANSFER

7. MANDATES/ INTERMEDIARIES RECEIVE THEIR COMMISSIONS ACCORDING TO SPOT DELIVERY.

Kovalev Alexei Ivanovich
Managing Director



INN
BIN

434529828
1114345001902