

INN: 5250067695  
 PPC: 525001001  
 OCPO: 13862795  
 OGRN: 1175275026607  
 OCFS: 16 - Private property  
 OCOSU: 4210014 - Organizations established by legal entities or citizens.  
 OCOFP: 12300 - Limited  
 OCTMO: 22637101001

ИНН: 5250067695  
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SOFT CORPORATE OFFER SCO

We "SOYUZ-NN LLC" on behalf of our Seller Refinery we hereby issue this Soft Offer with full corporate responsibility we confirm and certify that our seller has the intention and capability to supply the following commodity according to the terms and the conditions to deliver the below products which is available in Rotterdam / Houston Reservoir

**DUE TO CURRENT GLOBAL MARKET PRODUCT PRICE UNCERTAINTY AND FLUCTUATION PRICES ARE SUBJECT TO CHANGE.**

<b>Russian VIRGIN FUEL OIL D6</b>	<b>RUSSIAN ORIGIN EN590 10PPM</b>
<b>PRICE: FOB Gross \$0.50 – Net \$0.48 per Barrel</b>	<b>PRICE: FOB Gross \$240 – Net \$230 per Metric Ton</b>
<b>TRIAL QUANTITY: 200 000 000 Metric Ton</b>	<b>TRIAL QUANTITY: 50 000 Metric Ton</b>
<b>MONTHLY QUANTITY: 500 000 000 Metric Tons</b>	<b>MONTHLY QUANTITY: 500 000 Metric Tons</b>
<b>COMMISSION: \$0.2 Per Barrel</b>	<b>COMMISSION: \$10 Per Metric Ton</b>

<b>RUSSIAN AVIATION KERROSENE JETA-1</b>	<b>RUSSIAN AVIATION KERROSENE JP 54 JET FUEL,</b>
<b>PRICE: FOB Gross \$ 38 – Net \$ 36 per Barrel</b>	<b>PRICE: CIF Gross \$ 38 – Net \$ 36 per Barrel</b>
<b>TRIAL QUANTITY: 1.000 000 Barrel</b>	<b>TRIAL QUANTITY: 1.000 000 Barrel</b>
<b>MONTHLY QUANTITY: 5.000 000 Barrel</b>	<b>MONTHLY QUANTITY: 5.000 000 Barrel</b>
<b>COMMISSION: \$2 Per Barrel</b>	<b>COMMISSION: \$2 Per Barrel</b>

NOTICE: SELLER'S PROCEDURES IS NOT NEGOTIABLE OR CHANGE BY BUYER. BUYER MUST BE READY TO FOLLOW SELLER'S PROCEDURE AS STATED FOR A SUCCESSFUL CLOSURE.

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PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

## PROCEDURE FOR SPOT CI DIP AND PAY ROTTERDAM/HOUSTON, RUSSIAN PORTS2

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Offer, Seller issues Draft Contract Commercial Invoice CI, for the available quantity in the storage tank to Buyer.
2. Buyer Signs and returns to Seller with Scan passport copy/ NCNDA/IMFPA signed by all buyer groups with commission structures long with Non-Spoofing Logistic agreement.
3. Seller Issues the Following PPOP documents send to the Buyer's secured email for authentication.
  - (A) Dip Test Authorization Letter DTA
  - (B) Product Commitment letter to supply
  - (C) Dip Test Passport Product Analysis
  - (D) Valid Tank storage receipt TSR with GPS
4. Buyer receive/verify POP and immediately provide ATV/Hub number from Non-Spoofing/blacklisted Logistic company, seller pay for SGS and release SGS inspection details.
5. Buyer Dip Test in our tanks" If quality and quantity is of buyer standard, buyer immediately make 100% payment of total product Via MT103 TT wire transfer and confirm Ownership Certificate, Tank to Tank Transfer commence.
6. Seller pays commission to all intermediaries involved in the transaction 24 hours after confirmation of buyer payment.

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1. BUYER ACCEPTS SELLER WORKING PROCEDURE AND ISSUE ICPO ADDRESSED TO THE SELLER REFINERY.
2. SELLER ISSUES COMMERCIAL INVOICE, BUYER SIGNS AND RETURNS BACK COMMERCIAL INVOICE AND TANK STORAGE AGREEMENT (TSA).
3. SELLER PROVIDE BUYER WITH THE BELOW LISTED PPOP.
  - A. CERTIFICATE OF ORIGIN OF THE PRODUCT
  - B. IRREVOCABLE COMMITMENT LETTER TO SUPPLY
  - C. STATEMENT OF PRODUCT AVAILABILITY
  - D. INSPECTION APPROVAL LETTER TO BE SIGNED BY BUYER LOGISTICS STORAGE COMPANY.
4. SELLER PROVIDES BUYER WITH FULL POP BELOW:
  - A. FRESH 24HRS. SGS REPORT
  - B. INJECTION REPORT
  - C. UNCONDITIONAL DIP TEST AUTHORIZATION (DTA)
5. (NCNDA/IMFPA) WILL BE SIGNED, BUYER WITHIN 24 HOURS AFTER SUCCESSFUL DIP TEST IN SELLERS TANKS INJECTION COMMENCED AND SELLER PROVIDE BUYER WITH THE INJECTION REPORT OF THE PRODUCT INTO BUYERS TANKS.
6. BUYER MAKES PAYMENT FOR TOTAL COST OF PRODUCT INJECTED INTO BUYER TANKS VIA MT103, SELLER TRANSFER TITLE OWNERSHIP TO BUYER WITH ALL EXPORT DOCUMENTS REQUIRED OF BUYER FOR THE TRANSACTION. UPON CONCLUSION OF FIRST TRANSACTION SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION AND PROCEEDS WITH THE SIGNING OF CONTRACT WITH BUYER.

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2A Phone: 8 (9672)34-62-10

INN: 5250067695 -PPC: 525001001-OCPO: 13862795

Email Soyuz-nn@inbox.ru

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Russian Export	
Grade Origin:	Russian Federation
Commission structure:	Seller pays all intermediaries.
Contract Term:	12 months minimum (with rolls and extensions) Payments
Term:	MT103, BG or SBLC via MT760
POP:	Provided as per documents list in contract
Inspection by:	SGS/CIQ.
Loading Port:	Rotterdam

**SIGNED&SEAL BY:**

**GENERAL DIRECTORY BARANOV NIKOLAI.**

Legal address: 607650, NIZHNY NOVGOROD OBLAST, KSTOVSKY R-N, KSTOVO G, GREEN STREET, HOUSE 2A

Tel: +7 9672346210

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