

Date Issued: 09 January, 2020

To: Capable End Buyers / Buyer Mandates.

We, **OIL-LOGISTICS LLC**, hereby issue this SOFT CORPORATE OFFER with corporate and legal responsibility, under penalty of perjury, confirm that we are ready, willing and able to SELL, with our given terms and conditions and confirm our readiness to execute a FULL CORPORATE OFFER and then straight after a Sales and Purchase Agreement with your company (Buyer), for the following product information terms, conditions as stated below. The sales and purchase contract would be in accordance with international standards and procedure.

REFINERY SOFT CORPORATE OFFER

DIESEL GAS D2 OIL GOST 305-8250

CIF Price: GROSS 330 USD / NET 320 USD

1st Trial Shipment: 100,000 MT

Monthly Shipments: 200,000 MT – 400,000 MT

Destination Port: ASWP

COMMISSION STRUCTURE: Seller Side \$5MT /Buyer Side \$5MT

AVIATION KEROSENE COLONIAL GRADE 54

CIF Price: GROSS 42 USD / NET 40 USD

1st Trial Shipment: 2,000,000 BBLs

Monthly Shipments: 2,000,000 – 4,000,000 BBLs

Destination Port: ASWP

COMMISSION STRUCTURE: Seller Side \$1.00/ Buyer Side \$1.00

MAZUT M100 10585-75/99

CIF Price: 260 USD Gross/250 USD Net

1st Trial Shipment: 100,000 to 200,000 MT

Monthly Shipment: 200,000 MT

Destination Port: ASWP

Commission Structure: Seller side \$5 / Buyer side \$5

RUSSIA VIRGIN FUEL D6

CIF Price: GROSS 0.80 USD / NET 0.76 USD

1st Trial Shipment: 200,000,000 GALLONS

Monthly Shipments: 200,000,000

Destination Port: ASWP

COMMISSION STRUCTURE: Seller Side \$0.2/ Buyer Side \$0.2

DIESEL GAS D2 AUTOMOTIVE GAS OIL

CIF Price: GROSS 250 USD / NET 240 USD

REFINERY STANDARD PROCEDURES ON CIF

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) addressed to the Seller Refinery.
2. Seller issues the Draft SPA for all parties to review and endorsed.
3. Buyer sign and return the Draft SPA to Seller.
4. Seller and Buyer appoint tested and reliable Shipping Company, signs the Charter Party Agreement (CPA) along with Marine Insurance Policy (MIP). Seller negotiates and makes arrangement for the chartered freight cost with the appointed shipping company for the transportation of the product to buyer's designated discharge port. Buyer and Seller will equally be responsible for the payment of the Charter Freight Cost for the first month delivery; the said amount will be indicated on the Charter Party Agreement (CPA) from the Shipping Company.
5. SELLER sends Buyer Partial Proof of Product (POP) documents as listed below via email:
 - a) Statement of Product Availability
 - b) Refinery Commitment to Supply the product
 - c) Certificate of Origin of the product
 - d) Product Passport (Dip Test Result)
 - e. Authorization to sell and collect (ATSC)
6. Shipping Company presents the banking invoice for both parties involved.
7. Upon confirmation of payment, Seller sends via Express Courier the registered Hard Copies of the Contract, partial Proof of Product (POP) to the Buyer through our Governmental Courier Service "GCS" (To be paid by Supplier).
8. Immediately receiving the Hard copy Contract, Buyer directly submits the Hard Port Contract to their bank to permit the Seller & Buyer bank to open a bank-to-bank communication. Upon the successful bank-to-bank, Buyer's Bank issues the mode of payment: DLC, IRDLC, BG or SBLC from the buyer and Seller's bank accepts the receipt of the payment by swift.
10. Seller instructs their bank to release the following Proof Of Product (POP) and shipping documents to buyer along with the 2% Performance Bond:
 - a. Copy of license to export, Issued by the department of the ministry of energy
 - b. Copy of approval to export, Issued by the department of the ministry of Justice
 - c. Copy of statement Availability of the Product
 - d. Copy of the refinery commitment to supply the product
 - e. Copy of port storage agreement
 - f. Copy of the charter party agreement
 - g. Passport Product, "Analysis Report
 - h. Fresh SGS Report + Dip Test Authorization (DTA)
 - i. Bill-of-Lading (BOL)
 - j. Tank Storage Receipt (TSR)
 - k. Certificate of Origin
 - l. Vessel Q88
11. Buyer releases full payment amount within 3 banking days upon the arrival of the vessel at Buyer's discharge port.



Нефть-Логистик

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ
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THE PRICE MAY BE NEGOTIABLE AND CAN BE CHANGED ACCORDING TO PETROLEUM AND CRUDE OIL PRICE IN THE WORLD MARKET.

Signed By



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