

SOFT CORPORATE OFFER (SCO)

Date of Issue: 29TH AUG, 2019

Expired Date: 30TH SEPT, 2019

To: **END-BUYER/BUYER's MANDATE**

We **LLC "NPO "ЛУЧ"** Is an Authorized Mandate Consulting Company to a reliable End Seller Company /Refinery in Russian Federation. Through the authority given to us by our End seller Company/Refinery, we hereby issue this **SOFT OFFER** with full corporate and legal responsibility, under penalty of perjury confirms that we are ready, willing and able to provide to the capable **END-BUYER/BUYER's MANDATE** the following Petroleum Products /Commodities in accordance with the stipulated terms and conditions.

Origin: Russia Federation

DIESEL GAS D2 OIL GOST 305-82/50

Quantity: From 20,000 -200,000 Metric Tons per Month

Price: GROSS 300 USD / NET 290 USD on CIF.

Quantity: Above 100,000 -500,000 Metric Tons

Price: GROSS 280 USD / NET 270 USD on CIF. FOB Price / 270 USD Gross/260 USD Net

COMMISSION STRUCTURE: \$5 USD per MT Buyer Side / \$5 USD per MT Seller Side

UREA 46%PRILLED & GRANULAR (RUSSIAN ORIGIN)

Minimum Quantity: 10,000 Metric Tons per Month

Monthly Quantity: 1.200.000 Metric Tons per Month

CIF Price: Gross \$ 200.00 USD/\$ 180 .00 USD NET

COMMISSION STRUCTURE: \$ 10 USD Per MT Buyer Side / \$ 10 USD Per MT Seller Side.

Pet Coke

Minimum Quantity: 10,000 Metric Tons per Month

Monthly Quantity: 1.000.000 Metric Tons per Month

CIF Price: Gross \$ 84.00 USD/\$ 80 .00 USD NET

COMMISSION STRUCTURE: \$ 2. USD Per MT Buyer Side / \$ 2. USD Per MT Seller Side.

CST-180 FUEL OIL

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 800,000 Metric Tons per Month

CIF Price: Gross \$ 310.00 USD/ \$ 290.00 USD NET

TRANSACTION CIF PROCEDURE:

1. Buyer issues irrevocable corporate purchase order (ICPO) with seller procedure inserted in the ICPO Along with prove of fund (POF).
2. Seller issue MOU for buyer review and signatory upon acceptance and return to seller
3. Seller issues sales and purchase agreement (SPA) to buyer, buyer countersigns and sends back to seller.
4. Seller signs and seal the draft contract and send back to buyer along with verbiage of DLC MT700 and letter of commitment to supply.
5. Upon seller bank receipt of the DLC MT 700, Seller finalize with shipping company for the delivery of the product to buyer destination port (CHARTER PARTY AGREEMENT), shipping cost will be paid 100% by seller.
6. Shipping company confirms seller payment and seller's bank in return swift to the buyer's bank 2% performance bond guarantee.
7. Seller effect allocation tittle transfer and obtain certificate on seller expense, shipping company approve dip test and buyer conduct dip test for the immediate lift.
8. Shipping of the product will commence as agreed by buyer and seller.
9. Within 5 banking days of vessel arrival at buyer discharge port, buyer release the full payment of the product, seller's bank release the commissions to the intermediaries.

DELIVERY: CIF/ASWP, FOB, DIP AND PAY,(SPOT)

PAYMENT TERM: MT103/Irrevocable revolving non-transferable documentary letter of credit: SBLC MT760/ DLC MT700, TT WIRE TRANSFER.

Contract: 12 Months with possible rollovers and Extension / Spot.

INSPECTION: SGS or similar by Seller.

LOADING PORT: VLADIVOSTOK, NOVOROSIYSK, PRIMORSK, SAKHALIN & NAKHODKA, ROTTERDAM ETC.

Signed:

CEO:

Hakimov Ildus Naillovich

