



# **"ORENBURGNEFTEGAZ" LCC**

Address: 117452, Moscow, Artekovskaya Street, house 92 , Russia Federation  
Telephone:- +74957840515; [info@orenburgneftegaz.ru](mailto:info@orenburgneftegaz.ru); [www.orenburgneftegaz.ru](http://www.orenburgneftegaz.ru)  
INN: 5643020637 BIN: 1095658005376

## **Soft Offer**

This is to confirm that we are ready, willing and able to supply the following product / commodities listed below.

1. Commodity JP A1-JP54

Quantity 500.000 Barrels-5,000.000 BBLs

Purchasing Price - USD 28/30 per BBL :

Commission: 3\$/BBL

2. Commodity Diesel D2

Quantity 50.000MT -200.000MT

Price for CIF: ASWP :220/200USD/MT

Commission :20\$ USD/MT

3. Commodity Mazut M100/ CST 180-380

Quantity 50.000MT - 400.000MT

Price for CIF: ASWP : 180 /160USD/MT

Commission :20\$ USD/MT

4. Commodity D6 Virgin Fuel Oil

Quantity 25.000.000Gal-400.000.000Gals Weekly

Price for CIF: ASWP : 0.57-0.60USD/Gal

Commission :0.03USD/GAL

5. Commodity Diesel EN590-10PPM

Quantity 20.000MT -150.000MT

Price for CIF: ASWP :210/190USD/MT

Commission :20\$ USD/MT



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## **TERMS OF SALE SPOT**

- 1) Buyer issue ICPO .
  - 2) Seller issue Commercial Invoice (CI) for Buyer to countersign and return to Seller signed CI and buyer send TSA for Seller approval and Seller approve buyer TSA for buyer to proceed and TSA must have Seller name inserted into the TSA by tank farm.
  - 3) Seller issue PPOP documents to Buyer via email:
    - a) Commitment to supply,
    - b) Certificate of Origin,
    - c) Authorization To Sell
    - d) License Certificate,
    - e) Statement of availability of product,
    - f) Notice of Readiness to Commence Injection of the Product
  - 4) Buyer provide to Seller
    - A. Empty Storage tank Receipt to receive fuel (TSR)
    - B. Authorization to Verify,
    - C. Ready to Receive and all documents address to Seller by tank farm and send by buyer to Seller.
  - 5) Seller provide to buyer
    - a) Dip Test Authorization
    - b) Pre Injection Report
    - c) Tank with fuel to inject in buyer tank
    - d) Authorization to Verify
    - e) Fresh SGS to Buyer and all documents address to buyer and send by Seller to buyer
  - 6) Buyer Send SGS to conduct Dip test and SGS issue SGS report to buyer
  - 7) Seller inject fuel into buyer tank and Buyer Pays by MT103 against SGS report
  - 8) Seller issue Title ownership documents to buyer.
  - 9) Commission against IMFPA agreement
- FOR MONTHLY**
- 1) Seller and Buyer sign contract for Monthly delivery
  - 2) Buyer open SBLC/MT760 for monthly shipment and Seller open 2%PB to buyer
  - 3) Seller inject fuel into buyer tank and Buyer Pays by MT103 against SGS report and Seller issue Title ownership documents to buyer and Commission against IMFPA agreement.



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## **DRAFT TEXT FOR 2% PERFORMANCE BOND**

(DATE OF ISSUE)

(COMPANY A)

PERFORMANCE GUARANTEE NO. XXX

WE HAVE BEEN INFORMED THAT ..... (HEREINAFTER CALLED "THE PRINCIPAL"), HAS ENTERED INTO CONTRACT NO. .... DATED ..... WITH YOU.

FURTHERMORE, WE UNDERSTAND THAT, ACCORDING TO THE CONDITIONS OF THE CONTRACT, A PERFORMANCE GUARANTEE IS REQUIRED.

AT THE REQUEST OF THE PRINCIPAL, XXX BANK HEREBY IRREVOCABLY UNDERTAKE TO PAY YOU ANY SUM OR SUMS NOT EXCEEDING IN TOTAL AN AMOUNT OF ..... (SAY: .....) UPON RECEIPT BY US OF YOUR FIRST DEMAND IN WRITING AND YOUR WRITTEN STATEMENT STATING:

- I) THAT THE PRINCIPAL IS IN BREACH OF HIS OBLIGATION(S) UNDER THE UNDERLYING CONTRACT
- II) THE RESPECT IN WHICH THE PRINCIPAL IS IN BREACH.

THIS GUARANTEE SHALL COME INTO FORCE ON THE DATE HEREOF AND SHALL EXPIRE ON ..... AT THE LATEST CONSEQUENTLY ANY DEMAND FOR PAYMENT UNDER IT MUST BE RECEIVED BY US AT THIS OFFICE ON OR BEFORE THAT DATE.

THIS GUARANTEE IS SUBJECT TO THE UNIFORM RULES FOR DEMAND GUARANTEES, ICC PUBLICATION NO. 758.

END OF TRANSMISSION

REPRESENTED BY: YURI ALEKSANDROVICH TCELOUSOV  
TITLE: EXPORT & SALES GENERAL DIRECTOR

