

	Full legal name : "VOSTOK-EXPORT" LLC INN : 3257025531 OGRN : 1143256048814 Legal Address : 241520, Bryanskaya Region, Bryansky District, Antonovka D, 1st Novozybkovskaya Str, House Tel : +79067436569 Email : vostok.exportgrupp@bk.ru	
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TO MANDATE AND BUYER

CORPORATE OFFER

We herewith invite you to submit your LOI /ICPO on the following terms: taking this opportunity, we express our respect and inform you that "Vostok-Export" LLC, Russia federation is intending to supply underlisted commodities through our affiliated Endsupplier on a tender basis according to the following terms and conditions: is guaranteed to meet the Specifications and pass through the stringent of SGS or Equivalent

PRODUCT 1 JET A1 (AVIATION FUEL) (TOP URGENT SALES)

Origin Russian Federation
 Specification International export Standard
 Trial Shipment 3,000,000 BBL (+/- 5%)
 Annual Quantity Followed by 3,000,000 BBL x 12Months(36,000,000 BBL)
 Price FOB \$30USD gross/\$27 USD net per BBL
 Payment MT103/23
 Inspection SGS, or Similar by Seller
 Loading Port Novorrossisk or Rotterdam (EUROOPORT)
 Commission \$1.5/ 1.5 PER BBL (Sellerside/buyerside)

COMMODITY : RUSSIA VIRGIN FUEL OIL D6

SPECIFICATION: STANDARD RUSSIAN EXPORT SPECS
 ORIGIN : RUSSIAN
 QUANTITY : 100,000,000 – 400,000,000-GALS Spot/Monthly
 DURATION CONTRACT : 12 months
 DELIVERY PORT: FOB Rotterdam Port
 FOB PRICE PER MT : \$0.34 Gross / \$0.30 Net
 CIF PRICE PER MT : \$0.44 Gross / \$0.40 Net
 DELIVERY SCHEDULE : Lifting Schedule according to the contract.
 INSPECTION : SGS at Seller's cost

COMMODITY : PETROLEUM COKE (PET COKE)

SPECIFICATION: STANDARD RUSSIAN EXPORT SPECS
 ORIGIN : RUSSIAN
 QUANTITY : 50,000 - 1,000,000-MT Spot/Monthly
 DURATION CONTRACT : 12 months
 DELIVERY PORT : FOB Rotterdam Port
 FOB PRICE PER MT : \$30.00 Gross / \$27.00 Net
 CIF PRICE PER MT : \$ 34.00 Gross / \$30.00 Net
 DELIVERY SCHEDULE : Lifting Schedule according to the contract.



APPROVED BY VOSTOK EXPORT
 CHIEF EXPORT OFFICER
 SERGEY ABRAM MIRONOV

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- 1) BUYER ISSUE ICPO WITH COMPLETE BANKING INFORMATION INCLUDE SELLER PROCEDURE
- 2) SELLER ISSUES TO BUYER CONTRACT (SPA), PROFORMA-INVOICE (PI) FOR THE FIRST BATCH DELIVERY AND BUYER COUNTERSIGN WITHIN 72HRS AND RETURNS THE SIGNED SPA.
- 3) SELLER NOMINATE AND APPOINT SHIPPING COMPANY TO BUYER AND BUYER FINALIZE VESSEL BOOKING WITH THE SHIPPING COMPANY TO RELEASE CPA FOR BOTH PARTY SIGNATORY,
- 4) SELLER SUBMIT THE SIGNED SPA/PI/CPA TO THE MINISTRY OF ENERGY FOR LEGALLY ENFORCEMENT OF THE CONTRACT AT SELLER COST AND ISSUE TO BUYER THE BELLOWED POP DOCUMENT TO COMMENCE LOADING OF THE PRODUCT
 - COPY OF LEGALIZED CONTRACT (SPA)
 - COPY OF LEGALIZED CHARTER PARTY AGREEMENT (CPA)
 - PRODUCT PASSPORT (DIP TEST RESULT)
 - CERTIFICATE OF ORIGIN
 - TANK STORAGE RECEIPTS AT LOADING PORT•BUNKER DELIVERY/ RECEIVING RECEIPT/NOTE•CONSIGNMENT NOTE/RECEIPT
 - INJECTION REPORT
 - PRODUCT DECLARATION ALLOCATION CERTIFICATES IN BUYER NAME AS THE CONSIGNEE
- 5) BUYER AND SHIPPING COMPANY CONFIRM POP DOCUMENT AND BUYER WILL EQUALLY BE RESPONSIBLE FOR THE CHARTER FREIGHT COST IMMEDIATELY AFTER THE VERIFICATION OF POP DOCUMENT HAS BEEN CONFIRMED AT THE LOADING PORT.
- 6) NOMINATED SHIPPING COMPANY LOADS THE ASSIGN EXCLUSIVE BOOKING VESSEL IN BUYER'S NAMES AS THE CONSIGNEE OF THE CARGO AND IN SELLER NAMES AS THE CONSIGNOR AND CONDUCTS CUSTOMS CLEARANCE TO ENABLE CARGO SAIL AND DISCHARGE FREELY TO THE BUYER DISCHARGE TERMINAL AND ISSUES FULL SET OF VESSEL AND CARGO DOCUMENTS TO THE BUYER IN THE NAME OF BUYER AS THE CONSIGNEE OF RECORD AND AUTHORIZES VESSEL CAPTAIN TO MOVE VESSEL TO BUYER'S PORT OF DISCHARGE WITH PERIODIC NOR/ETA TO THE BUYER AND BUYER'S DISCHARGE HARBOR/TANK AGENT.
 - Q&Q SGS REPORT
 - "•CERTIFICATE OF ORIGIN
 - OCEAN BILL OF LANDING
 - VESSEL TANKER Q88.
 - AUTHORITY TO BOARD THE VESSEL (ATB)
 - OWNERSHIP CERTIFICATE
 - TITLE TRANSFER AFFIDAVIT
 - PRODUCT ALLOCATION CERTIFICATE
 - NOR/ETA NOTICE OF READINESS
- 7) ARRIVAL OF CARGO AT BUYER DISCHARGE TERMINAL, DEPOT MANAGER ACKNOWLEDGES RECEIPT OF NOR AND CONFIRMS COMPLETION OF CLEARANCE. VESSEL CAPTAIN ISSUES ATB FOR INSPECTORS TO BOARD THE VESSEL FOR INSPECTION. ATTESTATION OF PRODUCT IS DONE AND ASCERTAINED BY BUYER INSPECTOR AND CAPTAIN.8) RISK AND PROPERTY IN THE PRODUCT AND ALL LIABILITIES WITH RESPECT THERETO SHALL FULLY PASS ONTO BUYER AT THE DISCHARGE TERMINAL, AFTER THE PRODUCT HAS BEEN DISCHARGED ONTO THE BUYER STORAGE DEPOT AND PARTIALLY PAID FOR. UPON COMPLETION OF DISCHARGE, THE BUYER SHALL BE ALLOWED UP TO 5 (FIVE) CALENDAR DAYS TO MAKE THE OUTSTANDING PAYMENT FOR THE QUANTITY CERTIFIED PRIOR TO DISCHARGE

STANDARD CIF PIPELINE PROCEDURE OPTION E

8.1 BUYER RECEIVES AN FCO OR OFFICIAL LETTER FROM REFINERY AFTER DISCUSSION



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8.2. BUYER ISSUES AMENDED ICPO ADDRESSED TO THE SELLER.

8.3. BUYER AND SELLER SIGNS CHARTER PARTY ACKNOWLEDGEMENT CONTRACT WITH REFERENCE TO BUYER SHIPPING COMPANY AND DRAFT CONTRACT AGREEMENT FOR PRODUCT QUANTITY TO BE DELIVERED TO BUYER PORT OF DESTINATION

8.4. UPON SIGNING OF THE CPA AND DRAFT AGREEMENT BY BUYER AND SELLER. AND SELLER RELEASE THE BELOW PPOP FOR BY CONFIRMATION

- AN INDIGENOUS PRODUCT QUALITY AND QUANTITY ANALYTICAL Q \$Q SHEET (SGS SIMILAR)
- COURT NOTARIZED COMMITMENT GUARANTEE LETTER TO SUPPLY WILL BE RELEASED TO BUYER.
- CERTIFICATE OF ORIGIN
- TSR OR STORAGE DOCUMENTS

8.5 THE BUYER PAYS 15% OF TOTAL PRODUCT VALUE DIRECTLY TO SELLER SHIPPING COMPANY OR THE PIPELINE TRANSPORTING COMPANY FOR EFFECTING OF ALL INLAND PIPELINE PROTOCOL AND VESSEL TRANSPORTATION TO BUYER PORT AND RECEIVING OF THE SHIPPING RELATED PAPERS OF THE CARGO

THE SELLER ISSUE FULL PROOF OF PRODUCT AND /SHIPPING DOCUMENTS AS LISTED BELOW:

- A. STATEMENT OF AVAILABILITY OF PRODUCT
- B. CERTIFICATE OF PRODUCT ORIGIN
- C. STORAGE TANK RECEIPT
- D. PRODUCT PASSPORT (Q&Q ANALYSIS REPORT)
- E. VESSEL Q88 DOCUMENTS
- F. INITIAL BILL OF LADING
- G. COPY OF STORAGE TANK ENDORSEMENT.
- F . NOTARIZED LETTER OF ACKNOWLEDGE TO TRANSFER SHIPPING RIGHT TO BUYER SHIPPING COMPANY

8.5. AFTER THE BUYER RECEIVES THE ABOVE DOCUMENT HE VERIFY. THEN SELLER'S SHIPPING COMPANY PREPARE THE MARITIME FORECAST ETA ESTIMATED TIME OF ARRIVAL .

8.6. UPON RECEIPT AND CONFIRMATION OF THE ABOVE ,THE TITLE TRANSFER DEEDS AND OWNERSHIP CERTIFICATE WILL BE ISSUED WITH PORT CLEARANCE CERTIFICATE/ SGS REPORT AND THE FULL SET OF PROOF OF PRODUCT ALONG WITH SHIPPING DOCUMENTS WILL BE SENT TO THE BUYER .

8.7. UPON ARRIVAL OF THE VESSEL AT THE BUYER DISCHARGE PORT THE VESSEL CAPTAIN WILL HAND OVER ALL THE ORIGINAL POP DOCUMENTS TO THE BUYER REPRESENTATIVE WHILE BUYER PAYS IN FULL 85% REMAINING BALANCE AFTER POSITIVE SGS, CIQ OR EQUIVALENT INSPECTION AT THE DISCHARGE PORT VIA T/T WIRE TRANSFER.

8.8 MANDATES/ INTERMEDIARIES RECEIVE THEIR COMMISSIONS ACCORDING TO SPOT DELIVERY.



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