



# VALHALLA OIL & GAS LIMITED

REG: 5498467

## **SOFT CORPORATE OFFER**

We "VALHALLA OIL & GAS LIMITED", with legal responsibility under penalty of perjury hereby confirm the Availability and Capability to Supply the under-list products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specification and pass through the stringent requirement of SGS or its Equivalent. A financial Statement from the Buyer's bank clarifying the buyer's financial capability will be required to consider the buyer's negotiations. Only direct negotiations from the end buyer's representative and mandates will be considered.

### **TERMS OF TRANSACTION:**

TRANSACTION PORT: FOB & CIF: RAS LAFFAN/HAMAD/ROTTERDAM/HOUSTON/FUJAIRAH

PAYMENT TERM: MT103, T/T WIRE, SBLC, DLC

ORIGIN: QATARI ORIGIN

INSPECTION: ANY UNIVERSALLY ACCEPTED Q&Q INSPECTION COMPANY

COMMISSION: TO BE SHARED 50% EACH BY BOTH SIDES

### **ULTRA - LOW SULPHUR DIESEL EN590**

Minimum Quantity: 20,000 metric tons

Maximum Quantity: 300,000 metric tons

CIF price: GROSS USD \$420.00 MT NET: USD \$410.00 MT

FOB Price: GROSS USD \$ 410.00 MT NET: USD \$ 400.00 MT

### **DIESEL GAS D2 OIL**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 400.00MT NET / USD \$ 390.00MT on CIF

FOB Price: Gross USD \$ 390.00MT NET / USD \$ 380.00MT on FOB

### **MAZUT M100**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$300.00/ USD \$ 290.00 NET on CIF

FOB Price: Gross USD \$290.00 / USD \$280.00 NET on FOB

### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 86.00BBL NET/ USD \$84.00 NET on CIF

FOB Price: Gross USD \$ 84.00BBL NET / USD \$80.00 NET on FOB

### **VIRGIN FUEL OIL D6**

Minimum Quantity: 400,000,000 Gallons per Month

Maximum quantity: 800,000,000 Gallons per Month

CIF Price: Gross \$0.78 / \$0.74 NET on CIF

FOB Price: Gross USD \$ 0.74 / USD \$0.70 NET on FOB



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## LIGHT CYCLE OIL(LCO)

Minimum Quantity: 50,000 MT per Month

Maximum quantity: 400,000 MT per Month

CIF Price: USD \$280.00MT/USD \$270.00 NET on CIF

## REFINERY FOB PROCEDURES 1

1. Buyer issues an official ICPO along with Tank Storage Agreement (TSA) accompanied by company certificate of registration and valid means of identification.
2. Seller issues:
  - commercial invoice (CI) for the available quantity in the storage tank
  - product passport (Product Analysis Report),
  - Notarized Statement of availability of product
  - Authority to verify (ATV) via email or phone call.
  - Notice of Readiness (NOR)
3. Buyer returns the commercial invoice and NOR duly signed by the buyer and buyer's logistic company.
4. Seller issues to buyer the listed below documents:
  - Unconditional dip test authorization (DTA)
  - Fresh SGS inspection report
  - Injection Report
  - Certificate of Origin
  - Notarized and endorse NCNDA/IMFPA
  - Authorization to sell & collect (ATSC)
  - Tank storage receipt (TSR)
  - Commitment letter to supply
5. (Optional) Buyer SGS team re-conducts dip test inspection on the product in seller storage tanks on buyer expense
6. Upon successful dip test inspection, buyer pays for the total product value and seller immediately transfer the title of product ownership to buyer with all export documents
7. Seller immediately commences injection of the product into buyer's tanks
8. Seller pays intermediaries.

## REFINERY FOB PROCEDURES 2

1. Buyer accepts seller working procedure and issue ICPO
2. Seller issues commercial invoice (CI) will be signed by Buyer and returns back commercial invoice
3. Seller provide buyer with the below listed PPOP along with NCNDA & IMFPA
  - A. Statement of Product Availability
  - B. Certificate of Origin.
  - C. Conditional DTA for dip test.
  - D. Product Passport Analysis.
4. Buyer provide his storage tank agreement after confirmation from our management to proceed buyer provides tank storage receipt for 5 days



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- A. Seller's Export License/Registration Certificate
  - B. Bill Of Lading-(in the name of the previous buyer as Consignee.)
  - C. Vessel Tanker Details.
  - D. Product Passport-Dip-Test Report.
  - E. Proforma Invoice.
  - F. 2% Payment deposit Invoice.
  - G. Cargo Manifest.
  - H. Cargo Ullage Report.
  - I. Q88
5. Buyer confirms the goods documents and makes a 2% down deposit which stands as an Allocation and Security Guarantee payment to the seller nominated bank by T/T Wire Transfer within 3 banking days to enable the seller to change every document to buyer's name and instruct the vessel captain to re-route the vessel to the new buyer's destination port. The 2% deposit Payment made shall be deducted from the total payment value of the takeover product.
6. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.
7. Upon the successful completion of Dip-test inspection, Buyer makes the balance 98% payment by MT103 wire transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods and commence translating.
8. Trans-loading commences immediately.
- Seller will release payments to the intermediaries involved within 48 hours of receiving the payment for the product from the Buyer's bank

**Signed:**



Alfred Rowen Beardwood  
Chief Executive Officer  
**VALHALLA OIL & GAS LIMITED**