

# **OOO SIBTEK**

628307, Tyumenskaya area, Nefteyugansk, severo-vostochnaya promzona, zd 18, kab 44, Russia.

Email: ltd-sibtek@mail.ru

Tel: +7(495)298-0887

INN: 8604037390

OKPO: 73170342

To: Buyer/Authorized Representatives.

Attention to the end buyer / direct buyer's mandate.

## **SOFT CORPORATE OFFER**

We, **OOO SIBTEK**, is a Russian Based oil and gas exploration, development production and exporting company, with full legal responsibility, due hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

ORIGIN: RUSSIA

DELIVERING PORT: CIF/FOB ROTTERDAM

INCOTERMS: COST INSURANCE & FREIGHT

LOADING PORT: NOVOROSIYSK, NOVOROSIYSK / PRIMORSK / VLADIVOSTOK / ROTTERDAM & HOUSTON PORTS

PAYMENT TERMS: T/T WIRE TRANSFER & MT103

INSPECTION: SGS

INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE

### **RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

FOB Price: Gross USD \$ 290.00MT NET / USD \$ 280.00MT on FOB/Novorossiysk/Rotterdam

### **RUSSIA ORIGIN MAZUT M100 GOST -10585/75/99**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

FOB Price: Gross USD \$260.00 / USD \$250.00 NET on FOB/Novorossiysk/Rotterdam.

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## STANDARD FOB WORKING PROCEDURE 1 ROTTERDAM/HOUSTON

- 1 Buyer issue ICPO containing the seller's working procedure with banking details and scanned copy of buyer's Passport along with "TSA" and buyer company certificate of incorporation.
- 2 Seller issues commercial invoice of the product in tanks at the port, to be signed by buyer and seller.
- 3 Seller issues to buyer/buyer tank farm Company the petroleum bulk storage (PBS) and Chemical Bulk Storage (CBS) regulation form from the department of environmental conservation to fill and return.
- 4 Seller issues to buyer the PPOP listed below:
  - Dip test authorization (unconditional DTA)
  - Reservoir storage receipt with GPS coordinates of where the tanks are located.
  - Injection report
  - Certificate of Origin
  - Authorization to sell.
  - SGS report.
  - Product Passport (Lab Analysis Report)
- 5 Buyer inspects by SGS on buyer's expenses and sends TSR.
- 6 Upon successful dip test in tanks, product will immediately be injected into buyer's tanks.
- 7 Buyer makes payment for the product via mt103/TT, and buyer pay commission for buyer side and intermediaries.

## STANDARD FOB WORKING PROCEDURE 2 ROTTERDAM/HOUSTON

1. Buyer sends ICPO, CP and Tank Storage Agreement (TSA) as proof of storage availability.
2. Seller verifies and issues Commercial Invoice for the available quantity in the storage tank to include:
  - I. Passport product analysis.
  - II. Company Registration and Tax Certificate.
  - III. Notarized Commitment to Supply
  - IV. Notarized Statement of Availability of Product
3. Buyer signs and returns CI to Seller along with ATV approved by their logistics Company for Seller verification purposes. Upon receipt of the signed CI and ATV, Seller verifies and issues the POP documents.
  - I. Injection report
  - II. Dip test authorization (DTA) Unconditional
  - III. Authorization to sell and collect
  - IV. Fresh SGS report.
  - V. Product passport
  - VI. Tank Receipt

# ООО СИБТЕК

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4. Upon successful verification of the POP documents, Buyer orders SGS report to conduct Dip Test of the product in Sellers Tanks at Buyer's expense.
5. Following the completion of the Dip Test with results consistent to the specifications on the CI, Buyer provides ATI and Seller injects fuel into Buyer's leased storage tanks. Seller submits the full injection Report to the Buyer.
6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays Commission to all Sell Side Intermediaries as Buyer pays commissions to all Buyer Side intermediaries involved in the transaction within 24 hours after confirmation of the Buyer's payment.
7. Seller issues draft SPA to Buyer to review for R&E monthly deliveries.
8. Buyer reviews and approves the SPA and issues SBLC/RDLC irrevocable, non-transferable, auto revolving for 12 monthly shipment value and Documentary Letter of Creditor Standby Letter of Credit for length of contract and for each lift per schedule. Buyer pays after dip test by MT103 wire transfer and each monthly quantity.
9. The subsequent delivery shall commence according to the terms and conditions of the contract; the Buyer pays the mandates/intermediaries on the buyer side receive their commissions according to monthly deliveries.

Ryabchun Pavel Nikolaevich  
CEO  
ООО СИБТЕК

