

TEMKINSKAYA NEFTBAZA LIMITED LIABILITY COMPANY

E-MAIL: info@temkinskaya-neftbaza.ru
TEL: +7 (499) 394-65-26
OGRN: 1036706004147
OKPO: 47653100
INN: 6716002296
KPP: 671601001



215350 SMOLENSKAYA AREA, TEMKINSKIY RN, S
TEMKINO, STR. MEKHANIZATOROV D 12,
SMOLENSK
RUSSIA

TO: PRINCIPAL END BUYER COMPANY

SOFT OFFER

The End Seller TEMKINSKAYA-NEFTBAZA LLC “ТЕМКИНСКАЯ НЕФТЕБАЗА ООО” hereby confirms with full legal and corporate responsibility under penalty of perjury, that we are ready, willing and able to enter into a contract to sell and transfer the aforementioned commodity hereunder to END BUYER COMPANY under the following terms, conditions and specifications as specified below.

--	--	--	--	--	--	--	--	--	--

JET A1

Minimum Quantity: 100,000 Barrels per Month

Maximum Quantity: 500,000 Barrels per Month

[FOB] Price: Gross USD \$60.00 / Net USD \$56.00

UREA

Minimum Quantity: 100,000 Barrels per Month

Maximum Quantity: 500,000 Barrels per Month

[FOB] Price: Gross USD \$250.00 / Net USD \$240.00

D6 FUEL OIL

Minimum Quantity: 200,000,000 Gallons per Month

Maximum Quantity: 500,000,000 Gallons per Month

[FOB] Price: Gross USD \$0.74 USD / Net USD \$0.70

AUTOMOTIVE GAS OIL - AGO

Minimum Quantity: 50,000 Metric Tons per Month

TEMKINSKAYA NEFTBAZA LIMITED LIABILITY COMPANY

E-mail: export@temkinskaya-neftbaza.ru

Tel: +7 (499) 394-65-26

TEMKINSKAYA NEFTEBAZA LIMITED LIABILITY COMPANY

E-MAIL: info@temkinskaya-neftebaza.ru
TEL: +7 (499) 394-65-26
OGRN: 1036706004147
OKPO: 47653100
INN: 6716002296
KPP: 671601001



215350 SMOLENSKAYA AREA, TEMKINSKIY RN, S
TEMKINO, STR. MEKHANIZATOROV D 12,
SMOLENSK
RUSSIA

[FOB] Price: Gross USD \$61.00 / Net USD \$57.00

LIQUEFIED PETROLEUM GAS (LPG) GOST 20448-90

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 100,000 Metric Tons per Month

[FOB] Price: Gross USD \$255.00 / Net USD \$245.00

RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002 / 9965-76 (R.E.B.C.O)

Minimum Quantity: 100,000 Barrels per Month

Maximum Quantity: 500,000 Barrels per Month

[FOB] Price: Gross USD \$40.00 / Net USD \$36.00

QUANTITIES: Minimum capacity of delivery as stated above product list & Maximum capacity of delivery to be agreed.

STAMPS/SIGNATURES: Stamps and Signatures are obligatory for every issued document

ORIGINS: All Products are of Russian Origin

INSPECTION: SGS or Similar

DELIVERY: FOB Rotterdam Port

PAYMENT: TT WIRE TRANSFER, MT103, SBLC MT760

COMMON PROCEDURES: All procedures shall be in accordance with the chronological procedures and rules promulgated by Russian Federation Ministry of Energy or related authority depending on the product for proper execution between buyer and seller.

STANDARD FOB ROTTERDAM PROCEDURE

1. Buyer confirms soft offer and issues ICPO with Company Profile.
2. Seller issues Commercial Invoice to Buyer, Buyer signs and returns along with TSA and a signed proof of storage availability & readiness from their Tank Farm.
3. Seller notarizes signed Commercial Invoice with the appropriate authorities. Seller forwards to Buyer the following documents:

TEMKINSKAYA NEFTEBAZA LIMITED LIABILITY COMPANY

E-mail: export@temkinskaya-neftebaza.ru

Tel: +7 (499) 394-65-26

TEMKINSKAYA NEFTEBAZA LIMITED LIABILITY COMPANY

E-MAIL: info@temkinskaya-neftebaza.ru
TEL: +7 (499) 394-65-26
OGRN: 1036706004147
OKPO: 47653100
INN: 6716002296
KPP: 671601001

215350 SMOLENSKAYA AREA, TEMKINSKIY RN, S
TEMKINO, STR. MEKHANIZATOROV D 12,
SMOLENSK
RUSSIA



- A. Notarized Commercial Invoice.
- B. Product Passport. Seller issues NCNDA/IMFPA.
- C. Authority to Collect and Sell (ATCS);
- D. Authorization to Verify (ATV);
- E. Tank Storage Receipt (TSR) with GPS Coordinates;

- 4. Buyer to perform SGS inspection. Buyer provides his own TSR to Seller.
- 5. Upon successful dip test, Buyer pays at sight via MT-103 or TT.
- 6. Buyer lifts product and Seller pays out intermediaries involved as per NCNDA/IMPFA.
- 7. Seller pays commission to all involved mandates and intermediaries via Wire Funds Transfer immediately upon receipt of Buyer's payment as per the agreed and signed NCNDA/IMFPA and follows to every other's Lift in the future of the Commercial Invoice (CI) and/or SPA/Contract sign between Seller & Buyer.
- 8. Upon successful first trial Spot lift, Buyer signs one year contract with Seller.



Representative;

Alexander Anatolyevich Kravchenko

TEMKINSKAYA NEFTEBAZA LLC.

TEMKINSKAYA NEFTEBAZA LIMITED LIABILITY COMPANY

E-mail: export@temkinskaya-neftebaza.ru

Tel: +7 (499) 394-65-26