

000
«АРКТИК НЕФТЬ ПРОДУКТ»

LIMITED LIABILITY COMPANY
ARKTIK NEFT PRODUKT

RUSSIA, 629810
YAMALO-NENETSKIY AO, NOYABR'SK CITY
IZYSKATELEY ULITSA, DOM 31, OFIS 4

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«АРКТИК НЕФТЬ ПРОДУКТ»

ИНН: 8905059510
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ОГРН: 1158905011781
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SOFT CORPORATE OFFER

We "ARKTIK-NEFT-PRODUKT" as an authorized Mandate with legal responsibility and under penalty of perjury, hereby confirm our willingness and readiness to supply the following products of the Russian Specifications.

ORIGIN: RUSSIAN FEDERATION

QUALITY: EXPORT STANDARD

PORT OF LOADING: VLADIVOSTOK/PRIMORSK/NAKHODKA/ROTTERDAM/HOUSTON.

PAYMENT TERMS: IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC MT760, MT103/23, MT103BLOCK FUNDS, ESTABLISHED BY A TOP PRIME BANK FOR 100% INVOICE VALUE, PAYABLE AT SIGHT AGAINST SHIPPING DOCUMENTS. PERFORMANCE BOND: 2% COMMISSIONS: INSPECTION: BY INDIGENOUS SURVEY COMPANY/SEA BOLT / SGS.

RUSSIAN AVIATION KERROSENE COLONIAL GRADE, 54 , JET A1

Quantity: Minimum: 2,000,000 BBLs Trial Shipment / Maximum: 2,000,000 BBLs Monthly

FOB Price: \$16 GROSS / \$14 NET

Commission: \$1 / \$1 PER BBL for Buyer and Seller side respectively.

STANDARD PROCEDURES FOB ROTTERDAM

1. BUYER ISSUE ICPO CONTAINING THE SELLER'S WORKING PROCEDURE WITH BANKING DETAILS AND SCANNED COPY OF BUYER'S PASSPORT ALONG WITH "TSA" AND BUYER COMPANY CERTIFICATE OF INCORPORATION.

2. SELLER ISSUES COMMERCIAL INVOICE OF THE PRODUCT IN TANKS AT THE PORT, TO BE SIGNED BY BUYER AND BUYER LOGISTICS COMPANY AND RETURNED BACK (COMMERCIAL INVOICE) TO SELLER.

3. SELLER ISSUE TO BUYER PPOP LISTED BELOW:

* TANK STORAGE RECEIPT (TSR) WITH GPS COORDINATE OF WHERE THE TANKS ARE LOCATED.

* INJECTION REPORT

* UNCONDITIONAL DIP TEST AUTHORIZATION LETTER (DTA)

* AUTHORIZATION TO SELL.

* SGS REPORT.

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- * AUTHORIZATION TO VERIFY THE PRODUCT IN THE SELLER'S TANK (ATV)
- 4. BUYER INSPECTS BY SGS ON BUYER'S EXPENSES AND SENDS TSR.
- 5. UPON SUCCESSFUL DIP TEST IN TANKS, PRODUCT WILL IMMEDIATELY BE INJECTED INTO BUYER'S TANKS. BUYER MAKES PAYMENT FOR THE PRODUCT VIA MT103/TT.
- 6. BUYER LIFTS PRODUCT AND ALL INTERMEDIARIES ARE PAID AND SELLER AND BUYER CONSIDER AND SIGNS FURTHER CONTRACTS AFTER SUCCESSFUL TRANSACTION.

STANDARD PROCEDURES DIP & PAY

1. Buyer issues ICPO to Seller along with his Company Certificate of Incorporation and Passport ID.
2. Seller issues to Buyer Commercial Invoice along with Seller Tank Storage Receipt (TSR) of where the product is stored.
3. After proper verification of seller TSR, Buyer extends Seller Tank to the number of days needed to perform DTA (not less than 3 days).
4. After confirmation of Buyers extension, seller issues to buyer Unconditional Dip Test Authorization.
5. Buyer performs Dip Test.
6. After successful dip test, Buyer pays seller in full for the total value of the product.
7. Within 3 days after confirmation of Buyers Payment for total cost of product, seller pays commission to all intermediaries.

NOTE: PROCEDURES ARE NON-NEGOTIABLE

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