



MIKSA SERVICE

Limited Liability Company
ООО "МИКСА-СЕРВИС" (ИНН: 7022018830)

Office Address: Strezhevoy, Tomsk region, Strezhevoy, 3-y microdistrict, house 312 Office 18 A

Contact Options: Miksa.servicellc@bk.ru, Tel: +79057852420, Skype: Максимов Юрьевич

TIN: 7022018830. OGRN: 1117022000204. CPR: 702201001. OKATO: 69410000000

FULL CORPORATE OFFER CIF-FOB-DIP & PAY

We **Miksa Service Llc**, as Seller Mandate of **Several Refinery**, confirms our readiness and willingness to issue a Soft Corporate Offer and then straight to Sales Purchase agreement upon acceptance of our terms and conditions stipulated herein for the below products: **JP A1, JP54, D2, AGO, D6, EN590, 500PPM, D-50ppm, MAZUT, REBCO, LCO,**

1) DIESEL-GAS OIL Lo.2-62 GOST 305-82 (Diesel D2) Origin Russian

Quantity MINIMUM 50.000MT – MAXIMUM 900.000MT x 12 months

Price: \$ 310-300USD Gross/ Net per MT CIF ASWP:

PRICE: \$290-280USD Gross/Net, per MT FOB: Rotterdam/Primorsk

2) MAZUT FUEL OIL 100 GOST 10585/75-99(Mazut M100) Origin Russian

Quantity MINIMUM 50.000MT - MAXIMUM 800.000MT x 12 months

Price – \$210/200 USD Gross/Net, per MT CIF ASWP

PRICE: \$190-180USD Gross/Net, per MT FOB: Rotterdam/Primorsk

3) JET FUEL (JP A1) Origin Russian

Quantity MINIMUM 500.000 – MAXIMUM 5.000.000Barrels x 12 months

Price - \$60/58USD Gross/Net, per BBL CIF ASWP

Price: \$ 46-44USD Gross/ Net per MT FOB: Houston

PRICE: \$44-42USD Gross/Net, per MT FOB: Rotterdam/Primorsk

4) JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54) Origin Russian

Quantity MINIMUM 500.000 – MAXIMUM 10.000.000Barrels x 12 months

Price - \$60/58USD Gross/Net, per BBL CIF ASWP

Price: \$ 46-44USD Gross/ Net per MT FOB: Houston

PRICE: \$50-48USD Gross/Net, per MT FOB: Rotterdam/Primorsk

5) D6 VIRGIN FUEL OIL Origin Russian

Quantity 50.000.000 G. week and Maximum 400.000.000 Gallons per week x 52 weeks with R/E.

Price - \$0, 82 / 0,80USD Gross/Net, per GAL. CIF

ASWP Price: \$ 0, 78 / 0,76USD Gross/ Net per MT

FOB: Houston

PRICE: \$0, 74 / 0,72USD Gross/Net, per MT FOB: Rotterdam/Primorsk



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PROCEDURE FOR CI DIP AND PAY FOB ROTTERDAM/HOUSTON

1. BUYER CONFIRMS SOFT OFFER AND ISSUES AN ICPO/TSA AND COMPANY PROFILE.
2. SELLER ISSUE CI & ICC LETTER OF WARNING TO BUYER FOR THE AVAILABLE QUANTITY, BUYER REVIEW SIGN AND RETURN THE SIGNED CI ALONG WITH NCNDA/IMFPA
3. SELLER RELEASE PPOP DOCUMENTS AS LISTED BELOW:

A-TANK STORAGE RECEIPT (TSR) WITH TANK NUMBER, GPS COORDINATE, HUB NUMBER AND TERMINAL ACCESS CODE.
B- AUTHORITY TO SELL AND COLLECT (ATSC).
C- UNCONDITIONAL DIP TEST AUTHORIZATION (UDTA)
D- AUTHORIZATION TO VERIFY (ATV)
E- ATTESTATION OF PRODUCT ALLOCATION CERTIFICATE (AOPAC)
F- QUANTITY AND QUALITY INDEGENOUS ANALYSIS REPORT (Q & Q)
G- PIPELINE INJECTION ANALYSIS REPORT
H- PIPELINE ENERGY TRANSFER ANALYSIS REPORT (PETAR)
4. BUYER VERIFIES PROVE OF PRODUCT AVAILABILTY (POP) DOCUMENTS, AND CONTACT THE STORAGE COMPNY, AS GUIDED BY THE AUTHORIZATION TO VERIFY (ATV) TO EXTEND SELLER TANK FOR TO ENABLE BUYER CONDUCT INSPECTION/DIP TEST ON PRODUCT ON BUYER EXPENSE.
5. UPON SUCCESSFUL DIP TEST, BUYER MAKES PAYMENT OF THE PRODUCT BY MT103 TO SELLER'S DESIGNATED ACCOUNT DETAILS, LOADING PROCEED AS AGREED.
6. SELLER ISSUE AND TRANSFER CERTIFICATE OF OWNERSHIP DOCUMENTS TO BUYER'S NAME.
7. SELLER PAYS ALL THE MANDATES/INTERMEDIARIES; BOTH PARTIES PROCEED WITH THE SIGNING FOR A 12 MONTHS CONTRACT THROUGH FOB RUSSIAN PORT, FOB ROTTERDAM PORT OR FOB HOUSTON, UPON COMPLETION OF THE FIRST TRIAL ORDER.

TRANSACTION PROCEDURES CIF

1. Seller sends Buyer FCO with price, procedures and terms.
2. Buyer sends ICPO with full banking details and Company registration/Passport copy.
3. Seller issues Draft contract open for amendment if any, Buyer sign and return back.
4. Seller Legalizes the Draft contract, and send the final approved contract to Buyer via Secured Email service along with PPOP which include:
A. Company Registration's Copy
B. Certificate of Origin.
C. Statement of Product Availability.
D. Commitment to supply
E. Export License
F. Product certificate of origin
5. After confirmation of PPOP by buyer. BUYER PAY A SECURITY GUARANTEE DEPOSIT OF OR Both Buyer and Seller sign charter party agreement with the seller nominated shipping company and buyer make 50% payment of shipment value via MT103 TT. (THIS WILL BE DEDOTTED FROM THE TOTAL COST OF PRODUCT UPON ARRIVAL OF PRODUCT TO BUYER DESTINATIONPORT)
6. Seller submits all documentation stating buyer as legal title holder and owner of allocation to the shipping company and also Issue to the buyer CERTIFICATE OF OWNER SHIP



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7. Buyer's confirm and issue payment instrument DLC MT 700 through swift for the first total lift able trial shipment, within 5 working days, seller transfer title approved by the ministry of energy to identify the buyer's company name as the beneficiary owner of the product allocation.
8. Seller issues all Proof of Product including the SGS based on international analytical report/BILL OF LADING to buyers through secured E-mail.
9. In accordance to instrument presented by buyer's bank, Seller's Bank replied with 2%PB to activate the letter of credit issued by the Buyers Bank.
10. The delivery commences as per the Schedule program in the contract. Inspection by SGS for Quantity and Quality pay by the seller at the port during loading and send to the buyer including all the necessary shipping documents via secure E-mail and Courier.
11. Product is shipped to the destination using CIF terms. After successful arrival at destination port inspection and testing of product through SGS or CIQ or equivalent at the Buyer's expense, within 5 banking days of vessel arrival at buyer discharge port, buyer release the full payment of product.
12. Seller and Buyer pay for all their intermediaries as per NCNDA and IMFPA.

PROCEDURE FOR TRANSACTING

1. Buyer issues ICPO containing the Seller's working procedure with banking details and scanned copy of buyer's passport along Company Profile, Proof of Fund with "TSA" and buyer company certificate of incorporation.
2. Seller issues Commercial Invoice of the product in tanks at the port, to be signed by buyer and seller, NCNDA/IMFPA signed by all buyer groups with commission structure.
3. Seller issues to Buyer the Dip-Test Authorization document (DTA) which is to be signed by buyer, seller and buyer logistic company.
4. Seller issues to buyer PPOP listed below:
 - A. Tank Storage Receipt (TSR) with GPS coordinates of where the tanks are located.
 - B. Injection Report.
 - C. Dip Test Authorization Letter (DTA).
 - D. Authorization to Sell.
 - E. SGS Report.
 - F. Authorization to verify the product in Seller tank (ATV).
5. Buyer inspects by SGS on Buyer's expenses and sends TSR or Vessel Charter Party Agreement and Q.88 Vessel description.
6. Upon successful Dip Test in tank, product will immediately be injected into buyer's tank. Buyer makes payment for the product to the seller and pay the commission for all the intermediaries via MT103/TT

-----WE DO NOT ACCEPT ANY ICPO WITH OTHER PROCEDURE----- **These procedures, prices and conditions, are not negotiable.**



LLC "MIKSA-SERVIS, INN 7022018830, OGRN 1117022000204
GENERAL DIRECTOR: MAKSIMOV YURIEVICH