

OOO "BAM-OIL"

666504, Irkutsk Region, Kazachinsko-Lena District, Magistralny,

Komsomolskaya Street, 4, of. 4, Russia

Email: KOTOVALEX147@MAIL.RU

Telephone number: +79629112260

Skype: ALEKKOTOV

Dated: valid till jun 2019

**WE AS THE REP / MANDATE FOR THE END-SELLER OWNING HIS
REFINERY, HERE WITH FULL AUTHORITY / RESPONSIBILITY PROVIDE TO YOU /
YOUR COMPANY A SOFT OFFER FOR PETROLEUM PRODUCTS**

ORIGIN: RUSSIA

DELIVERING PORT: CIF/FOB ROTTERDAM

INCOTERMS: COST INSURANCE & FREIGHT

LOADING PORT: NOVOROSSIIYSK, NOVOROSSIIYSK / PRIMORSK / VLADIVOSTOK /

ROTTERDAM & HOUSTON PORTS

PAYMENT TERMS: T/T WIRE TRANSFER & MT103

INSPECTION: SGS

INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE

FULL CORPORATE OFFER

Diesel Oil EN590 ULSD PPM10

Minimum Quantity: 50,000 MT per Month

Maximum Quantity: 500,000 MT per Month

Price: USD \$ 320.00MT/USD \$ 300.00 NET on FOB

ORIGIN ; RUSSIA

PAYMENT TERMS: T/T WIRE TRANSFER & MT103

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VIRGIN FUEL OIL D6

Minimum Quantity: 400,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

FOB Price: Gross USD \$ 0.77 / USD \$0.75 NET on FOB/Novorossiysk/Rotterdam

PAYMENT TERMS: T/T WIRE TRANSFER & MT103

INSPECTIONS: SGS

DOCUMENTATIONS / TRANSACTION WORKING PROCEDURES FOB ROTTERDAM PORT

1. Buyer issues ICPO on receipt of Seller's Soft Offer along with Tank Storage Agreement (TSA) as proof of storage availability.
2. Seller issues commercial invoice, for the available quantity in the storage tank to Buyer, Buyer Signs CI and returns to Seller including copy of NCNDA/IMFPA signed by all buyer groups with commission structures.
3. Seller issues the Dip Test Authorization letter for buyer and Buyer's Tank Farm endorsement along with the following PPOP documents:
 - Legalized Commercial Invoice
 - Product Passport
 - Availability of Product endorsed
 - Authority to Sell & Collect (ATSC)
4. Seller issues Complete DTA attached with fresh SGS Report and Tank Receipt to Buyer, Buyer order SGS to conduct Dip Test of the product in the Seller's Tank on Buyer expenses submit the full injection report to the Buyer.
5. Upon successful Dip Test, sellers inject the fuel into buyer lease Storage Tank and sellers submit the full injection report to the Buyer
6. Buyer make 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.

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7. Seller issues draft SPA to buyer to review for R&E monthly deliveries.

8. Buyer review and approves the SPA and issues SBLC/IRDLC irrevocable, nontransferable, auto revolving for 12 months shipment value, documentary letter of credit for length of contract and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer oneach monthly quantity.

9. The subsequent delivery shall commence according to the terms and conditions of the contract.

10. Seller pays commissions to all intermediaries as per IMFPA/NCNDA 24 hours after receiving payment from Buyer.



A handwritten signature in blue ink, appearing to read "H. Galimov", written over a white background.