



СНТ "СУРОМНА"

Юридический Адрес: 601277, Vladimir region, village of Suromna,
Suzdal district is
Тел:- +7(9267738574
Электронной почты: snt_suromna76@mail.ru

ОГРН: 1033302802543, ИНН: 3325011233

Recipient: To: END BUYER OR MANDATE

SOFT CORPORATE OFFER

We **SNT "SUROMNA"** on behalf of Sellers, Refineries Company with full corporate and legal responsibility, under Penalty of perjury hereby issue this Soft Offer with confirmation that sellers refineries is ready, willing and able to supply the following product according to terms and conditions:

ORIGIN: RUSSIA

MAZUT 100 GOST 10585-75

CIF Price: USD 230 Gross / 220 Net

FOB Price USD 220 Gross / 210 Net

QUANTITY : Min 50,000 MT / Max 500,000 MT

Commission : US \$5/ US \$5

Light Cycle Oil

CIF Price: USD 270 Gross / 260 Net

FOB Price USD 260 Gross / 250 Net

QUANTITY : Min 50,000 MT / Max 500,000 MT

Commission : US \$5/ US \$5

JET FUEL JP54

PRICE CIF ASWP: GROSS \$ 48/NET \$46

PRICE FOB : GROSS \$ 46/ NET \$44

QUANTITY : Min 1,000,000 BBL / Max 10,000,000 BBL

Commission : US \$2/ US \$2

JET FUEL JPA1

PRICE CIF ASWP: GROSS \$ 50/NET \$48

PRICE FOB : GROSS \$ 48/ NET \$46

QUANTITY : Min 1,000,000 BBL / Max 10,000,000 BBL

Commission : US \$2/ US \$2

REBCO GOST 9965-76

PRICE CIF ASWP: GROSS \$ 50/NET \$48

PRICE FOB : GROSS \$ 48/ NET \$46

QUANTITY : Min 1,000,000 BBL / Max 10,000,000 BBL

Commission : US \$1/ US \$1



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GASOLINE 89-92-93-95 OCTANE RUSSIAN ORIGIN

PRICE CIF ASWP: GROSS \$ 370/NET \$ 360

PRICE FOB : GROSS \$ 360/ NET \$ 350

QUANTITY : Min 50,000 MT / Max 500,000 MT

Commission : US \$5/ US \$5

EN 590 RUSSIAN ORIGINS

PRICE CIF ASWP: GROSS \$ 280/NET \$ 270

PRICE FOB : GROSS \$ 270/ NET \$ 260

QUANTITY : Min 50,000 MT / Max 500,000 MT

Commission : US \$5/ US \$5

CST-180 FUEL OIL RUSSIAN ORIGIN

PRICE CIF ASWP: GROSS \$ 310/NET \$

PRICE FOB : GROSS \$ 300/ NET \$ 290

QUANTITY : Min 50,000 MT / Max 500,000 MT

Commission : US \$5/ US \$5

CST-280 AND 380 FUEL OIL RUSSIAN ORIGIN

PRICE CIF ASWP: GROSS \$ 310/NET \$ 300

PRICE FOB : GROSS \$ 300/ NET \$ 290 PRICE FOB : GROSS \$ 300/ NET \$ 290

QUANTITY : Min 50,000 MT / Max 500,000 MT

Commission : US \$5/ US \$5

TERMS AND CONDITIONS

All products are of a Russian Origin.

Quantities: Quantities stated in the product sheet above are not to be exceeded.

Markups: Markups are reserved for Registered Seller Mandates and shouldn't exceed \$ 10.00 Inspection: SGS, CCIC, CIQ or Similar at the expense of the seller.

Proof of Product: processed hard copies will be issued to the End Buyer.

Trial Shipments: Trial Shipments are obligatory for new clients. Payment: - MT700 Documentary Letter of Credit /Swift

MT 103 – 23 Commissions: All Commissions are shared equally between buyer side and seller side.

Note: Seller Side commissions are reserved for registered mandates with passcode from the Ministry.

PROCEDURE : (FOB/SPOT/CI,DIP+PAY ROTTERDAM AND RUSSIAN PORTS)A

1. Seller Issue SCO for buyer Review and Acceptance.



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2. Buyer issue ICPO, and sends company certificate of registration and import license data page of buyer's passport and his representatives or any I.D.
3. Seller Issue Draft Sales and Purchase Agreement Contract, Commercial Invoiced, buyer signs and Return Back to seller.
4. Seller Issue to Buyer the NOR (Notice of Readiness) to Commence the Injection of the product.
5. Buyer provide to Seller its Leased TANK STORAGE AGREEMENT and ATV.
6. Seller pays for 3 days for lease of buyer tank. After seller payment confirmation by buyer tank farm, buyer pay 5 days in order to get TSR and submit it to seller.
7. Seller moves the fuel from refinery reservoir and injects fuel to buyer tank in ROTTERDAM and furnish Buyer with the following:
(A) fresh SGS Report (B) Injection Report (C) Certificate of Origin (E) Certificate Of Ownership (F) DTA (G) ATSC
8. Buyer Successful Q&Q Dip Test on the product, Buyer makes the payment for the Total Value of the Product Injected into the Tanks
Through the means of MT103-TT.
9. Upon Seller Receipt of the Payment for the Product from the buyer, Seller issue to Buyer the Title Ownership of the product and all Exporting Document of the product.
10. Buyer Lift the product with its Vessel Tanker.
11. Seller pays commissions to all intermediaries involve in the transaction according to the signed NCNDA/IMFPA.

PROCEDURE : (FOB/SPOT/CI,DIP+PAY ROTTERDAM AND RUSSIAN PORTS)B

1. Buyer Company Issues ICPO to Purchase Products along with seller procedure acceptance letter.
2. Seller issues CI for Available quantity in the Storage Tank to Buyer, Buyer signs and return to Seller with NCNDA/IMFPA signed by all Groups with Commission Structures.
3. Buyer register and legalize the Commercial Invoice through Seller Attorney General to make sure buyer face the law if buyer fail to accomplish the transaction since seller is ready to allow buyer conduct the Dip Test in their storage tank before tank extension or injection of the product in buyer storage tank.
4. Upon receipt of the legalized and registered Commercial Invoice from seller attorney, Seller issue Unconditional DTA to buyer for immediate Dip Test of the product in seller storage tank where the product is stored.
5. Buyer confirms Dip Test result and Makes 100% Payment by MT103 TT wire Transfer within 24hours. After confirmation of Buyers' payment, seller pays facilitators involved in the transaction. Buyer will extend seller storage tank or immediately inject the product into their own rented storage tanks.
6. Seller issues Final Agreement to Buyer Company to review Contract on R/E Monthly Deliveries.



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NOTE: OUR TRANSACTION PROCEDURE MUST APPEAR IN BUYER ICPO/LOI

Best Regards



Akulov Alexander Andreevich
General Director
SIGN/SEAL.

