



РЕСПУБЛИКА ТАТАРСТАН(ТАТАРСТАН),
ГАЛЬМЕТЬЕВСК, УЛСОВЕТСКАЯ Д
165А

Office Phone: +7 977 038-18-65t
troitskneft@inbox.ru

**ATTENTION: BUYER/BUYER
INTERMEDIARIES**

SOFT CORPORATE OFFER

We the undersigned Mandate/consulting company “TROITSKNEFT”, the Direct Mandate to Oil & Gas refineries here in the Russian Federation hereby issue this Soft Corporate Offer with presented Terms and Conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products.

TRANSACTION TERMS

DELIVERY: CIF PAYMENT

TERM: MT103.

QUALITY TESTING: Q&Q test report will be conducted by SGS or Equivalent. ORIGIN OF

PRODUCTS: Russian Federation, TRANSACTION PORT: ASWP

PRICE OF PRODUCTS AVAILABLE

PRODUCT	QUANTITY-SPOT LIFT	PRICE
JET A1/ JP54	1,000,000-2,000,0 00 BARRELS	USD \$90/\$25 PER BBL
VIRGIN OIL D6	200,000,000 – 300,000,000 GALLONS	USD \$1.10/\$1.00 PER GALLON
EN590	50,000 - 100,000 METRIC TONS	USD\$260 /\$280 PER MT
LNG	50,000 - 100,000 METRIC TONS	USD \$6/\$10 PER MT

STANDARD CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead with buyer's company and buyer's identity.
2. Within 24 to 48 hours Seller issues drafted Contract (open for any amendments) to buyer. Buyer signs, seals and returns the Contract before the expiration date to Seller for final endorsement. Seller gives Partial proof of product.
 - (A) Refinery Commitment to Supply
 - (B) Certificate of Origin
 - (C) Statement of availability of product
 - (D) Export License issued by Ministry of Energy Russia Federation
 - (E) Endorsed SPA by Ministry of Energy Russia Federation and Notary
 - (F) Seller fiduciary bank details, CIS and verbiage
3. Within 5 banking days upon receipt of the PPOP documents buyer instruct its bank to issue SBLC MT760/DLC MT700 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account to show buyer's financial capability and readiness to purchase the product. and whereby buyer fails to issue payment instrument SBLC MT760/DLC MT700 within 5 banking days, buyer will IMMEDIATELY (within 24 hours) make cash deposit of \$200,000 via MT103/TT wire transfer as allocation and performance guarantee to seller's fiduciary bank. The said amount will be paid if and only buyer did not provide the SBLC MT760/DLC MT700 within the stipulated 5 days time and it will be used in addition to pay shipping company for loading vessel. Upon confirmation of buyer's SBLC MT760/DLC MT700 or guarantee deposit of 200,000USD TT wire to seller's bank. The payment shall be deducted from the total cost of product after inspection at buyer discharge port.
4. Seller immediately appoints and signs charter party agreement(CPA) with the buyer and the shipping company, and immediately proceed payment to shipping company and loading of vessel.
5. Seller will issue Full POP Documents also with the 2% Performance Bond (PB) against buyer's SBLC MT760/ DLC MT700 or Performance Guarantee Payment.
 - a) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
 - b) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
 - c) Copy of statement of availability of the product.
 - d) Copy of the refinery commitment to produce the product.
 - e) Copy of Transient contract to transport the product to the loading port.
 - f) Copy of the port storage agreement.
 - g) Copy of the charter party agreement to transport the product to discharge port.
 - h) Copy of Vessel Questionnaire 88.
 - i) Copy of Bill of Lading.
 - j) SGS Report at loading port.
 - k) Dip test Authorisation (DTA) & ATB
 - l) NOR /ETA
 - m) Certificate of Ownership Transfer
 - n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy
 - o) NCNDA / IMFPA
6. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport
7. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port.
8. Seller pays commission and mark up within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA



**SMIKOV YURIJ
VIKTOROVICH
CJSC TROITSKNEFT**