



**ISSUED DATE: 1<sup>st</sup> MARCH, 2021**

**SOFT CORPORATE OFFER**

We, "LIMITED LIABILITY COMPANY KLINTSOVSKY 3", represented by SVIRIKHIN VASILIEVICH, The CEO hereby confirm with full legal and corporate responsibility and under full legal and corporate responsibility and under penalty of perjury that our seller are ready, willing and able to enter into a contractual agreement for the sale to capable buyers the following Petroleum Products /Commodities:

**PRODUCT PRICE LIST:**

**1 RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002 & GOST 9965-76**

Min. Quantity: 1,000 000BBL  
Max. Quantity: 3,000.000 BBL PER MONTH  
CIF Price: Gross \$50.00USD / Net \$48.00USD PER BBL

**2 DIESEL D2 RUSSIAN GAS OIL L-0.2-62 GOST 305-82**

Min. Quantity: 100,000 MT  
Max. Quantity: 400,000 MT PER MONTH  
CIF Price: Gross \$250.00USD / Net \$240.00USD PER MT

**3 DIESEL D2 AUTOMOTIVE GAS OIL {AGO}**

Min. Quantity: 100,000 MT  
Max. Quantity: 400,000 MT PER MONTH  
CIF Price: Gross \$240.00USD / Net \$230.00USD PER MT

**4 DIESEL D6 VIRGIN FUEL OIL**

Min. Quantity: 100,000.000 Gallon  
Max. Quantity: 500,000.000 Gallon PER WEEK  
CIF Price: Gross \$0.60USD / Net \$0.58USD PER GL

**5 ULTRA LOW SULPHUR DIESEL FUEL EN 590 50PPM/10PPM**

Min. Quantity: 100,000 MT  
Max. Quantity: 400,000 MT PER MONTH  
CIF Price: Gross \$240.00USD / Net \$230.00USD PER MT

**6 RUSSIAN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Min. Quantity: 1,000,000 BBL  
Max. Quantity: 4,000.000 BBL PER MONTH  
CIF Price: Gross \$42.00USD / Net \$40.00USD PER BBL





LIMITED LIABILITY COMPANY  
KLINTSOVSKY 3



## 7 JET FUEL A1

Min. Quantity: 1,000,000 BBL  
Max. Quantity: 4,000,000 BBL PER MONTH  
CIF Price: Gross \$42.00USD / Net \$40.00USD PER BBL

## 8 LIQUEFIED PETROLEUM GAS PROPANE (LPG)

Min. Quantity: 100,000 MT  
Max. Quantity: 400,000 MT PER MONTH  
CIF Price: Gross \$240.00USD / Net \$230.00USD PER MT

## 9 LIQUEFIED NATURAL GAS 5542-87 (LNG)

Min. Quantity: 100,000 MT  
Max. Quantity: 400,000 MT PER MONTH  
CIF Price: Gross \$240.00USD / Net \$230.00USD PER MT

### ADDITIONAL INFORMATION

**PRICE:** Prices are Open for negotiation; final prices would be reflected in the final contract and CI.

**ORIGIN:** Russian Federation.

**DELIVERY:** T/O and CIF.

**LOADING PORT:** Russian Port or ASWP.

**INSPECTION:** Q&Q test report will be conducted in the seller's storage tank by SGS or Equivalent.

**PAYMENT:** T/T, SBLC 760, DLC 700.

**PORT:** Vladivostok / Novorossiysk Port / Primorsk / Nakhodka / Rotterdam / Houston.

### TRANSACTION PROCEDURE: TANK TAKE OVER (TTO)

1. Buyer issues official ICPO
2. Seller issues MOU
3. Both parties sign MOU, Commercial invoice and market rights protection agreement.
4. Upon the receipt of the countersigned MOU from the buyer, seller emails to the buyer the listed documents

- A) Certificate of Origin
- B) Product Passport (Quantity and Quality Dip Test Analysis Report)
- C) Bill of Lading
- D) Vessel Questionnaire 88
- E) Cargo Manifest
- F) Export License
- G) Vessel ETA
- H) Invoice for 3% PAYMENT

5. Buyer conducts due diligence on the availability of the product inside the vessel and makes payment of 3% of the master invoice value to the seller fiduciary account via MT103 T/T wire Transfer within 48 hours for the change of the consignment



Klintsovsky LLC

klintsovskyzllc@mail.ru

115035, MOSCOW G,  
SADOVNICHESKAYA UL, HOUSE  
54, BUILDING 1, OFFICE 34



rights and transfer of title of ownership to buyer's name.

6. Upon Seller receipt of the payment of 3%, Seller shall Transfer product Title to Buyer's Company name, reissues all other outstanding documents to the buyer's name and send via swift from seller's bank to buyer's bank full proof of product.
7. Buyer contact the shipping company to re-direct the route of the vessel Tanker to buyer's destination port. Upon arrival of the vessel at buyer's discharge port, Seller issues an Authorization for the buyer's representatives and inspection team to board the vessel and conduct Q&Q Inspection.
8. Upon the successful Inspection, buyer makes payment for the product via TT Wire or MT103 to the seller and takes over the vessel tanker.
9. Seller and Buyer signs Contract for 12 months shipment.
10. Buyer issues their Bank Guarantee SBLC MT760/DLC MT700 to seller's Bank to guarantee the monthly shipments, Seller issues 2% Performance Bond within 3 days for the monthly contract shipments.
11. Monthly shipment commences to the buyer's discharge port as stipulated in the contract

### **TRANSACTION PROCEDURE: COST, INSURANCE, AND FREIGHT(CIF)**

- 1) Buyer issues ICPO with this procedure incorporated on the ICPO along with Buyer's company registration certificate.
- 2) Seller Issues Sale & Purchase Agreement (SPA), Buyer review, amend (if necessary), signs and return the SPA in WORD format to Seller within 3 banking days. Seller sends final SPA to Buyer in PDF format; Buyer confirms final SPA and issues letter of acceptance of the final SPA.
- 3) Seller issues to Buyer via email the following transaction documents:
  - A. commitment to supply
  - B. statement of product availability
  - C. certificate of origin
  - D. product passport
  - E. ATSCBuyer confirms the receipt of the documents by mail and issue confirmation letter within 24hrs.
- 4) Seller makes arrangement for the chartered freight with a renowned shipping company for the transportation of the product to buyer designated discharge port, both Seller and Buyer sign the Charter Party Agreement (CPA) together with the shipping company (A three party CPA) this is applicable only for 1st shipment. (Seller & Buyer jointly pays CPA cost 50/50 via T/T wire transfer directly to the shipping company. Fee would later be refunded/deducted when Buyer is paying for the total product cost).
- 5) After completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs and returns. Seller legalizes the Contract with the authorities in charge and sends to buyer the legalized contract, the certificate of product title transfer and then proceeds with the port & custom clearance of product and all internal routines operations accordingly.
- 6) Upon completion of the above and confirmation of this export approval by the Authority to Seller with the endorsement of the Charter Party Agreement (CPA) and the Shipping Schedule by the Port Authority, to enable Seller to release the below





Proof of Product Documents:

- ~ Legalized Charter Party Agreement (CPA) with the Loading Port Authority.
- ~ Injection Report
- ~ Product Allocation Certificate.
- ~ Allocation Title Transfer Certificate.
- ~ Export License
- ~ Export Approval
- ~ Tank Receipt.
- ~ Dip Test Authorization.

7). The product SGS inspection charges will be borne by Seller at the loading port. Seller invites buyer for visitation to witness the final inspection and TTM for negotiation of future transaction (Optional to Buyer). Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank.

8). Loading & Shipment of product commences as per schedule. Upon Vessel's arrival and finalization of SGS at destination port, Buyer release payment via swift fund transfer within 3 to 5 banking days to Seller for total. Within 72 hours after passing the inspection, buyer makes 100% TT payment via MT103, and the seller will transfer the ownership to the buyer.

**TRANSACTION PROCEDURE: COST, INSURANCE, AND FREIGHT (CIF) 2**

1. Buyer issue icpo with the following: banking details, company profile, passport copy and acceptance letter stating to adhere to seller's procedure.
2. Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment, buyer signs and return the contract to the seller within 3 working days.
3. Seller notarize contract and send to buyer as final approved contract along with below soft performance guarantee POP documents:
  - A. Commitment letter to supply product
  - B. Product Allocation Certificate issued by Ministry of Energy
  - C. Export License issued by Russian Ministry of Energy.
  - D. Seller Certificate of Incorporation/Registration.
  - E. Certificate of Origin
  - F. Product Passport
4. Buyer's bank in accordance with seller's verbiage issue SBLC within 7 working days for first shipment's value to seller's financial bank to enable seller commence loading of product with the shipping company and release full set of POP documents after loading via bank to bank swift within 7 working days. If buyer fails to issue SBLC within 7 working days, in alternative buyer pays via TT \$ 180,000 as guarantee performance within 72 hours which will be deducted from the product face value when final payment is made.
5. Seller's bank issues operative 2% PB in favor of buyer's bank account within 3 working days, which is submitted and detailed in the mutually agreed signed contract.
6. Upon Seller's bank successful exchange of instrument method with buyer's bank or alternative TT payment of \$180,000 paid, if buyer failed to issue instrument within the stipulated time frame, seller loads product within 4 working international days and send POP documents in buyer's company name to buyer via bank to bank and a





LIMITED LIABILITY COMPANY  
KLINTSOVSKY 3



copy via email to buyer and representative.

- A. Certificate of Origin
- B. Product Passport
- C. Commercial Invoice
- D. Company Tax Payer Certificate
- E. Fresh SGS Report
- F. Tank Receipt
- G. Q88 and Quality Specification
- F. Bill of Lading
- I. Cargo Manifest
- J. Ullage Report
- k. Master's Receipt for Samples/ Master's Receipt for documents:
- L. Certificate of Ownership
- M. Certificate of Insurance

7. Buyer notifies seller by official written notice of his bank receiving seller's POP documents whilst seller sends to buyer the registered hard copy of the contract through courier service within 3 working days.

8. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port, buyer's inspection team carry out CIQ or equivalent inspection to ascertain quality and quantity.

9. Product is discharged after successful inspection into buyer's storage facility, buyer's bank release payment for total value of the product to seller's bank within 7 banking days, seller shall pay all parties involved their commission by TT within 2 working days.

10. Second and succeeding shipments continues.

SIGN & SEALED



**SVIRIKHIN VASTLY VASILIEVICH**

CEO KLINTSOVSKY3 LLC



Klintsovsky LLC



klintsovskyzllc@mail.ru



115035, MOSCOW G,  
SADOVNICHESKAYA UL., HOUSE  
54, BUILDING 1, OFFICE 34