

TO: End Buyer/Mandate

SOFT CORPORTATE OFFER

Mr. Gabitov Gimran Hamitovich from "ALNEFT" LLC a mandated company to a reputable Refinery in Russia federation that deals on petrochemical products at an affordable price which include Diesel D2, D6, JP54, JET A-1, Mazut M100/75/99, CST -180 Fuel oil, LNG, LPG, Diesel Fuel EN-590 (ULSD), Bitumen, and More. We are willing, able and capable to serve and deliver any of your requested products without any delay.

Do find below products that we have available at Rotterdam for Dip/Pay.

Terms & Procedure

Product: D6 Virgin Fuel Oil

Price: Net USD\$0.34/Gross USD\$0.36 per Gallon.

Quantity: 100,000,000 gal

Contract: Spot/12 Months contract with possible rolls and extensions.

Destination port: FOB Rotterdam

Payment: T/T, MT103.

Product: Jet Fuel Aviation Kerosene

Price: Net USD\$24/Gross USD\$26 per Bbl per BBL.

Quantity: 2,000,000 BBL.

Contract: Spot/12 Months contract with possible rolls and extensions.

Destination port: FOB Rotterdam

Payment: T/T, MT103. Inspection: SGS.

Product: Jet A1

Price: Net USD\$24/Gross USD\$26 per Bbl per BBL.

Quantity: 2,000,000 BBL.

Contract: Spot/12 Months contract with possible rolls and extensions.

Destination port: FOB Rotterdam

Payment: T/T, MT103. Inspection: SGS.

FOB ROTTERDAM/DIP & PAY.

1. Seller issues Buyer their Full Corporate Offer (FCO)



- 2. Buyer issue Irrevocable Corporate Purchase Order (ICPO) and Tank Storage Agreement (TSA) as a proof of storage availability.
- 3. Upon seller's approval of ICPO and TSA, Seller issues Commercial Invoice and Draft Sales Purchase Agreement, Statement of Product Availability, Authority to Sell and Collect (ATSC). Buyer signs and returns the sales purchase agreement.
- 4. Seller issue to the Buyer the Proof of Product (POP) Documents: Legalized and Notarized Commercial Invoice Copy of the Certificate of Origin Copy of Export License Injection Report at Rotterdam Fresh SGS Report at Rotterdam Allocation Certificate Unconditional Dip Test Authorization (DTA)
- 5. Upon a successful dip test, the buyer pays at sight via MT-103 or TT.
- 6. Buyer lifts product and seller pays out intermediaries involved as per NCNDA/IMPFA.
- 7. Buyer signs a one year contract with Seller

Best regards

Gabitov Hamitovich