



"ХИМПЛАСТ"

LIMITED LIABILITY COMPANY "KHIMPLAST"

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ХИМПЛАСТ" ОГРН:
1121644001225 / ИНН: 1644065030 / КПП: 164401001 Юридический адрес: 423450, Республика
Татарстан, Альметьевский р-н, г. Альметьевск, Советская ул., д. 147, кв. 143
E-mail: saleskhimplast@bk.ru, andreylvladimirkhimplast@bk.ru || ТЕЛ: +79267462184

ATTN: END BUYER/BUYER'S MANDATE.

SOFT CORPORATE OFFER

We LLC "KHIMPLAST", on behalf of our end Seller/Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

PERFORMANCE BOND(PB)	2% OF THE FIRST MONTH SHIPMENT VALUE
DESTINATION	ASWP
INCOTERMS	CIF/FOB
LOADINGPORT	NOVOROSIYSK/VLADIVOSTOK/NAKHODKA /PRIMORSK/ROTTERDAM
PAYMENT TERM'S	IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BGOR SBLC MT760, MT103
INSPECTION	SGS, CIQORSIMILAR
COMMISSION	SELLER'S SIDE- \$5.00 PER MT/BUYER'S SIDE-\$5.00 PER MT SELLER SIDE-\$ 1 PER BBL/BUYER SIDE-\$ 1 PER BBL
INSURANCE	PAID BY SELLER, COVERING 110% OF SHIPMENT VALUE

LIST OF PRODUCTS AD PRICES

D2 GAS OIL GOST 305-82

Quantity: 50,000-100,000 Metric Tons

CIF Price: Gross \$290 USD per Metric Ton Net 280 per Metric Ton.

FOB Price: Gross \$280 USD per Metric Ton Net 278 per Metric Ton

COMMISSION: \$5 SELLERSIDE/ \$5 BUYERSIDE

JP54 AVIATION FUEL

Quantity: 500,000-5,000,000 Barrels

CIF Price: Gross \$80 USD per Barrels / Net \$78 per Barrels

FOB Price: Gross \$78 USD per Barrels / Net \$76 per Barrels

COMMISSION: \$1 SELLERSIDE/ \$1 BUYER SIDE

RUSSIAN MAZUT M100 10585-75

Quantity: 50,000- 300,000 Metric Tons.

CIF Price: \$220 USD Gross / \$210 Net PER MT

FOB Price: \$210 USD Gross / \$200 USD Net PER MT Ton

COMMISSION: \$5 SELLERSIDE/ \$5 BUYERSIDE



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TRANSACTION PROCEDURES FOR TITLE TAKE-OVER (TTO)

- 1.) Buyer issues an official ICPO/LOI inserting seller's terms and procedures and buyer passport data page and company certificate
- 2.) Seller issues memorandum of understanding (MOU), title tanker take over and buyer endorses and send back with NCNDA/IMFPA
- 3.) Seller issue the pop documents as listed below:
 - Certificate of Origin.
 - Bill of Lading.
 - Passport Report.
 - NOR
 - Cargo Manifest.
 - Vessel Q88.
 - Export Certificate
 - Statement of Product Availability
4. Upon receipt of the above documents by the buyer, buyer's nominated clearing Agent and buyer contact the shipping company to confirm the ETA of the vessel destination port.
5. Buyer makes a Security Deposit payment of 3% via TT Wire transfer to seller's receiving bank. This payment will be deducted by the buyer from the total payment of the cargo after Quality and Quantity Inspection at discharge port.
6. Upon confirmation of the security deposit payment, the seller will instruct the vessel tanker master to change its final destination to the buyer's discharge port and send all marine documents to buyer's nominated shipping agency for processing of the custom clearance.
7. Upon arrival of the vessel tanker at buyer's discharge Port, buyer pays for the full product value via TT Wire after successful Quality and Quantity inspection.
8. Seller pays commission to middlemen; broker or intermediary involved in the transaction as per signed NCNDA/IMFPA and seller commences the subsequent monthly shipments if needed.

PROCEDURE FOR ROTTERDAM:

1. Buyer issues ICPO and Company Registration Certificate or Buyer's International Passport.
2. Seller and buyer have zoom meeting or TTM with Seller and Seller issue Draft Commercial Invoice, Buyer signs and returns to Seller with his Tank Storage Agreement.
3. Seller lease and pays the buyer's tank for 2 days for the Injection Process, Buyer do pay his Tank Farm Company for 3 days and the Buyer storage confirm both payment and issue 5 days TSR.
4. Seller provides buyer with FULL POP Documents
 - a) Registration Certificate
 - b) Fresh SGS Report
 - C). Injection Report
 - d) Tank Storage Receipt E. Tank Farm Bar-code Information
 - e) Letter of Commitment to Supply G. Dip Test Authorization-Unconditional
 - f) Authority to Sell & Collect (ATSC)



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g) ATV for verification.

5. Buyer confirms SGS and after Buyer makes payment as per MT103 wire transfer / TT according to the Commercial Invoice Buyer lift the product.

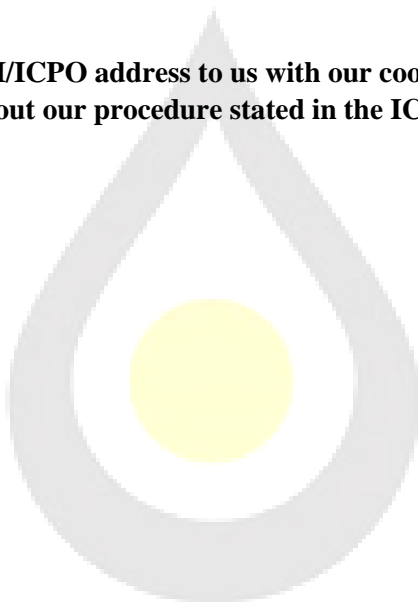
6. Seller transfers the title of ownership as per Buyer's instruction.

7. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller. Buyer signs and returns to Seller with his Tank Storage Agreement.

Acceptable, kindly provide your LOI/ICPO address to us with our cooperate procedure stated in it for our review and proceeding not that without our procedure stated in the ICPO it will not be approved.



Manager: Andrey Vladimir



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