



"Pasifik Oil Resources" CJSC

Address: 693000, Sakhalin Region, Yuzhno-Sakhalinsk, Kommunistichesky Avenue, 49
Email: Pasifikoilresourcesjsc@mail.ru Telephone: +7 915 439 8293, +7 915 445 7493

TO: Whom It May Concern.

Attn: Principal Buyer/ Facilitator.

Buyer's official purchase order (ICPO) should be issued and addressed as follows:

To: Supplier / Refinery, Russian Federation

Attn: Director General/Export Director

Via: Terentyev Andrey Nikolayevich | "Pasifik Oil Resources" CJSC

SOFT CORPORATE OFFER (S.C.O)

WE "PASIFIK OIL RESOURCES" CJSC ON BEHALF OF RUSSIAN REFINERIES (Russian Origin) LEGALLY AUTHORISED WITH RESPONSIBILITY UNDER PENALTY OF PERJURY ISSUES THIS SOFT CORPORATE OFFER WITH GIVEN TERMS AND CONDITIONS AS STATED IN THIS OFFER TO CONFIRM OUR READINESS TO EXECUTE A SALES AND PURCHASE AGREEMENT WITH THE END BUYER, WITH THE ABILITY TO SUPPLY THE FOLLOWING COMMODITIES ACCORDING TO THE TERMS AND CONDITIONS STIPULATED IN THIS SOFT CORPORATE OFFER

Products	Price (CIF)	Price (FOB)	PACKAGE	Maximum Quantity	Minimum Quantity	Commission
ULTRA LOW SULPHUR EN590 (10PPM)	\$480/ \$450	\$440/\$430	Metric Ton	1000,000 MT	500,000 MT x 12 Months	Buyer \$5/ seller \$ 5
RUSSIAN AVIATION TURBINE KEROSENE (JP54/A1)	\$48/45	\$45/42	Barrel	100,000 MT	500,000 MT x 12 Months	Buyer \$5/ seller \$ 5
RUSSIAN VIRGIN FUEL OIL (D6)	\$0.95/0.90	\$0.80/0.85	Gallon	100,000 MT	500,000 MT x 12 Months	Buyer \$0.10/ seller \$0.10
RUSSIAN AUTOMOTIVE GAS OIL	\$260/ \$250	\$250/\$240	Metric Ton	100,000 MT	500,000 MT x 12 Months	Buyer \$5/ seller \$ 5
RUSSIAN DIESEL GAS OIL GOST 305-82 (D2)	\$380/370	\$370/360	Metric Ton	100,000 MT	500,000 MT x 12 Months	Buyer \$5/ seller \$ 5
RUSSIAN LIGHT CYCLE OIL (LCO)	\$300/290	\$290/280	Metric Ton	100,000 MT	500,000 MT x 12 Months	Buyer \$5/ seller \$ 5
RUSSIAN EASTERN SIBERIAN PIPELINE OIL (ESPO)	\$53/50	\$50/47	Barrel	100,000 MT	500,000 MT x 12 Months	Buyer \$5/ seller \$ 5
LIQUEFIED PETROLEUM GAS(LPG)	\$310/300	\$300/290	Metric Ton	100,000 MT	500,000 MT x 12 Months	Buyer \$5/ seller \$ 5
LIQUEFIED NATURAL GAS (LNG)	\$320/310	\$310/300	Metric Ton	100,000 MT	500,000 MT x 12 Months	Buyer \$5/ seller \$ 5
PETROLEUM COKE	\$110/100	\$90/80	Metric Ton	100,000 MT	500,000 MT x 12 Months	Buyer \$5/ seller \$ 5

Payment Method	Check No.	Delivery Method
MT103/TT and SBLC/IRDL/CIPS	TO/56385/CJSC	CIF/FOB/TTO/TTM
Quantity	Inspection	Port of loading
Trial lift : 50,000MT + MT x 12 months	CCIC/SGS or Equivalent	Prigorodnoye/Sakhalin Vladivostok/Nakhodka/Kozmino Novorossiysk/UST-LUGA/ROTTERDAM

INN: 6501180066 KPP: 650101001



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TANKER TAKE OVER TRANSACTION PROCEDURE (VOLNOVKA)

1. Buyer issue ICPO with banking details.
2. Seller issues complete Tanker Take over Draft contract of the loaded cargo (MOU)
3. Buyer signs TTO Draft contract and return to the Seller
4. Seller endorse TTO contract, Seller sends to buyer, the following POP documents which were issued in the initial buyer's name via email.
 - 1) Certificate of Product Origin
 - 2) Product Passport (Quantity & Quality Dip Test Analysis Report)
 - 3) Certificate of Quality
 - 4) Bill of Lading
 - 5) Tanker Vessel Q88 Document
 - 6) E.T.A. (Estimated Time of Arrival) Of Vessel
 - 7) Ullage Report
 - 8). Freight/Cargo Manifest
 - 9) Invoice
5. Buyer confirms and verifies the POP documents and Issue TT MT103 payment for the minimum of 10% of the total value of the product to Seller nominated account, to obtain Certificate of Ownership of the cargo and the shipping document will be re-issued in the name of the potential buyer. Seller will re-route the vessel to buyer's destination port upon confirmation of buyer's payment and sends to buyer the information of the clearing agent for the vessel simultaneously and the 10% will be deducted from the total cost of the product.
6. Upon arrival of the vessel at the buyer's discharge port, the buyer verifies the product, performs Dip Test on board seller's vessel and pays for the product via TT MT103 before CIQ and discharge of the vessel.
7. Seller out pays the intermediaries involved within 72 hours after receipt of payment of the product from the buyer.

INTERNATIONAL TITLE TAKE OVER PROCEDURES (LLC RN-Sakhalinmornefregaz (Rosneft))

1. Seller issue Corporate Offer SCO/FCO for TTO
2. Buyer accept Offer by signing this or issues LOI /ICPO
3. Seller/Title holder send Draft (MOU) open for amendments
4. Buyer and seller/Title holder endorse the (MOU), Seller/Title holder issue to buyer Title Take-over Payment Invoice.
5. Upon receipt of Buyer payment slip for Title take-over, Seller send Copy of:
 - a. ATSC – Authorize to Sell and collect
 - b. Charter Party Agreement
 - c. Letter to Authorize Buyer to verify all details with the Shipping Company
 - d. Letter to Authorize Buyer to verify all details with the Captain of the Ship
 - e. Copy of B/L in the name of the Seller
 - f. Copy of Q&Q
 - g. Copy of Q88
 - h. Company Profile
 - i. CI
6. Buyer verify above and confirm, after successful verification within 3 days' acceptance
7. Buyer accept PCI and instruct his Bank to send MT 799/999 as confirmation to pay and issue pre-advance DLC, payable against transfer of title after 2% PB and take over for the contract
8. Seller en route vessel to Buyer's destination under CIF term.
9. Buyer takes over the vessel and signs the CPA.

INSPECTION: Seller and Buyer mutually agree that SGS or INSPECTORATE an internationally recognized first Class independent surveyor company shall be appointed at loading and/or discharge ports, to assess the quality and quantity of the cargo according to the provisions herein stated. Buyer pay SGS or INSPECTORATE inspection cost at loading port

DELIVERY DATE: The date mutually accepted by both Seller and Buyer as the date on which the nominated tanks storagereceives product.

TERENTYANDREI NIKOLAEVICH
GENERAL MANAGER
PASIFIK OIL RESOURCES CJSC



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