



423454, REPUBLIC OF TATARSTAN, ALMETYEVSKIY DISTRICT, ALMETYEVSK CITY, GROMOVOY STREET, BUILDING 2, OFFICE 3

INN:1644060392 | KPP: 164401001

423454, РЕСПУБЛИКА ТАТАРСТАН,

АЛЬМЕТЬЕВСКИЙ РАЙОН, ГОРОД АЛЬМЕТЬЕВСК, ГРОМОВОЙ УЛИЦА, ДОМ 2, ОФИС 3

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contact@al-oilservice.ru

LIMITED LIABILITY COMPANY "ALOILSERVICE"

TO: BUYER MANDATES/POTENTIAL END BUYERS.

SOFT CORPORATE OFFER

WE LLC "AL OILSERVICE" ON BEHALF OF SELLERS, REFINERIES COMPANY WITH FULL CORPORATE AND LEGAL RESPONSIBILITY, UNDER PENALTY OF PERJURY HEREBY ISSUE THIS SOFT OFFER WITH CONFIRMATION THAT SELLERS REFINERIES IS READY, WILLING AND ABLE TO SUPPLY THE FOLLOWING PRODUCT ACCORDING TO TERMS AND CONDITIONS BELOW:

PRODUCTS

RUSSIAN D2 DIESEL GAS OIL L-02-62 GOST 305-82

Minimum Quantity: 100,000 Metric Tons per month

Maximum Quantity: 1,000,000 Metric Tons per month

Price: Gross \$190.00USD / \$180 .00USD NET on FOB

Commissions: USD 10 (\$5 Buyer /\$5 Seller)

EN590 10 PPM DIESEL FUEL

Minimum Quantity: 100,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons X 12 Months

Price: Gross 200.00 USD/ Net \$190.00 USD on FOB

Commission: USD 10 (\$5 Buyer /\$5 Seller)

JET FUEL A1

Minimum Quantity: 2,000,000 Barrels per Month

Maximum Quantity: 10,000,000 Barrels per Month

Price: Gross \$34 USD/\$30 USD NET on FOB

Commission: USD (\$2 Buyer/\$2 Seller)

VIRGIN D6 OIL

Minimum Quantity: 100,000,000 Gallons per week

Maximum Quantity: 200,000,000 Gallons per month

Platt Price: USD 0.53 GLN GROSS / USD 0.51 GLN NET on FOB

Commissions: USD 0.02 (\$0.01 Buyer /\$0.01 Seller)

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 2,000,000 Barrels per Month



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Maximum Quantity: 10,000,000 Barrels per Month
Price: Gross \$34 USD/\$30USD NET on FOB
COMMISSION: \$ 0.1 Seller Side / \$ 0.1 Buyer Side per Gallons

PROCEDURE FOR CI DIP AND PAY FOB ROTTERDAM

1. THE BUYER ISSUE ICPO WITH HIS INTERNATIONAL PASSPORT NUMBER TO THE SELLER
2. THE SELLER ISSUES NCNDA/IMFPA AND SPA FOR 12 MONTHS WITH R&E TO REVIEW AND SIGN
3. THE SELLER ISSUES COMMERCIAL INVOICE (CI) FOR THE AVAILABLE QUANTITY IN THE SELLER'S STORAGE TANK TO THE BUYER. THE BUYER SIGNS AND RETURNS THE COMMERCIAL INVOICE (CI) TO THE SELLER WITH THEIR SIGNED TANK STORAGE AGREEMENT (TSA) FOR THE SELLER'S VERIFICATION AND APPROVAL.
4. THE SELLER ISSUES THE PARTIAL POP DOCUMENTS AS BELOW AND SENDS TO THE BUYER:
 - A.COMMITMENT TO SUPPLY
 - B.FRESH SGS (NOT OLDER THAN 48HRS)
 - C.ATS - AUTHORIZATION TO SELL & COLLECT
 - D.AUTHORITY TO VERIFY (ATV)
 - E.DIP TEST AUTHORIZATION (DTA)
5. THE BUYER CONDUCTS DIP TEST IN THE SELLER'S RESERVOIR AND PROVIDES TANK DETAILS TO THE SELLER, TO COMMENCE INJECTION OF PRODUCT INTO THE BUYER'S TANK. BUYER RESERVES THE RIGHT TO CHANGE TO
6. WITHIN TWENTY-FOUR (24) HOURS, BUYER ISSUES 100% TT WIRE TRANSFER PAYMENT TO THE SELLER. THE SELLER TRANSFERS THE TITLE OWNERSHIP TO THE BUYER.
7. THE SELLER PAYS COMMISSION TO ALL THE INTERMEDIARIES ON SELLERS' SIDE WHILE BUYER PAYS COMMISSION TO ALL INTERMEDIARIES ON BUYERS' SIDE.



Director

Vakhitov Ilshat Damirovich

