



# SOFT CORPORATE OFFER

## CIF ASWP and FOB DIP & PAY

### OFFICIAL NOTICE OF THE PETROL GROUP

- We observe regulations and standards of **International Chamber Of Commerce (ICC)**; and acknowledge right of subsidiaries and associates. We trade in atmosphere that is flexible and transparent. We create environment that is comfortable and convenient to parties, to bridge technical differences between all parties, providing peculiar solution in approach to each negotiation with goal of achieving our prime objective of meeting your market needs.
- This offer is strictly for market Majors, End-Buyers/Approved Re-Sellers that have fiscal capital for immediate purchase and ready to lift or trans-shipment. We will provide all title documents as may be required by buyer or her bank from the port storage facility.
- Upon receipt of Buyers' purchase orders, **all** further communications shall be made directly between the Seller and the Buyer, and may only be made through the official emails of each party.

### VERY IMPORTANT

- We will not provide any additional documentation in advance until we confirm the financial and storage capacity of the buyer.
- All communications sent by the Buyer to the Seller by e-mail or by any other means must be **copied** to CLUSTER EUROPA IC.
- For security and reliability of communication between the parties, we do not provide additional information by telephone or WhatsApp: **only by corporate email**.

Alfredo Molares, in his capacity as CEO of CLUSTER EUROPA INTERNATIONAL CONSULTING, S.L. (also **CLUSTER EUROPA IC**), and on behalf of the Seller mandate, confirms our legal and commercial capacity to issue this **SOFT CORPORATE OFFER (SCO)**; and through the Seller mandate, to accept the terms and conditions stipulated in this document; and following the procedures indicated by the Seller, carry out the contract of sale of the products mentioned in this document.



# Products

## 1) DIESEL-GAS OIL L0.2-62 GOST 305-82 (DIESEL D2) Russian origin

- Quantity: **MINIMUM 20,000 MT x 12 months / MAXIMUM 900,000 MT x 12 months**
- Price: **USD\$ 230 / USD\$ 220 Gross/Net per MT CIF ASWP**
- Price: **USD\$ 190 / USD\$ 180 Gross/Net per MT FOB Rotterdam / Novorossiysk / Vladivostok**
- Price: **USD\$ 210 / USD\$ 200 Gross/Net per MT FOB Houston**
- Price: **USD\$ 20 / USD\$ 10 Gross/Net Minus NWE Platts NWE discount /only FOB NWE (Northwest European)**

## 2) MAZUT FUEL OIL 100 GOST 10585/75-99 (MAZUT M100) Russian origin

- Quantity: **MINIMUM 30,000 MT x 12 months / MAXIMUM 400,000 MT x 12 months**
- Price: **USD\$ 170 / USD\$ 160 Gross/Net per MT CIF ASWP**
- Price: **USD\$ 150 / USD\$ 140 Gross/Net per MT FOB Rotterdam / Primorsk**

## 3) JET FUEL (JP A1) Russian origin

- Quantity: **MINIMUM 500,000 Barrels x 12 months / MAXIMUM 5,000,000 Barrels x 12 months**
- Price: **USD\$ 38 / USD\$ 36 Gross/Net per BBL CIF ASWP**
- Price: **USD\$ 28 / USD\$ 26 Gross/Net per BBL FOB Rotterdam / Novorossiysk / Vladivostok**
- Price: **USD\$ 31 / USD\$ 29 Gross/Net per BBL FOB Houston**
- Price: **USD\$ 11 / USD\$ 9 Gross/Net Minus NWE Platts NWE discount /only FOB NWE (Northwest European)**

## 4) JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54) Russian origin

- Quantity: **MINIMUM 500,000 Barrels x 12 months – MAXIMUM 5,000,000 Barrels x 12 months**
- Price: **USD\$ 38 / USD\$ 36 Gross/Net per BBL CIF ASWP**
- Price: **USD\$ 28 / USD\$ 26 Gross/Net per BBL FOB Rotterdam / Novorossiysk / Vladivostok**
- Price: **USD\$ 31 / USD\$ 29 Gross/Net per BBL FOB Houston**
- Price: **USD\$ 11 / USD\$ 9 Gross/Net Minus NWE Platts NWE discount /only FOB NWE (Northwest European)**



2. Seller Issues Contract Open for Amendments.
3. Buyer Counters Sign and Seals the Contract And Sends Via E-Mail To Seller.
4. Seller issue proforma invoice and Partial POP documents to buyer via Seller Official email address to Buyer official Email address on listed below:
  - a. Copy of License certificate
  - b. Copy of Statement of Availability of the product.
  - c. Copy of Proforma Invoice,
  - d. Commitment to supply,
  - e. Certificate of Origin,
  - f. Q&Q done by indigenous lab at port of Origin,
  - g. Authorization to Sell.
5. Buyer within five (5) banking Days, Buyers bank Send Swift Operative Irrevocable Confirmed Standby letter of Credit (SBLC) Via Swift MT760 to Seller Fiduciary company bank outside Russia.
6. Seller Fiduciary confirm buyer MT760/SBLC via bank to bank and then open 2% PB to buyer bank and Seller Commences with loading and issue full POP and shipping documents [Including against shipment Documents (Q88, SGS report certificate, Bill of Lading) and also test report] to buyer/Bank.
7. Ship arrives at port destination port and conduct inspection on the goods and Buyer release payment to seller bank after inspection at port 100% payable for each shipment within three (3) banking days upon the cargo passed SGS and receipt of all the relevant payment documents.
8. Seller pays commission to Seller Side and Buyer Side:
  - a. The 50% of total commissions (Closed group): Seller Mandate with Mandate Certificate
  - b. The 50% of total commissions (only one Paymaster): Seller side Cluster Europa International Consulting, S.L. (Mr. Alfredo Molares – CEO) // Buyer Mandate and Buyer Intermediaries.

==== THE PROCEDURES, PRICES AND CONDITIONS OF THIS SCO **ARE NOT NEGOTIABLE** ====

==== NO ICPO WITH PROCEDURES OTHER THAN THOSE SET OUT IN THE SCO ===

## COMMISSIONS

- Commission is the difference between price **GROSS** and price **NET**.
- Seller pays commission of Seller and Buyer side.
- The total commissions with the following **distribution**:
  - The 50% of total commissions (Closed group): Seller Mandate with Mandate Certificate
  - The 50% of total commissions (only one Paymaster): Seller side Cluster Europa International Consulting, S.L. (Mr. Alfredo Molares – CEO) // Buyer Mandate and Buyer Intermediaries.



## DISCLAIMER / WARNING

- ⇒ We are mandatory, so the final contract will be signed exclusively between buyer and seller.
- ⇒ We are very careful in the dealings and agreements we reach, so we will only give valid instructions issued or received by the corporate email of each party: Neither we nor the oil group provide additional information by phone or through WhatsApp, for us the only valid and accepted vehicle of communication is corporate emails.
- ⇒ Even so, we ask the parties to take all possible precautions before closing any deal: **by prudence, we can only guarantee our agreements.**
- ⇒ As mandatories, we do not make or issue warranties regarding the buyer, seller, carriers, insurers or any other party involved in the operations.
- ⇒ Every "Due diligence" will be the responsibility of the buyer, but also of the seller.
- ⇒ All offers that are sent will be subject to the verification of the parties. Therefore each of the parties must carry out their own "Due diligence" regarding the information received or sent.
- ⇒ The information, conditions, prices and procedures in this document are provided based on the best and most honest efforts of the signatories.
- ⇒ Cluster Europe International Consulting, S.L. (Spain), and its directors, are not responsible for any erroneous declaration or lack of availability of the products in the event that the conditions of the international markets or any type of conflictive situation causes delays, cancellations, penalties, limitations, political or socio-political changes, environmental, health or caused by pandemics, or any other unforeseeable and unforeseen event for any of the parties.

Pontevedra (Spain), April 9, 2021

CLÚSTER EUROPA INTERNATIONAL CONSULTING, S.L.  
By legal power,

Alfredo Molares  
-CEO-