



Access to Effective delivery & Customers satisfaction

ЗАО «САХАВОСТОКНЕФТЕГАЗ»

677000, Якутск, Маганский, 2 Кмтракт

ТЕЛ: +7(3832) 078-481 Ext 900

ФАКС: +7(3832) 078-481

ИНН:1435179027, ОГРН:1061435056737

ПОЧТА:info@sakhavostokneftegaz.ru

САЙТ: sakhavostokneftegaz.ru

PJSC «SAKHAVOSTOKNEFTEGAZ»

677000, Yakutsk, Magansky, 2 Km Trakt

TEL: +7(3832) 078-481 Ext 900

FAX: +7(3832) 078-481

INN: 1435179027, BIN: 1061435056737

E-MAIL:info@sakhavostokneftegaz.ru

URL: sakhavostokneftegaz.ru

SOFT CORPORATE OFFER

09/05/2019

PRICING IS ONLY HELD FOR 10 DAYS FROM SCO DATE.

**JET A1 / 1ST TRIAL 4,000,000 BLS / 4,000,000 P/WK X 52 WKS W/R&E / PRICE: \$58,00 P/BL
D6 / 1ST TRIAL 400,000,000 GLS / 400,000,000 P/WK X 52 WKS W/R&E / PRICE: \$ 0,96 P/GL**

**AVAILABLE IN HOUSTON & ROTTERDAHM PORTS. ORIGIN: RUSSIAN FEDERATION
DELIVERY CIF ASWP; SOME PRODUCTS AVAILABLES IN ROTTERDAHM AND HOUSTON; ALL DETAILS
AND SPECS MUST BE INCLUDED IN THE ICPO, QUANTITIES ARE ADJUSTABLE INTO THE CONTRACT.
CIF AND FOB AT THE SAME PRICE.**

BASIC PROCEDURES

Step 1. Buyer issues official ICPO to Seller; the ICPO must be issued with Buyer's Company Letter-Head containing Buyer's full contact information.

Step 2. Seller verifies Buyer's official ICPO and issues Draft Contract to the Buyer.

Step 3. Buyer countersign Draft Contract with full banking co-ordinates and return to Seller.

Step 4. Seller and Buyer legally Exchanges Business Registration Certificate and Scan Passport of representative for mutual and official recognitions.

Step 5. Buyer pays POP Fee (\$54,720.00) to legal Notary in Novorossiysk via invoice.

Step 6. Seller couriers the partial Proof of Products documents through bonded Courier, as under listed;

- (i) Legalized Contract for 12 months' successful transactions.
- (ii) Allocation Transaction Certificate in favor of Buyer issued by the Russian Ministry of Energy.
- (iii) Certificate of Attestation issued to Seller by the Russian Chamber of commerce.
- (iv) Membership Certificate issued to Seller by the Russian Chamber of commerce.
- (v) Statement of Product Availability issue to Buyer by the Ministry of Energy.
- (vi) Attestation of Allocation of product issued to Buyer by the Ministry of Energy.
- (vii) Certificate of origin of product issued by the Russian Chamber of commerce.
- (viii) Copy of Seller's License to Export.
- (ix) Copy of Seller's License to Transport.
- (x) Copy of Certificate of Incorporation.
- (xi) Transaction / Deal Passport of Product.
- (xii) Tank Receipts and copy of the Storage Agreement.

Step 7. Buyer issue MT700 Documentary Letter of Credit to Seller Bank payable against presentation of shipping documents complying with the Letter of Credit terms & conditions & a copy of Notice of Readiness (NOR) issued by ship-master or shipping agent.

- i) Commercial Invoice - one original and three copies.
- ii) Full set(s) of 3/3 original 'clean on board' bills of lading plus 3 non-negotiable copies each issued or endorsed to the order and, marked: 'freight payable as per charter party'.
- (iii) Certificate of quality analysis issued by SGS – one original and three copies.
- (iv) Certificate of origin issued by Chamber of Commerce of the Russian Federation - one original and three copies.

Step 8. Vessel sail to discharge its cargo at Buyer's destination port and payments are made by swift wire transfer directly to the seller's bank accounts and commission agents as stipulated in the NCNDA/IMFPA after Buyer has received the post discharge Quality & Quantity report from SGS inspection.

NON-NEGOTIABLE PROCEDURES FOR CI+DIP+PAY(BANK TO BANK)

Step 1. Buyer issues official ICPO to Seller; the ICPO must be issued with Buyer's Company Letter-Head containing Buyer's full contact information.

Step 2. Seller verifies Buyer's official ICPO and issues Draft Contract and Commercial Invoice to the Buyer.

Step 3. Buyer signs Draft Contract and Commercial Invoice and return with a Letter of Acceptance including a copy of Company License and a Scanned Passport copy of the Buyer.



Access to Effective delivery & Customers satisfaction

ЗАО «САХАВОСТОКНЕФТЕГАЗ»

677000, Якутск, Маганский, 2 Км тракт

ТЕЛ: +7(3832) 078-481 Ext 900

ФАКС: +7(3832) 078-481

ИНН:1435179027, **ОГРН:**1061435056737

ПОЧТА:info@sakhavostokneftegaz.ru

САЙТ: sakhavostokneftegaz.ru

PJSC «SAKHAVOSTOKNEFTEGAZ»

677000, Yakutsk, Magansky, 2 Km Trakt

TEL: +7(3832) 078-481 Ext 900

FAX: +7(3832) 078-481

INN: 1435179027, **BIN:** 1061435056737

E-MAIL:info@sakhavostokneftegaz.ru

URL: sakhavostokneftegaz.ru

Step 4. Buyer pays POP Fee (\$54,720.00) to legal Notary in Novorossiysk via invoice.

Step 5. Seller issue to Buyer the following POP documents:

(i) Registered Contract and Allocation Passport Certificate issued by Ministry of Energy.

(ii) SGS Report. (ONLY BANK TO BANK)

(iii) Dip-Test Authorization. (THE REFINERY CONDUCT THE DIP TEST THROUGH SURVEYOR, FORWARD THE RESULTS TO THE BANK)

(iv) Tank Farm Receipts.

(v) Tank Manifest, Storage Port Agreement.

(vi) Copy of Approval to Export.

(vii) Copy of Seller's License to Export.

(viii) Copy of Statement of Availability of the product.

(ix) Copy of the Refinery Commitment to produce the product.

(x) Copy of Transneft Contract and Storage Facility to transport the product to port of loading.

(xi) Copy of Charter Party Agreements to transport the product to discharge Port.

(xii) Bill of Lading.

Step 6. After confirmation of Dip-Test, Buyer pays with TT or MT103 to the Seller for the lift-able quantity.

Step 7. Buyer lifts product as agreed on Contract.

PRICING IS HONORED FOR 10 DAYS FROM SCO DATE.