

December 2023.

ATTN: BUYER'S/END BUYER'S

## SOFT CORPORATE OFFER

We, LLC "INTERREGIONAL OIL AND GAS COMPANY", hereby issue this Soft Corporate Offer on behalf of our Seller/Refinery with given terms and conditions and confirm Seller/Refinery's readiness and willingness to issue a Full Corporate Offer and then straight to Sales Purchase Agreement upon acceptance of our terms and conditions stipulated herein for the below products.

ORIGIN: RUSSIA INCOTERMS: FOB/CIF LOADING PORT: RUSSIA PORTS / ROTTERDAM & HOUSTON PORTS/CHINA PORT DELIVERING PORT: BUYER'S OPTION PAYMENT TERMS: T/T WIRE TRANSAFER & MT103 INSPECTION: SGS OR SIMILAR.

#### AVIATION KEROSENE COLONIAL (GRADE A1) JET FUEL

Minimum Quantity: 2,000,000 Barrels per Month Maximum Quantity: 5,000,000 Barrels per Month FOB Price: \$88.00 USD Gross / \$86.00 USD Net Commission: Seller side \$1.00USD Buyer side \$1.00USD Per MT

### AVIATION KEROSENE COLONIAL (GRADE 54) JET FUEL

Minimum Quantity: 2,000,000 Barrels per Month Maximum Quantity: 5,000,000 Barrels per Month FOB Price: \$88.00 USD Gross / \$86.00 USD Net Commission: Seller side \$1.00USD Buyer side \$1.00USD Per MT

### D6 VIRGIN FUEL OIL RUSSIAN ORIGIN

Minimum Quantity: 100.000.000 Gallons per Month Maximum Quantity: 800.000.000 Gallons per Month FOB Price \$0.98 USD Gross / \$0.93 USD Net Commission: Seller side \$0.025USD Buyer side \$0.025USD Per GL. LIMITED LIABILITY COMPANY "INTERREGIONAL OIL AND GAS COMPANY" общество сограниченной ответственностью "межрегиональная нефтегазовая компания" Address; Moscow region, Podolsk, St. Roschinskaya, 20 ZD. letter A com. 35 инн 7714957334 огрн 5167746305898 КПП 507401001 окпо 05480453

# TRANSACTION PROCEDURES FOR CIF DELIVERY

1. Buyer Company Issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead and Data page of Buyer's Passport.

2. Seller Company Issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any). Both parties sign and seal the present contract and exchange the copies electronically.

3. Seller Company sends hard copy of the notarized and insured POP documents along with the legalized Contract to buyer Company. The Partial POP documents to be send along with the legalized Contract includes:

- Copy of Certificate of Origin.
- Copy of Company Registration Certificate.
- Copy of Statement of Product Availability.
- Copy of Product Quality Passport (Dip Test Analysis).
- Copy of Refinery Commitment to Produce / Supply.
- Copy of Refinery Legalized Draft Contract.

4 Seller Company appoints a tested/reliable shipping and World-Renowned Logistic Company. Both end seller and end buyer will sign the Charter Party Agreement (CPA) together with the Shipping and Logistic Company (A three parties CPA). Seller/Buyer negotiate and makes arrangement for the Chartered Freight Cost with the appointed Shipping Company for the transportation of the product to the buyer's designated discharge port.

Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port.

5 Seller Company releases full copies of POP and Shipping documents to Buyer Company.

- Copy of the Charter Party Agreement to transport the product to discharge port.
- Copy of Shipping Schedule Document.
- Copy of Product Analysis Report.
- ✤ Copy of Certificate of Origin.



- Copy of Bill of Lading C
- Copy of Tank Receipt.
- Copy of Vessel Q88.
- Copy of SGS Report.
- Copy of Certificate of Product.

6 Buyer's bank sends the Irrevocable Documentary Letter of Credit (IRDLC) non- operative issued by the buyer's bank to seller's bank for the face value of the first whole month shipment.

7 Seller's bank sends through swift the original and full Proof of Product (POP) documents along with the 2% operative performance bond to the buyer's bank and the irrevocable documentary letter of credit issued by the buyer's bank on to the seller's bank will become immediately operative.

8 Seller's bank will confirm to seller and to buyer that the irrevocable documentary letter of credit has been accepted and the shipping commences as scheduled in the contract for the CIF delivery.

9 Payment will be made for the product by the buyer's Bank via T/T MT103 Wire Transfer to the seller's bank after the CIQ/SGS Inspection at port of discharge and the delivery to the buyer's bank of all documents required by the contract.

10 Seller within 24hours releases the commission of the intermediaries immediately.

SIGNED AND SEAI

BASHIROV AMIR RASHIDOVICH GENERAL DIRECTOR "LLC INTERREGIONAL OIL AND GAS COMPANY" EMAIL; bashirov\_llcmngk@mail.ru

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