



KEN-SARY
OIL AND GAS REFINERY

Address: Kazakhstan Mangistau region,
Aktau city, Aktau,
Microdistrict 17, building 39
Telephone: +7707 4064796
Email: sales@ken-sary.kz,
info@ken-sary.kz

To: End Buyer/Mandate.

FULL CORPORATE OFFER

KEN-SARY OIL AND GAS REFINERY with full corporate and legal authority and responsibility and under penalty of perjury, confirm the availability of below listed petroleum products for immediate sales to capable buyers under the specified terms and conditions stipulated on this offer. All supply is guaranteed to meet the standard specifications

D6 VIRGIN FUEL OIL

Min Quantity : 100,000,000 Gallons - Max 300,000,000 Gallons per Month
CIF Price : GROSS \$0.88 / \$0.84 NET
FOB Price : GROSS \$0.84 / \$0.80 NET
ORIGIN: KAZAKHSTAN

AVIATION KEROSENE JET FUEL A1 & JP54

Min Quantity : 1,000,000 BBL - Max 3,000,000 BBL. MONTHLY
CIF Price : GROSS \$70 / \$68 NET
FOB Price : GROSS \$64 / \$62 NET
ORIGIN: KAZAKHSTAN

LIQUEFIED NATURAL GAS (LNG)

Min Quantity: 50,000 MT - Max 400,000 MT x 12 Months
CIF Price: GROSS \$400/ \$390 NET
FOB Price: GROSS \$390 / \$380 NET
ORIGIN: KAZAKHSTAN

DIESEL FUEL EN590 10PPM/50PPM

Min Quantity: 50,000 MT - Max 500,000 MT x 12 Months
CIF Price: GROSS USD \$490/ USD \$480 NET
FOB Price: GROSS USD \$450 / USD \$440 NET
ORIGIN: KAZAKHSTAN

DIESEL GAS D2 OIL GOST 305-82

Min Quantity : 100,000 MT - Max 300,000 MT Month
CIF Price : GROSS \$490/ \$480 NET
FOB Price : GROSS \$480/ \$470 NET
ORIGIN: KAZAKHSTAN

ESPO

Min Quantity : 1,000,000BBLs - Max 4,000,000 BBLs x 12 Months
CIF Price: GROSS \$48 / \$44 NET
FOB Price: GROSS \$40 / \$36 NET
ORIGIN: KAZAKHSTAN

LIGHT CYCLE OIL (LCO)

Min Quantity: 50,000 – 500,000 MT MONTHLY
CIF Price: GROSS \$410/ \$400 NET
FOB Price: GROSS \$400 / \$390 NET
ORIGIN: KAZAKHSTAN



KEN-SARY

OIL AND GAS REFINERY

Address: Kazakhstan Mangistau region,
Aktau city, Aktau,
Microdistrict 17, building 39
Telephone: +7707 4064796
Email: sales@ken-sary.kz,
info@ken-sary.kz

CIF DELIVERY PROCEDURE A

1. Buyer issue ICPO to seller including his international passport
2. Seller issued SPA for buyer for review and countersign.
3. Seller Issue below Partial POP documents
 - (A) Commitment to supply,
 - (B) Availability of product,
 - (C) Certificate of Origin
 - (D) Export License
 - (E) Payment Invoice for CPA
4. Buyer finalizes the CPA Fees
5. Seller/shipping company swift full set of POP documents including the registered contract, fresh SGS report, Bill of loading, Attestation report, Vessel Manifesto etc. to buyer and buyer's bank for confirmation.
6. Upon confirmation of FPOP shipping commence as scheduled.
7. Upon Vessel arrival at Port of Destination, Seller issue ATB/DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents along with the full proof of products to be handed over to the buyer by the ship captain.
8. Buyer confirm products Q/Q and Seller Transfer Ownership Title / Full POP to buyer's name.
9. Buyer discharges the product and within 14 days pays for product amount via MT103 and Seller pays commissions within 48 hours if any.

CIF DELIVERY PROCEDURE B

1. Buyer issues ICPO must be with buyer company letterhead.
2. Seller issues Draft Contract (open for any amendments) to Buyer along with the payment invoice for allocation procurement. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement along with buyer payment swift copy. Seller gives Partial Proof of Products as follow:
 - (A) Seller Irrevocable Commitment to Supply
 - (B) Statement of availability of product
 - (C) Certificate of origin
3. Within 7 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment. In any case buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of \$390,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of the product after inspection at discharge port, or legal action will be taken against buyer for default.
4. Seller's Bank issues Full POP Documents to the Buyer's Bank.
 - a) Copy of license to export, issued by the department of the Ministry of Energy, Kazakhstan Federation.
 - b) Copy of Approval to Export, issued by the Ministry of Justice, Kazakhstan Federation.
 - c) Copy of statement of availability of the product.
 - d) Copy of the refinery commitment to produce the product.
 - e) Copy of Transneft contract to transport the product to the loading port.
 - f) Copy of the Port Storage Agreement.
 - g) Copy of the charter party agreement to transport the product to discharge port.
 - h) Copy of Vessel Questionnaire 88. i) Copy of Bill of Lading. j) SGS Report at loading port.
 - k) Dip test Authorization (DTA). l) NOR /ETA. m) Certificate of Ownership Transfer.
 - n) Allocation Transaction Passport Code Certificate by Ministry of Energy.
5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port.



OMAROV ASET
Export Manager