



**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "АХМАТ"**  
410031, Саратовская обл, город Саратов, улица Московская, дом 35  
ТЕЛЕФОН: +7 (9267) 49-54-36, ФАКС: +7 (9267) 49-50-09  
ОГРН 1126450009289 ИНН 6450056318 КПП 645001001 ОКПО 37793292

### **SOFT CORPORATE OFFER**

We, "AXMAT" Limited Liability Company of above Tax Registration legally established under the laws of the Russian Federation, on behalf of our Seller Company hereby confirmed with full legal and corporate responsibility under penalty of perjury that our Seller is capable and willing to sell and deliver the following unencumbered commodities as follows;

#### **COMMODITY:**

##### **JET FUEL AVIATION KEROSENE (JP54 / JET A-1)**

TRIAL QUANTITY: 2,000,000 BARRELS  
CONTRACT QUANTITY: 4,000,000 BARRELS  
FOB- PRICE: PER BARREL (GROSS US\$:42.00 / NET US\$:40.00)  
COMMISSION: USD\$:2.00

##### **D6 VIRGIN FUEL OIL**

TRIAL QUANTITY: 100,000,000 GAL PER WEEK  
CONTRACT QUANTITY: 400,000,000 GALS PER WEEK X 52 WEEKS WITH R/E  
FOB- PRICE: PER GALLON (GROSS US\$:0.66 / NET US\$:0.64)  
COMMISSION: USD\$:0.02 CENT

##### **DIESEL D2 OIL GOST 305-82**

TRIAL QUANTITY: 50,000 METRIC TONS  
CONTRACT QUANTITY: 100,000 METRIC TONS  
FOB- PRICE: PER METRIC TON (GROSS US\$:240.00 / NET US\$:230.00)  
COMMISSION: USD\$:10.00

#### **FOB PROCEDURE (TANK TO VESSEL)**

1. Buyers issues and send irrevocable corporate purchase order (ICPO) with seller's transaction procedure along with passport copy of the company representative.
2. Seller issues CI.
3. Buyer sign CI and Return CI to seller with NCNDA/IMFPA signed by all buyer groups with commission structures to issue the deal through Tank to Vessel.
4. Seller issues to Buyer product passport and the Logistic payment invoice for Buyer to pay for the injection fee from the Seller's tank into Buyer's vessel.
5. Upon the confirmation of the injection fee by the Logistics Company, Seller issues Unconditional DTA for buyer to proceed with the Dip Test On product in seller's tank.
6. Upon successful Dip Test, seller issues the hard copy POP documents to buyer Representatives in person at buyer storage facility
  - Quantity and Quality Certificate (SGS) 48hrs fresh
  - Tank Storage Receipt (TSR).
  - Injection Report
  - Product Passport (Dip Test Result).
  - Statement of Product Availability.
  - Refinery Commitment to Supply.
  - Authorization To Sell/ Collect (ATSC).



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- Authorization Letter to Verify the Product with the Tank Farm.
- Company Registration Certificate.

7. Upon successful verification of documents and SGS report by buyers team buyer commence dip test in sellers tank if need be for more confirmation, upon confirmation of product Q&Q, begins into buyers tank storage all parties sign NCNDA/IMFPA.
8. Buyer makes payment by MT103 or TT wire transfer for the total product available.
9. Seller change title of ownership to buyer's name and pay all intermediaries according to the signed NCNDA/IMFPA for monthly deliveries and buyer lifts the product.

#### **FOB PROCEDURE (TANK TO TANK)**

1. Buyer accepts seller working procedure and issue ICPO addressed to Seller's representative.
2. Seller issues (CI) and Buyer sign and return back commercial invoice along with Buyer's Tank Storage Agreement (TSA).
3. Upon successful verification and approval of buyer's TSA, Seller issues.
  - Product Passport (product analysis report)
  - Certificate of origin of the product
  - Commitment Letter to Supplier
  - Tank Storage Receipt (TSR)
  - Tank to Tank Injection Agreement (TTIA) to be signed by Buyer's tank farm.
4. Seller provides buyer with SGS report, Injection Report, unconditional DTA.
5. (NCNDA/IMFPA) will be signed, buyer within 24 hours after successful dip test in seller's tank provide Tank Storage Receipt (TSR) seller proceed for Tank to Tank Injection and provide buyer with the injection report of the product into buyer tanks.
6. Buyer makes payment for total cost of product injected into buyer tanks via MT103, Seller transfer title ownership to buyer with all exportation documents required of buyer for the transaction.
7. Upon conclusion of first lift transaction seller pays all intermediaries involved in the Transaction.

Seal And Approved By:



Mr. Mukhametov Ravilevich/  
General Director "AXMAT" LLC