

SOFT CORPORATE OFFER (SCO)

End 27th Dec, 2023

We, INTEROIL MARKETING AND SERVICES KAZAKHSTAN, L.T.D with reliable Seller /Refinery; hereby issue this Soft Corporate Offer with full corporate responsibility. We confirm and certify that our Seller / Refinery have the ability to supply the commodity in accordance with the terms and conditions herein. We negotiation with Buyer –Buyer –Mandate.

PRODUCT: JP54 AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Origin: Kazakhstan

Quantity: 700,000 Bbl - 2,000,000 Bbl Trial lift

Quantity: 3,000,000 Bbl – 5,000,000 Bbl per Month x 12 Months

Price: USD 48 Gross / USD 46 Net Per Barrel

Loading port: Akta, Kuryk and [Öskemen](#)

Destination port: Any Safe World Port

Delivery Terms: C.I.F

Commission: USD1 Buyer side / USD1 Seller side

PRODUCT: JET FUEL JET A-1

Origin: Kazakhstan

Quantity: 700,000 Bbl - 2,000,000 Bbl Trial lift

Quantity: 2,000,000 Bbl – 5,000,000 Bbl per Month x 12 Months

Price: USD 48 Gross / USD 46 Net Per Barrel

Loading port: Akta, Kuryk and Öskemen

**Address: Almaty, Bostandyk District, Nursultan Nazarbayev Avenue,
Building 223, N.P. 247.**

Email: Interoil-marketingandserviceska@bk.ru.

Cell: +79266249774. Whatsapp +79060105668.

BIN 170840001832·VAT 60001-1211220

INTEROIL MARKETING SERVICES

KAZAKHSTAN

TRANSACTION CONTRACTING CIF WORKING PROCEDURE

1. Buyer accepts Seller's procedure and issues ICPO with the following:
 - a) Banking details, b) company profile, C) passport copy d) Acceptance letter stating to adhere to seller's procedure.
2. Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment, buyer signs SPA and return the contract to the seller in word format within 3 working international days
3. Seller notarizes the SPA, makes the final signature and convert the contract to PDF and Send to buyer as final approved contract along with soft performance guarantee POP documents given below:
Documents:
 - A. Company profile
 - C. Pro forma invoice
 - D. MSDS (FOR FERTILIZERS)
 - E. COMMITMENT LETTER TO SUPPLY
 - F. Export license
4. Buyer's Bank in accordance with Seller's verbiage issue SBLC (MT760) within 7 working days for first shipping's value to seller's financial bank to enable seller commence loading of product with the shipping company and release full set of PPOP documents after loading via bank to bank swift within 7 working days . Should buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit or TT wire of USD\$420,000 for security guarantee to enable seller charter vessel and commence shipment.

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5. Buyer options to conduct Dip Test on the product and makes the payment for the total value of product injected into the Buyers vessel through the means of MT103-TT.

6. Seller pays commission to all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the commercial invoice and extension of transaction by issuing 12months contract to buyer for proceeding.

Signed by Managing Director
Smagulov Nurzhan Ersainovich



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