

# LIMITED LIABILITY COMPANY "FLAGMAN OIL"

426011, Udmurt Republic, city of Izhevsk, Karl Marx Street, 455, apartment 198  
Tel: +79267746887, E-MAIL: [info@llcflagmanoil.com](mailto:info@llcflagmanoil.com). [yakov.leonidovich@llcflagmanoil.com](mailto:yakov.leonidovich@llcflagmanoil.com)  
Website: [llcflagmanoil.com](http://llcflagmanoil.com) OGRN: 1201800002414/ INN: 1831197527/ KPP: 183101001

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## SOFT CORPORATE OFFER

### FULL QUOTE

We, "LLC FLAGMAN OIL " under penalty of perjury, hereby confirm as seller mandate, with full corporate responsibility that we are ready, willing and able to supply the product commodity under the following terms and conditions.

### TRANSACTING TERMS

ORIGIN: Russian Federation.

DEALS: Spot/Contract

DELIVERY: CIF- ANY WORLD SAFE PORT

TTO- ANY WORLD SAFE PORT

COMMISSION: To be shared 50% each by both sides

INSPECTION: Any Universally Accepted Q&Q Inspection Company

PAYMENT TERMS: MT 103, TT WIRE

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## ALL PRODUCTS AND PRICE

### **DIESEL GAS D2 OIL GOST 305-82 (SPOT/CONTRACT)**

**QUANTITY:** 50,000 - 300,000MT Per Month x 12 Months

**TTO PRICE:** \$260 Gross/\$250Net

**CIF PRICE:** \$260 Gross/ \$250 Net

### **MAZUT 100 GOST -10585-75 & 10585-99 (SPOT/CONTRACT)**

**QUANTITY:** 50,000 - 300,000 MT per Month

**TTO PRICE:** \$260 Gross/ \$250 Net

**CIF PRICE:** \$260 Gross/ \$250 Net

### **RUSSIAN LIGHT CYCLE OIL (LCO): GOST 56871-2016(SPOT/CONTRACT)**

**QUANTITY:** 30,000 MT First Trial with 100,000 MT Monthly shipment

**TTO PRICE:** \$260 Gross/ \$250 Net

**CIF PRICE:** \$260 Gross/ \$250 Net

### **RUSSIAN EAST SIBERIAN PACIFIC BASIN CRUDE OIL ((ESPO) (SPOT/CONTRACT)**

**QUANTITY:** 500,000 Bbls. First Trial with 3,000,000 Bbls Monthly shipment

**TTO PRICE:** \$55Gross/\$45Net

**CIF PRICE:** \$55Gross/\$45Net

### **LIQUIDIFIED PETROLEUM GAS [LPG] GOST 20448 – 90 (SPOT/CONTRACT)**

**QUANTITY:** 50,000 - 300,000 MT per Month

**TTO PRICE:** \$250 Gross/\$240Net

**CIF PRICE:** \$250Gross/\$240Net

### **LIQUIDIFIED NATURAL GAS [LNG] (SPOT/CONTRACT)**

**QUANTITY:** 50,000 - 300,000 MT per Month

**TTO PRICE:** \$265 Gross/\$255Net

**CIF PRICE:** \$265 Gross/\$255Net

### **DIESEL OIL EN590 10PPM (SPOT/CONTRACT)**

**QUANTITY:** 100,000- 500,000MT per Month

**TTO PRICE:** \$290 Gross/\$280Net

**CIF PRICE:** \$290 Gross/\$280Net

### **BASE OIL: SN500/SN150 (SPOT/CONTRACT)**

**QUANTITY:** 100,000MT -500,000 MT

**TTO PRICES:** \$950 Gross/\$940Net

**CIF PRICES:** \$950 Gross/\$940Net

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## COST INSURANCE AND FRIGHT (CIF)

1. Buyer issues ICPO upon receipt of Soft Corporate offer.
2. Seller issues Draft Sales and purchase Agreement to buyer, Buyer returns signed contract to Seller
3. Seller reviews signed contract acknowledged and legalize it through the ministry of energy. Cost of legalization must be borne by the Seller.
- 4 The Below Notarized listed PPOP by the Russia Export Control Department is released for Buyer confirmation.
  4. (a) Refinery Commitment to Supply
  - (b) Certificate of Origin
  - (c) Seller Certificate of Incorporation
  - (d) Quality and Quantity Report (Product Passport)
- (e) Statement of Product Availability
  - (f) Tank Receipt.
5. Seller releases to Buyer the above listed Partial POP Documents.
6. Buyer 2% Guarantee deposit to seller fiduciary account in China Bank, within 3 banking days from receipt of PPOP, as per shipment value to secure the product allocation which would be deducted from the first shipment. Payment should be remitted in RMB/HKD.
7. If buyer fails to make the 2% guarantee deposit within 3 banking days' contract will be terminated.
8. Within 24hrs o the 2% guarantee deposit Confirmation, Seller Sign CPA and release full POP document and 2% PB to buyer's bank.
  - (a) Ship Certificates
  - (b) Cargo Declaration
  - (c) Fresh SGS Report
  - (d) Charter Party Agreement
  - (e) Ownership Certificate
  - (f) Title Transfer Affidavit
  - (g) Product Allocation Certificate
  - (h) Ullage Report
  - (i) Notice of Readiness
  - (j) Customs Declaration Certificate.
  - (k) Bill of lading
  - (l) Vessel Q88
8. Shipment commences as per contract schedule.
9. Within 72 hours of Vessel arrival, buyer release payment via MT103 after CIQ/SGS at the destination port.
10. Seller pays all intermediaries.

## IMPORTANT NOTICE

The ICPO/LOI must be signed and stamped. The names and positions of the Company officers signing the LOI/ICPO must be clearly indicated. Otherwise, the document has no legal value; the documents must be fresh (recent date – the most 1-3 days old max.) The letterhead of the Company requesting the commodity must correspond to the Bank Account Holder on the banking information provided.

These points will help us in verifying the legitimacy of the documentation provided.

If your documents do not pass these verification points, please discuss them with your Buyers and get them corrected. This will save time in our process.

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## TRANSACTING PROCEDURE MUST APPEAR IN BUYER ICPO/LOI

All ICPOs/LOI must be addressed to: SELLER

Via LLC FLAGMAN OIL

Best Regards

Klykov Yakov Leonidovich

General Director LLC FLAGMAN OIL

Udmurt Republic, Izhevsk, St. Karl Marx, 455 sq. 198

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A handwritten signature in blue ink, appearing to be "Yakov Leonidovich Klykov".