# TOMSK OIL ILC

<u> ЦЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ ТОМСК ОНЛ</u>



#### **SPOT SOFT CORPORATE OFFER**

We, TOMSK OIL LLC an authorized and official mandate" Russian, hereby issue this SCO with full corporate responsibility; we confirm and certify that we have the intention and capacity to supply this commodity according to the terms and conditions.

**ORIGIN: RUSSIAN FEDERATION** 

QUALITY: EXPORT STANDARD

PORT OF LOADING: VLADIVOSTOK/PRIMORSK/NAKHODKA/ROTTERDAM

PAYMENT TERMS: Irrevocable LC, T/T Telegraphic Transfer, BG or SBLC MT760, MT103/23, MT103BLOCK FUNDS, ESTABLISHED BY A TOP PRIME BANK FOR 100% INVOICE VALUE, PAYABLE AT SIGHT AGAINST SHIPPING DOCUMENTS. PERFORMANCE BOND: 2% COMMISSIONS: \$10 PER MT (\$5 SELLER SIDE /\$ 5 BUYER SIDE. \$4 PER BBL/ \$2 SELLER SIDE \$ 2BUYER SIDE)

INSPECTION: BY INDIGENOUS SURVEY COMPANY/SEA BOLT / SGS.

### Mazut-100 GOST 10585/75

QUANTITY(BASIS)		PRICE (US Dollars)	
SPOT	CONTRACT	CIF	FOB
10,000 MT - 100,000	10,000 MT – 100,000 MT	\$230.00	\$220.00
MT			



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#### **CIF PROCEDURES**

- 1. Buyer issues Irrevocable Cooperate Purchase Order (ICPO), and Buyer international passport Data Page.
- 2. Seller verifies buyers details and issues the SALES AND PURCHASE AGREEMENT / OFFICIAL COMMERCIAL INVOICE addressed to the buyer's Company
- 3. Buyer reads carefully the terms and conditions of the «SPA» and then signs/seals (SPA) and (CI) and returns to the seller, signed showing that they have agreed on the terms and conditions of the «CI/SPA» according to the Sellers transaction procedures.
- 4. Seller issues the PPOP Documents as shown below:
- A. Export License
- B. Certificate of Incorporation
- C. Rail Way Bill {For the transportation of the product from the Refinery reservoir to the Sea Shore Tank storages at the loading port}.
- D. Certificate of Quantity and Quality
- E. Certificate of Origin
- F. TANK RECEIPTS (Verifiable with full coordinates of where the tanks are located)
- G. Dip Test Analysis Result
- H. Commitment to Supply
- I. Confirmation of the Availability of Product. {Endorsed by the Russian Ministry Of Energy}.

5. After proper verifications on the sellers PPOP documents, Buyer visits the Refinery in Russian federation to sign the ACT OF TRANSFER and after successful TTM at seller's office, buyer forwards the signed & sealed ACT OF TRANSFER to the Russian Ministry of Energy directly in other to change the TITLE of the ALLOCATION of the PRODUCT to buyer's company name as the owner of the ALLOCATION.



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- 6. After Successful CHANGE OF OWNERSHIP to buyer's company name as the owner of the Allocation. Loading of the products into the vessel commences, as buyer receives the ALLOCATION CERTIFICATE from our Mother Russian MOE. Buyer forwards copy of the Certificate to the Russian Port Authorities/Customs, for them to enable successful loading of the product/departure of the vessel to buyers discharge port.
- 7. After Successful loading of the product into the vessels, Shipment commences and seller sends to buyer all shipping documents, including...
- A. VESSEL Q88, B. BILL OF LADING, C. CARGO MANIFEST... ETC.
- 8. Upon Arrival of the vessel to buyers discharge port, buyer performs DTA and after successful RESULT of the quantity and quality of the product at the buyer's discharge port. Within 72 working hours buyer pays seller in Full for the total costs of Products via MT103/TT to the seller nominated bank account
- 9. Upon confirmation of the buyer's payment of the product, within 48 banking hours, Seller pays all intermediaries in the transaction accordingly.

General Director Approximation of the Skype Tonsk Oil Less (Skype Tonsk Oil Less (Skype



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