

ООО "АТАЙНЕФТЬ"

LLC "ATAYNEFT"

COST CORPORATE OFFER

We LIMITED LIABILITY COMPANY "ATAYNEFT" under penalty of Perjury Hereby Confirm our Availability and Capability to Supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and mandates will be considered.

TRANSACTION TERMS OF DELIVERY

Delivery Term: CIF ASWP

Origin: Russian Federation

Loading ports: Primorsk, Kozmino, Vladivostok, Novorossiysk, Nakhodka, UST-Luga

COMMISSION STRUCTURE FOR MANDATE/ REPRESENTATIVES

\$5 USD per MT Seller's side / \$5 USD per MT Buyer's side.

\$1 USD per BBL Seller's side / \$1 USD per BBL Buyer's side.

Payment terms: MT103-T/T Wire Transfer for IMMEDIATE QUANTITY. INSPECTION: SGS or Similar

PRODUCTS AND PRICE LIST:

RUSSIAN ULTRA – LOW SULPHUR DIESEL 50 PPM/10 PPM EN590		
QUANTITY		PRICE
SPOT BASIS	CONTRACT BASIS	CIF
50,000 MT --- 100,000 MT	50,000 MT --- 100,000 MT	\$220 per MT Gross / \$210 per MT Net
RUSSIAN ESPO		
QUANTITY		PRICE
SPOT BASIS	CONTRACT BASIS	CIF
500,000 BBL --- 2,000,000 BBL	500,000 BBL --- 2,000,000 BBL	\$40 per BBL Gross / \$38 per BBL Net
RUSSIAN M100 – MAZUT 100 GOST 10585-99 & 10585-75		
QUANTITY		PRICE
SPOT BASIS	CONTRACT BASIS	CIF
50,000 MT --- 100,000 MT	50,000 MT --- 100,000 MT	\$200 per MT Gross / \$190 per MT Net
RUSSIAN D2 – GAS OIL (DIESEL) L0.2-62 GOST 305-82		
QUANTITY		PRICE
SPOT BASIS	CONTRACT BASIS	CIF
50,000 MT --- 100,000 MT	50,000 MT --- 100,000 MT	\$200 per MT Gross / \$190 per MT Net
RUSSIAN LIGHT CYCLE OIL		
QUANTITY		PRICE
SPOT BASIS	CONTRACT BASIS	CIF
50,000 MT --- 100,000 MT	50,000 MT --- 100,000 MT	\$210 per MT Gross / \$200 per MT Net

Адрес: 628301, Ханты-Мансийский Автономный Округ - Югра Автономный Округ, Город Нефтеюганск, Улица Киевская, 2

Почта: info@atay-neft.ru Тел: +79 (166) 88-70-50

ОГРН: 1058602103295 ИНН: 8602249060

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TRANSACTION PROCEDURES FOR CIF ASWP

1. Buyer issues ICPO along the following documents Buyer Company certificate of registration or Company's Profile.
2. Seller issues to buyer the Sales and Purchase Agreement Contract with Commercial Invoice, Buyer sign with initials and return to Seller, alongside Proof of Fund (POF).
3. Seller send to Buyer the below Partial POP documents via Fax/Email;

- Authority/Authorization to Sell (ATS)
- Certificate of Conformity
- Letter of Commitment to supply
- Product Quality Passport (Dip Test result of product)

4. Within seven (7) banking days upon receipt and confirmation of the PPOP Documents, Buyer issues Pre-Advice via MT799 to seller's nominated fiduciary bank to announce readiness to issue the financial instrument SBLC/MT-760.

5. Within seven (7) banking days upon response from seller's fiduciary bank with readiness to receive the instrument via SWIFT, Buyer issues a Standby Letter of Credit (SBLC MT760) of First Trial shipment value, valid for 366 days as per Seller's approved verbiage.

OR

In alternative buyer pays refundable \$457,850.00 USD via MT103 TT Wiring as a guarantee performance within 72hours if buyer's bank fails to issue Standby Letter of Credit (SBLC MT760) within the stipulated seven (7) banking days which will be deducted from the first shipment value.

6. NCNDA/IMFPA will be sign by all parties to secure payment commissions.
7. Seller and buyer sign Chartered Party Agreement (CPA) with the assign Shipping Company and conclude booking of vessel, shipping schedule preparation with port authority.
8. After confirmation of the buyer's financial commitment or SBLC MT760, Seller will issue to Buyer's bank within five (5) working days the full shipment documents proof of Product (POP) Plus 2% Performance Bond via swift bank-to-bank;
 - Copy of Approval to Export,
 - Copy of License/Permit to Export
 - Copy of Statement of Availability of Product.
 - Copy of the Refinery Commitment to Produce the Product.
 - Copy of Vessel Questionnaire 88.
 - Refinery Certificate of Product Ownership.
 - Copy of Fresh SGS.
 - Copy of Bill of Lading.
 - Copy of the Port Storage Agreement.
 - Copy of the Charter Party Agreement(S) To Transport the Product to Discharge Port.
9. Buyer/Buyer's Bank officer verifies the swift of full POP and the 2% Performance Bond.
10. Delivery commence as per schedule.
11. Upon arrival at the discharge port, the cargo will be subject to CIQ/SGS inspection at the buyer's expense. Upon completion of CIQ/SGS inspection buyer makes 100% payment via MT103- T/T wire transfer within 5 Working Days from issuance of CIQ/SG certificate at discharge port.
12. Upon receipt of buyer's T/T wire payment, seller pays all intermediaries within 24 hours.

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TRANSACTION PROCEDURES FOR CIF ASWP (OPTIONAL)

1. Buyer issues ICPO along the following documents Buyer Company certificate of registration or Company's Profile.
2. Seller issues to buyer the Sales and Purchase Agreement Contract with Commercial Invoice, Buyer sign with initials and return to Seller, alongside Proof of Fund (POF).
3. Seller send to Buyer the below Partial POP documents via Fax/Email;
 - Authority/Authorization to Sell (ATS)
 - Certificate of Conformity
 - Letter of Commitment to supply
 - Product Quality Passport (Dip Test result of product)
4. Seller & buyer jointly sign the CPA from the shipping company and pay the CPA Fees.
5. Loading commence and Seller send to buyer the Bill of Lading, Vessel's Q88 of the cargo.
6. Upon Vessel arrival at Port of Destination, Seller issue ATB/ DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents.
7. Seller Transfers owner ship Title / Full POP to buyer's name.
8. Buyer discharges the product and Seller pays commissions within 48 hours.



REPRESENTED BY: YURI ALEXANDROVICH
LIMITED LIABILITY COMPANY "ATAYNEFT"