



YUMIOIL LLC

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PSRN: 1177232034100/ INN: / KPP 7203435786/720301001

SOFT CORPORATE OFFER

We LLC "YUMIOIL LLC" on behalf of Sellers, Refineries Company with full corporate and legal responsibility, under Penalty of perjury hereby issue this Soft Offer with confirmation that sellers refineries is ready, willing and able to supply the following product according to terms and conditions:

ORIGIN: RUSSIA

INCOTERMS: FOB /CIF

LOADING PORT: / ROTTERDAM/ HOUSTON/NOVOROSSIYSK/ VLADIVOSTOK /PRIMORSK/
UST-LUGA/ NAKHODKA.

PAYMENT TERMS: IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER/ MT103.

INSPECTION: SGS, CIQ OR SIMILAR

COMMISSION: SELLER'S SIDE 50% /BUYER'S SIDE 50%

PRODUCTS

RUSSIAN EXPORT BLEND CRUDE OIL GOST 51 858-2002 / 9965-76 [R.E.B.C.O]

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

Price: Gross \$22.00 USD/ \$ 18.00 USD NET on CIF

Price: Gross \$18.00 USD / \$ 14.00 USD NET on FOB

RUSSIAN D2 DIESEL GAS OIL L-02-62 GOST 305-82

Minimum Quantity: 50,000 Metric Tons per month

Maximum Quantity: 500,000 Metric Tons per month

Price: Gross \$190.00 USD/\$180.00 USD NET on CIF

Price: Gross \$ 180.00 USD/\$170 .00 USD NET on FOB

HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL)

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

Price: Gross \$200.00 USD/ \$ 190.00 USD NET on CIF

Price: Gross \$ 190.00 USD/\$ 180.00 USD NET on FOB

AVIATION KEROSENE COLONIAL GRADE A1 JET FUEL A1

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

Price: Gross \$22 USD / \$18 USD NET on FOB

Price: Gross \$18 USD / \$14 USD NET on CIF

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

Price: Gross \$22 USD / \$18 USD NET on FOB

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ЮМИОЙЛ"



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DIESEL FUEL EN 590 (ULSD 10 PPM)

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

Price: Gross \$ 190.00 USD/\$ 80.00 USD NET on

Price: Gross \$ 180.00 USD/\$ 170.00 USD NET on FOB

FOB DIP AND PAY PROCEDURE:

1. Buyer issues ICPO,
2. Seller issues Commercial Invoice (CI), buyer's signs and returns to seller with his TSA. Seller will complete verification on the TANK FARM of the buyer and upon approval
3. The buyer leases and pays their TANK FARM for 2 days for the Injection Process. Seller pays the remaining 3 days for the buyers Tank Farm Company storage costs, making it total of 5 days for the buyers tank farm TSR.
4. Seller issues Below POP document.
 - SGS Q&Q Report (conducted in buyer tanks not older than 24 hours)
 - Injection report (injection report of product from trunk pipeline into buyer tanks)
 - Authorization to sell and Collect (ATSC)
 - ATV
 - Dip test authorization (DTA unconditional) for buyer to reconfirm product in tanks.
5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.
6. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

TRANSACTION CIF PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.
 - (A) Seller Irrevocable Commitment to Supply
 - (B) Statement of availability of product
 - (C) certificate of origin
 - (D) Commercial invoice for the first value shipment
3. Within 7 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment. should buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of \$320,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product



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after inspection at discharge port, or legal action will be taken against buyer for default.

4. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).

a) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.

b) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.

c) Copy of statement of availability of the product.

d) Copy of the refinery commitment to produce the product.

e) Copy of Transnet contract to transport the product to the loading port.

f) Copy of the port storage agreement.

g) Copy of the charter party agreement to transport the product to discharge port.

h) Copy of Vessel Questionnaire 88.

i) Copy of Bill of Lading.

j) SGS Report at loading port.

k) Dip test Authorization (DTA) & ATB

l) NOR /ETA

m) Certificate of Ownership Transfer

n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy

5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port.



Ivanov Vladimir Gennadievich
General Director

ЮМНОЙЛ
экспресс-распределения

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ЮМНОЙЛ"