

ТОПЛИВНО-НЕФТЯНАЯ КОМПАНИЯ СТОК ОИЛ



АДРЕС: 620049, СВЕРДЛОВСКАЯ ОБЛ., ЕКАТЕРИНБУРГ, УЛМАЛЫШЕВА, Д
145А, ЛИТЕР Д, ОФ 37

КОНТАКТНЫЙ ТЕЛЕФОН: 7 (812) -703-84-07 |

Эл. почта: alexei.stockoil@mail.ru | ИНН: 6670383423 КПП: 667001001

ОКПО: 14055520 ОГРН: 1126670022490

Skype: live:fe18005dd5eb5fe0



SOFT CORPORATE OFFER

We the LLC FUEL-OIL COMPANY STOCK OIL on behalf of our Seller Refinery we hereby issue this Soft Offer with full corporate responsibility we confirm and certify that our seller have the intention and capability to supply the following commodity according to the terms and the conditions to deliver the below products which is available in Rotterdam / Houston Reservoir

DUE TO CURRENT GLOBAL MARKET PRODUCT PRICE UNCERTAINTY AND FLUCTUATION PRICES ARE SUBJECT TO NEGOTIATION AND CHANGE.

Grade: Russian Export Grade
Origin: Russian Federation
Commission structure: (50% Buyer side/50% seller side) Contract
Term: 12 months minimum (with rolls and extensions) Payments
Term: MT103, BG or SBLC via MT760
POP: Provided as per documents list in contract
Inspection by: SGS/CIQ.

RUSSIA D2 GAS OIL GOST 305-82
Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT FOB
Price: \$ 310 GROSS / \$300 NET
COMMISSION: \$5 / \$5

HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL)
Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT FOB
Price: \$ 310 GROSS / \$300 NET
COMMISSION: \$5 / \$5

MAZUT 100 GOST-10585-75 / 99 RUSSIA ORIGINS
Quantity: Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT FOB
Price: \$ 220 GROSS / \$210 NET
COMMISSION: \$5 / \$5

LPG (LIQUEFIED PETROLEUM GAS) GOST 20448-90
Quantity: Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT FOB
Price: \$ 230 GROSS / \$220 NET
COMMISSION: \$5 / \$5

LNG (LIQUEFIED NATURAL GAS)
Quantity: Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT FOB
Price: \$ 230 GROSS / \$220 NET
COMMISSION: \$5 / \$5

GASOLINE 93 OCTANE RUSSIAN ORIGINS
Quantity: Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT FOB
Price: \$ 200 GROSS / \$190 NET
COMMISSION: \$5 / \$5



ТОПЛИВНО-НЕФТЯНАЯ КОМПАНИЯ СТОК ОИЛ



АДРЕС: 620049, СВЕРДЛОВСКАЯ ОБЛ., ЕКАТЕРИНБУРГ, УЛ. МАЛЫШЕВА, Д. 145А, ЛИТЕР Д, ОФ 37

КОНТАКТНЫЙ ТЕЛЕФОН: 7 (812) -703-84-07 |

Эл. почта: alexei.stockoil@mail.ru | ИНН: 6670383423 КПП: 667001001

ОКПО: 14055520 ОГРН: 1126670022490

Skype: live:fe18005dd5eb5fe0



CST-180 FUEL OIL RUSSIAN ORIGIN

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT FOB

Price: \$ 120 GROSS / \$110 NET

COMMISSION: \$5 / \$5

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN

Quantity: Minimum: 500,000 BLS. Maximum: 10,000,000 BLS FOB

Price: \$ 36 GROSS / \$32 NET

COMMISSION: \$2 / \$2

JET FUEL JPA1 (AVIATION KEROSENE COLONIAL GRADE A1)

Quantity: Minimum: 500,000 BLS. Maximum: 10,000,000 BLS

FOB Price: \$ 36 GROSS / \$32 NET

COMMISSION: \$2 / \$2

RUSSIA VIRGIN FUEL OIL D6

Quantity: Minimum: 1,000,000 GALLONS PER WEEK. Maximum: 50,000,000 GALLONS FOB

Price: \$0.85 GROSS / \$0.80 NET

COMMISSION: \$5 CENT PER GALLONS

RUSSIA EXPORT BLEND CRUDE GOST 9965-76

Quantity: Minimum: 500,000 BLS. Maximum: 10,000,000 BLS

FOB Price: \$36 GROSS / \$32 NET

COMMISSION: \$2 / \$2

RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002

Quantity: Minimum 100,000 BLS, Maximum 1,000,000 BLS

FOB Price: \$36 GROSS / \$32 NET

COMMISSION: \$2 / \$2

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

FOB PROCEDURE TERMS AND PROCEDURE.

1. Buyer send ICPO along with Company Profile and buyer's Tank Storage Agreement (TSA) to Seller for seller approval on receipt of Seller's Soft Corporate Offer (SCO).
2. Upon Confirmation and approval of buyer Tank Storage Agreement (TSA), Seller issue commercial invoice (CI) along with the Sales Purchase Agreement (SPA) for the delivery of the said available product into Buyer's Tanks, Buyer and Buyer's Tank Storage Designated Representative signs and returns commercial invoice and the Sales Purchase Agreement along with the finalized copy of the Tank Storage Agreement (TSA) which states on it the seller's name as the authorized supplier of the said commodity, acknowledging buyer's legally binding commitment to Purchase under the terms and conditions herein.



ТОПЛИВНО-НЕФТЯНАЯ КОМПАНИЯ СТОК ОИЛ



АДРЕС: 620049, СВЕРДЛОВСКАЯ ОБЛ, ЕКАТЕРИНБУРГ, УЛМАЛЫШЕВА, Д
145А, ЛИТЕР Д, ОФ 37

КОНТАКТНЫЙ ТЕЛЕФОН: 7 (812) -703-84-07 |

Эл. почта: alexei.stockoil@mail.ru | ИНН: 6670383423 КПП: 667001001

ОКПО: 14055520 ОГРН: 1126670022490

Skype: live:fe18005dd5eb5fe0



3. Seller issues non conditional Dip Test Authorization letter along with the Proof of Product (POP) which includes the following:

- *. Product Passport
- *. Assurance Letter to supply the available said product by the seller company
- *. Seller's Tank Storage Receipt (TSR) at the discharge Port.
- *. Authorization To Verify (ATV) letter. Buyer confirms seller TSR and arranges a physical visit to the seller Tank Storage Terminal, After confirmation Buyer orders SGS team or Similar to conduct DIP Test on the product in seller's Tank on Buyer Expenses.

4. Upon successful Dip Test, Buyer provides vessel details or Tank full details (Tank Storage Receipt, Authorization To Inject, Authorization To Verify), Seller shall immediately submit the full Proof of Product (POP) to the Buyer and process of transfer of ownership begins, Injection of the product Proceeds..

5. Buyer makes 100% payment by T/T Transfer Bank to Bank or MT103 TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after Confirmation of the buyer's payment.

6. Seller issues draft Contract to buyer to review for R&E monthly deliveries.

Managing Director

MR. MATVEEV ALEXEY ALEKSEEVICH, Organization
LLC FUEL-OIL COMPANY "STOCK OIL".

