



ATTN: End Buyer/Buyer's Mandate.

SOFT CORPORATE OFFER

We "SAMAL OIL ",
on behalf of our end Seller/Refinery, with full legal responsibility under penalty of perjury hereby
issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm
our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability
to supply the following commodities according to the terms and conditions stipulated in this soft
Corporate offer.

Біз «САМАЛ Мұнай», жұмыс істейді

Біздің түпкілікті Сатушы/Мұнай өңдеу зауыты атынан, осы арқылы жалған қуәлік бергені үшін толық заңды
жауапкершілікпен

растау үшін осы ұсыныста көрсетілген шарттар мен шарттармен жұмсақ корпоративтік ұсынысты шығарыңыз
қабілеті бар соңғы сатып алушымен сату-сатып алу келісiмiн жасауға дайындығымыз және

осы шартта көзделген шарттарға сәйкес келесі тауарларды жеткізуге

Корпоративтік ұсыныс.

TERMS OF NEGOTIATION:

Delivery: CIF/FOB

Payment Term: SBLC MT760 and TT Wire Transfer MT103

Performance Bond: 2% operative PB will be issued from Seller's bank to the buyer bank.

Quality: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller.

Products Origin: Kazakhstan Federation.



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Microdistrict, House 5, Apt. 98



AVIATION KEROSENE COLONIAL GRADE "54" (GOST 10227-86)

ORIGIN: KAZAKHSTAN/GEORGIA

QUANTITY: TWO MILLION (2,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT

FOB PRICE: USD \$84.00 GROSS / USD \$82.00 NET PER BARREL

CIF PRICE: USD \$88.00 GROSS / USD \$86.00 NET PER BARREL

AVIATION TURBINE JET A-1

ORIGIN: KAZAKHSTAN/GEORGIA

QUANTITY: ONE MILLION (1,000,000) BARRELS WITH R&E INTO YEARLY CONTRACT

FOB PRICE: USD \$84.00 GROSS / USD \$82.00 NET PER BARREL

CIF PRICE: USD \$88.00 GROSS / USD \$86.00 NET PER BARREL

DIESEL GASOIL L-0.2-62 (GOST 305-82)

ORIGIN: KAZAKHSTAN/GEORGIA

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT

CIF PRICE: USD \$375.00 GROSS / USD \$365.00 NET PER MT

DIESEL D2 L-0.05 (PPM-500)

ORIGIN: KAZAKHSTAN/GEORGIA /

QUANTITY: FIFTY THOUSAND (50.000) METRIC TONS WITH R&E INTO YEARLY CONTRACT

CIF PRICE: USD \$ 375.00 GROSS / USD \$365.00 NET PER MT



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NON-NEGOTIABLE MEMORANDUM OF UNDERSTANDING FOR TITTLE TAKE OVER TTO PROCEDURE

1. THE BUYER ISSUES AN OFFICIAL ICPO CONTAINING THE SELLER'S PROCEDURE ALONG WITH BUYER COMPANY CERTIFICATE OF INCORPORATION.

2. SELLER ISSUES ORIGINAL MOU.

3. BUYER COUNTERSIGN MOU AND FORWARD BACK TO SELLER.

4. UPON THE RECEIPT OF COUNTERSIGN ORIGINAL MOU FROM THE BUYER, SELLER SEND TO BUYER'S

SECURED EMAIL THE LISTED DOCUMENT ISSUED IN THE NAME OF THE INITIAL BUYER AS STATED

BELOW:

A. PRODUCT PASSPORT (QUANTITY & QUALITY DIP TEST ANALYSIS REPORT)

B. CERTIFICATE OF ORIGIN

C. BILL OF LADING

D. STATEMENT OF PRODUCT AVAILABILITY

E. VESSEL Q88

F. SHIPPING COMPANY INVOICE FOR VESSEL RE-ROUTING /A GUARANTEE LETTER ISSUED BY THE

SHIPPING COMPANY.



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5. UPON THE RECEIPT OF THE DOCUMENTS, BUYER VERIFIES THE AVAILABILITY OF THE PRODUCT ON HIGH SEA VIA THE SHIPPING COMPANY AND IMMEDIATELY EFFECT PAYMENT FOR THE VESSEL REROUTING AND RE-ISSUING THE SHIPPING DOCUMENTS ON THE NEW BUYER'S NAME, TO ENABLE THE VESSEL MARITIME DECLARATION REGISTRATION AT DISCHARGE PORT.

6. VESSEL ARRIVE THE DISCHARGE PORT AND BUYER CARRIES OUT THE CIQ/SGS INSPECTION AND UPON A SUCCESSFUL INSPECTION, BUYER PAYS BY MT103 T/T FOR THE FULL PRODUCT TO THE SELLER ACCOUNT.

7. UPON CONFIRMATION OF THE FULL PRODUCT PAYMENT, SELLER TRANSFERS THE TITLE TO THE POTENTIAL BUYER'S COMPANY'S NAME AND ALSO RE-ISSUES ALL DOCUMENTS TO THE POTENTIAL BUYER'S COMPANY'S NAME.

SAMAL OIL

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Kind Regards,

Mr. KNYAZBEKULY ZHAMBYL

General Director



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