

Адрес: 628305, Ханты-Мансийский Автономный округ -

Югра, город Нефтеюганск, Дорожная

улица, дом 24/1 ИНН: 8604070118 ОГРН: 1198617009030

Почта: trading@nk-rus.ru

vladimir@nk-rus.ru

Телефон №:+79260034613 ог +7 963-971-8110

SOFT CORPORATE OFFER

We OOO Nk-Rus, with legal responsibility and under penalty of Perjury hereby confirm the Availability and capability to Supply Russian origin petroleum and petrochemical commodities for Immediate Spot and Contract sales. We hereby issue this Corporate Offer with full corporate responsibility to supply the listed commodities according to the terms and conditions as stated below.

PRODUCT: RUSSIAN AVIATION KEROSENE COLONIAL GRADE 4" (GOST 10227-86) "JETA1"

ORIGIN: RUSSIAN FEDERATION

SPOT Quantity: 500, 000 BARRELS Spots "depends on availability"

QUANTITY: 1,000,000BBLTRIAL SHIPMENT & 2,000,000BBL X 12 MONTHS WITHR&E

CIF PRICE: US\$ 25.00 GROSS / US\$22.00 NET PER BARREL FOB PRICE: US\$ 22.00 GROSS / US\$ 19.00 NET PERBARREL

Commission: \$ 2 PAID BY SELLER

PRODUCT: RUSSIAN D6 DIESEL VIRGIN O

ORIGIN: RUSSIAN FEDERATION

SPOT Quantity: 500, 000gallons Spots "depends on availability"

Quantity: 1,000,000 gallons weekly "depends on availability"

CIF PRICE: US\$ 0.26.00 GROSS / US\$0.24.00 NET PER BARREL

FOB PRICE: \$ 0.24 GROSS \$ 0.22 NET Commission: \$ 0.2 FAID BY THE SELLER

PRODUCT: DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL 50PPM

ORIGIN: RUSSIAN FEDERATION

SPOT Quantity: 50, 000 METRIC TONS Spots "depends on availability"

QUANTITY: 100,000 MT TRIAL SHIPMENT & 200,000 MT X 12 MONTHS WITHR&E

CIF PRICE: US\$ 260.00 GROSS / US\$250.00 NET PER METRIC TONS FOB PRICE: US\$ 250.00 GROSS/ US\$ 240.00 NET PER METRIC TONS

Commission: \$ 10 PAID BY THE SELLER

PRODUCT: USLD EN 590 IOPPM ORIGIN: RUSSIAN FEDERATION

SPOT Quantity: 50, 000 METRIC TONS Spots "depends on availability"

QUANTITY: 100,000 MT TRIAL SHIPMENT & 200,000 MT X 12 MONTHS WITHR&E

CIF PRICE: US\$ 260.00 GROSS / US\$250.00 NET PER METRIC TONS FOB PRICE: US\$ 250.00 GROSS / US\$ 240.00 NET PER METRIC TONS

Commission: \$ 10 PAID BY THE SELLER



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FOB (DIP/PAY) TRANSACTION PROCEDURE

- 1. Buyer issues ICPO.
- 2. Seller issues Commercial Invoice (CI), buyer's signs and returns to seller with his TSA Seller will complete verification on the TANK FARM of the buyer before making their two (2) days tank lease payment.
- 3. Seller leases and pays the buyer's tank for 2 days for the Injection Process. Buyer pays his Tank Farm Company for his three (3) days' tank storage costs, (totaling a five (5) day TSR) after his Tank Farm Company has received the payment from Seller Company three (3) days cost.
- 4. Seller issues below POP document to buyer. Tank Storage Receipt TSR with GPS Coordinates Injection Report Dip Test Authorization DTA unconditional Authorization to Seller and Collect (ATSC) FRESH SGS full Analysis Q & Q report Authorization to Verify Physically the product in Seller's Tank(ATV)
- Certificate of Origin
- 5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103-TT.
- 6. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

CIF ASWP APPROVED STANDARD BANKING WORKING PROCEDURES.

- 1. Buyer Issue ICPO
- 2. Seller Issues Draft of SPA for amendment and countersigning.
- 3. Seller send's partial POP to Buyer via email:
- (a) Statement of Availability of Product
- (b) Commitment to Supply
- (c) Product Passport



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(d) Company Registration Certificate

- (e) Export License
- **4.** Seller appoints and signs charter Party Agreement with the buyer and the Shipping Company. Seller/Buyer pays 50/50 to the shipping company for transporting the product to buyer's final discharge port. Note: This fee will be deducted from the total product value.
- **5.** Seller swift the full POP to buyer's bank. Buyer's Bank swift in return, the irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank.
- **6.** Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/CIQ or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48 hours (two banking days) By TT103.
- 7. Buyer/Seller pays all intermediaries involved in transaction as per NCNDA/IMFPA within 48 hours.

IMPORTANT Please issue ICPO to:" OOO Nk-Rus" IF BUYER IS READY TO ISSUE THE ICPO AS REQUIRED BY SELLER. PROVISIONS OF THIS SCO:

Emphasis Upon successful delivery of the Trial Shipment/Lift, the parties are engaged in a minimum twelve (12) month Contract with R&E of up to (4) years, and within (5) Five to this Soft Corporate Offer: We reserve the rights to verify if the allocation offered hereto is available before any of our esteemed Buyers issue ICPO to the Seller. NOTE: - International Banking Days, the Buyer's Bank will issue a revolving Standby Letter of Credit ("SBLC") / Bank Guarantee ("BG") / "Irrevocable Transferable Documentary Letter



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of Credit" (ITDLC"), with a minimum validity of (365+1 Days) for the "SBLC"/"BG" and (45-60) Days for the "ITDLC".

If the above negotiation terms and working procedures are acceptable by your company kindly issue an ICPO addressed to "OOO Nk-Rus" and incorporate the working procedures in the ICPO.

OOO "HK-Pych"

REGARDS,

MR. DEVIATOV VLADIMIR IGOREVICH

DIRECTOR OOO NK-RUS



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