LLC RUS-NEFT OGRN 1057200688291

Tel: +7 (926) 807 7269

Email: rusneftgaz.services@mail.ru

## SOFT CORPORATE OFFER

Valid until:

## To: END BUYER COMPANY:

We, "RUS-NEFT-GAZ-SERVICE" LIMITED LIABILITY COMPANY on behalf of our seller /refinery, hereby issue this Soft Corporate Offer with full corporate responsibility, we confirm and certify that our reputable seller / refinery has the capability to supply the commodity in accordance with the terms, conditions and procedure of the delivery.

PRODUCT ORIGIN: Russian federation
SPECIFICATION: Standard export Grade
PAYMENT TERMS: T/T, MT760 SBLC /MT103/ DLC MT700
DELIVERY TERMS: CIF A.S.W.P (Any Safe World Port) or F.O.B (Free On Board) Rotterdam or Russia.

## 1.PETCOKE

Min. Quantity: 10,000 Metric Tons Max. Quantity: 6,000 Metric Tons Per Month CIF Price: USD 75/ MT Gross USD 72/MT Net FOB Price: USD 60/MT Gross USD 58/MT Net Commission: USD 5 Buyer side - USD 5 Seller side Tel: +7 (926) 807 7269

Email: rusneftgaz.services@mail.ru



## **REFINERY CIF TRANSACTION PROCEDURE**

**1.**Buyer issues ICPO with followings: Banking details, profile of the buyer's legal entity, (certificate of incorporation), copy of passport of authorized person to sign the contract, copy of tax registration certificate, postal details and official acceptance letter of seller's procedure.

**2.**Seller issues Sales and Purchase Agreement, (SPA) for all parties to review and endorse along with NCNDA/IMFPA. Buyer reviews draft agreement, signs and returns the SPA to seller.

**3.**Seller and Buyer sign CPA (charter Part Agreement) from the shipping Company for logistics transportation of the product to buyer destination port, shipping costs on seller's account.

**4.**Seller registers the Contract with the Ministry of Energy for approval (sellers' expense) and send the scanned copy of the approved draft contract via secure email to buyer including the below listed proof of the product documents:

Notarized and legalized Sales and Purchase Agreement (SPA) Company Registration Certificate

Copy of statement of product availability Copy of the Certificate of Origin

Charter Party Agreement (CPA)

Refinery Irrevocable Commitment to Supply.

**5.**Upon confirmation, Buyer within six (7) banking days, issue payment Guarantee to seller fiduciary bank via DLC MT700 or SBLC MT760 through swift for the trial shipment. If Buyer could not issue DLC MT700 of SBLC MT750 within 7 banking days, alternatively, buyer pays the shipping costs alongside with seller to the logistics Company as security guarantee of the transaction.

**6.**Upon confirmation of the DLC MT700 or SBLC MT760 in seller's fiduciary account or payment for shipping costs to the logistics Company, within 3 working days, seller transfer title approved by the Ministry of Energy to identify the buyer's Company name as the beneficiary owner of the product allocation.

Tel: +7 (926) 807 7269

Email: rusneftgaz.services@mail.ru

**7.**Seller's bank provides 2% Performance bond along with the following POP documents and trial shipment begin. Copy of Export License, issued by the Ministry of Justice, Russian Federation.

Export approval by the Ministry of Justice Russia Federations. Commercial Invoice

Certificate of Insurance SGS Report

Vessel details (Q88)

Copy of (CPA) the charter party agreement to transport the product to discharge port. Q&Q Certificate issued by SGS or equivalent at loading port.

Full set of Bill of Lading as "freight prepaid" and other shipping documents in Buyers Company name. Signed and Sealed, Notarized and bank endorsed NCNDA & IMPFPA for all intermediary groups.

**8.**Shipment commences and Upon arrival of the vessel at the discharge port, Seller issue ATB/DTA for buyer/buyer's inspection team to conduct SGS or its equivalents. Buyer conducts SGS inspection on the board of vessel and makes payment for the full shipment via T/T wire or MT103.

**9.**After successful trail shipment of one month, Buyer's bank makes operative and revolving DLC MT700 or SBCL MT760 for the second to the last delivery as per 12 months Contract. Seller's bank guarantees the contract with 2% Performance Bond.

10.Seller's bank within 2 banking days makes payment for the intermediaries as per signed,

