



LIMITED LIABILITY COMPANY "KVA ENERGY"

Address: 123317, Moscow, Presnenskaya embankment, house 6 building 2, room 5702 floor 57
OGRN: 1147746719240 Tel: +7926004157 Email: nezcarlose.duardo1970@bk.ru



TO: END BUYER/BUYER MANDATE

SOFT CORPORATE OFFER

We, the Board of Directors of the ООО "Ква Энерджи" under the penalty of perjury hereby Confirm and affirm that we are willing and capable to sell All Russian Oil/gas product listed Below in conformity with Our company Export and sales Department Unit.

COMMODITY: D2 GAS OIL GOST 305-82

Quantity: 50,000-100,000 Metric Tons

FOB Price: Gross \$ 210 USD per Metric Ton Net 200-USD Per Metric Ton

CIF Price: Gross \$ 230 USD Per Metric Ton Net 220-USD Per Metric Ton

COMMODITY: JPA1/TS1 AVIATION FUEL

Quantity: 1,000,000-3,000,000 Barrels

FOB Price: Gross \$28 USD per Barrels / Net \$26 USD per Barrels

CIF Price: Gross \$30 USD per Barrels / Net \$28 USD per Barrels

COMMODITY: MAZUT M100 10585-75

Quantity: 50,000 - 200,000 Metric Tons

FOB Price: \$ 190.000USD Gross / \$180.000 USD Net PER MT

CIF Price: \$ 220.000USD Gross / \$200.000 USD Net PER MT

COMMODITY: D6 VIRGIN FUEL OIL

Quantity: 100,000,000-400,000,000 Gallon

FOB Price: Gross \$ 0.68 USD per Gallon Net \$ 0.66 USD per Gallon,

CIF Price: Gross \$ 0.75 USD per Gallon Net \$ 0.70 USD per Gallon,

RUSSIAN UREA N46% GRANULAR/PRITLED

PRICE: GROSS CIF: 250 USD/METRIC TON, NET: 240 USD/METRIC TON.

PRICE: GROSS FOB: 240 USD/METRIC TON, NET: 230 USD/METRIC TON.

TRIAL LIFT: 50,000 MT – 100,000 MT.

CONTRACT: 200,000 MT – 400,000 MT.

LIQUIDIFIED PETROLEUM GAS.GOST 20448-90

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 1,000,000 Metric Tons per Month

FOB Price: Gross USD \$ 220.00 / USD \$210.00 NET on FOB/ ASWP

CIF Price: Gross USD \$ 240.00 / USD \$230.00 NET on CIF/ ASWP

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL 10 PPM / 500 PPM

Minimum Quantity: 10,000 Metric Tons per month

Maximum Quantity: 500,000 Metric Tons per month

Price Gross USD \$260.00 / USD \$250.00 NET on FOB / ASWP



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1. Buyer accepts seller's procedure and issue ICPO with the following: banking details, Company profile, passport copy and acceptance letter stating to adhere to seller's procedure.
2. Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment, buyer signs and return the contract to the seller in word format within 4 working international days along with NCNDA/IMFPA signed by all buyers' group at agreed commission structures.
3. Seller makes the final signature and converts the contract to PDF and sends to buyer as final approved contract along with bellow documents through via mail to buyer:
A: Performa Invoice / Commercial Invoice,
B: Commitment letter to supply product,
C: Authority to sell and collect (ATSC).
4. Buyer's bank within Ten (10) banking days issues Pre-Advice (MT199/MT999) swift to seller's bank, upon seller's bank confirmation buyer's bank shall issue DLC (MT700) or SBLC (MT760) or Blocked Funds (MT799) within Ten (10) working days for first shipment's value to seller's financial bank to enable seller commence loading of the product and release full set of POP documents to buyer/buyer's bank.

NOTE-1:

- A:** If buyer fails to open bank to bank communication (via Pre-Advice (MT199/MT999) swift to seller's bank within agreed Ten (10) banking days, buyer shall be required to re-apply allocation timeline of performance at own expense.
- B:** If buyer fails to issue DLC (MT700) or SBLC (MT760) within Ten (10) working days, in alternative buyer shall within 72 hours pay to seller or seller's logistic company agreeable % via TT-Wire as guarantee and recovery to performance, in which the paid agreeable % will be deducted from the product face value during final product payment.
5. Seller's bank issues 2% PB to buyer's bank within Three (3) banking days with reference from first shipment value, which is submitted and detailed in the mutually agreed signed contract.

NOTE-2:

- If seller fails to issue 2% PB within agreed Three (3) banking days, seller shall pay back the paid sums mentioned in NOTE-1 (A & B) via TT-Wire to buyer's concerned bank source.
6. Upon seller bank successful exchange of instrument method with buyer's bank or alternative TT-Wire payment of agreeable % paid in case if buyer had failed to issue instrument within the stipulated time frame, seller loads



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product within 7-working international days and sends POP documents in buyer's Company name to buyer via bank to bank and a copy via email to buyer and representative. (8 sets bellow)

- Certificate of origin
- Product passport
- Company tax payer certificate
- Commercial invoice - Fresh SGS report
- Tank receipt
- Q88 and quality specification
- Bill of lading.

7. Buyer notifies seller by official written notice of his bank receiving seller's POP documents whilst seller sends to buyer the registered hard copy of the contract through courier service within 3 working days (at seller's expense).

8. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port, buyer's inspection team carry out CIQ or equivalent inspection to ascertain quality and quantity.

9. Product is discharged after successful inspection into buyer's storage facility, buyer's bank release payment for total value of the product to seller's bank within 72 hours by TT-Wire or MT103. Seller shall pay all parties involved their commission by TT-Wire within 2 working days.

10. Buyer issues revolving DLC/MT700 to seller's bank against seller's contractual 2% PB to accommodate full contractual shipments



Нуньес Гарсия Карлос Эдуардо
Генеральный директор
ООО "Ква Энерджи"