

LIMITED LIABILITY PARTNERSHIP "EPSILON GROUP"

Production of refined petroleum products

BIN 150940009194 / VAT 06001-0013636

EPSILON GROUP

SOFT CORPORATE OFFER (SCO).

We, **LIMITED LIABILITY PARTNERSHIP "EPSILON GROUP"** as the End Seller Refinery, Title Holder and Owner of the commodities; and acting with legal standing as a legitimate and registered corporation and operating under the Laws of the KAZAKHSTAN REPUBLIC with full corporate and legal authority and responsibility and under penalty of perjury hereby confirms availability of refined KAZAKHSTAN PETROLEUM PRODUCTS for immediate sales to capable buyers under the specified terms and conditions below. All supply is guaranteed to meet International Standard specifications and to pass the stringent requirements of SGS or equivalent in compliance with ICC international regulations.

PRODUCT ORIGIN: KAZAKHSTAN.

TRANSACTION TYPE: CIF/FOB/TTO/DIP & PAY

INCOTERMS: COST INSURANCE AND FREIGHT

LOADING PORT: ROTTERDAM & HOUSTON PORTS, KAZAKHSTAN.

PAYMENT TERMS: SBLC/DLC/BGT/T WIRE TRANSFER AND MT103

INSPECTION: SGS OR IT'S EQUIVALENT

INSURANCE: 110% OF THE SHIPMENT VALUE PAID BY THE SELLER

PRODUCTS LISTS:

JET A1 FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 80.00BBL NET/ USD \$75.00 NET on

CIF FOB Price: Gross USD \$ 75.00BBL NET / USD \$70.00 NET on FOB

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL (EN590)

Minimum Quantity: 20,000 metric tons

Maximum Quantity: 300,000 metric tons

CIF price: GROSS USD \$400.00 MT NET: USD \$ 395.00 MT

FOB Price: GROSS USD \$ 390.00 MT NET: USD \$ 385.00 MT

EASTERN SIBERIA PACIFIC OCEAN OIL (ESPO)

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month CIF Price: Gross USD \$ 84.00BBL NET/ USD

\$80.00 NET on CIF

FOB Price: Gross USD \$ 80.00BBL NET / USD \$74.00 NET on FOB

DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 330.00MT NET / USD \$ 320.00MT on CIF

FOB Price: Gross USD \$ 320.00MT NET / USD \$ 310.00MT on FOB

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

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Aktobe region, Aktobe city, Aktobe Astana district,
Sazdy residential area, 1/2



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Minimum Quantity: 50,000MT per Month
Maximum Quantity: 400,000MT per Month
CIF Price: USD \$ 230.00MT/USD \$ 220.00 NET on CIF

LIGHT CYCLE OIL (LCO)

Minimum Quantity: 50,000 MT per Month
Maximum Quantity: 400,000 MT per Month
CIF Price: USD \$ 360.00MT/USD \$ 350.00 NET on CIF

AUTOMATIVE GAS OIL (AGO)

FOB PRICES: GROSS \$ 360 USD/ NET \$ 350 USD
CIF PRICES: GROSS \$370 USD / \$360 USD NET

NON-NEGOTIABLE OFFICIAL REFINERY TANK TO VESSEL/DIP & PAY PROCEDURES

1. Buyer issues official ICPO addressed to the refinery or representative.
2. Seller issues Commercial Invoice (CI), buyer signs and returns the signed invoice to the seller.
3. Seller issues to the buyer the partial proof of product documents:
 - ATSC - Authority to sell and collect
 - DTA - Dip Test Authorization
 - Tank Storage Receipt (TSR)
 - PRODUCT PASSPORT - Product analysis report.
 - STATEMENT OF PRODUCT AVAILABILITY.
 - COMMITMENT LETTER TO SUPPLY
 - ATV – Authority to verify the existence of product via email or phone call.
4. Buyer extends seller's tanks for dip test to be conducted on the product.
5. After a successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects into buyer's vessel / Tank and buyer conducts its DIP TEST Inspection for Q & Q of the Petroleum Products aboard vessel / Tank.
6. Buyer after a successful Q & Q Dip test on the product, the buyer makes the payment for the total value of the product injected into the tanks through the means of MTI03 - TT.
7. Upon seller receives the payment for the product from the buyer, the seller issues to the buyer the Title ownership of the product and all exporting documents of the Product. The seller pays all intermediaries involved in the transaction

FOB (ROTTERDAM/HOUSTON PORT) TRANSACTION PROCEDURE:

1. Buyer issue ICPO with banking details.
2. Seller issues Commercial Invoice.
3. Buyer returns to Seller signed CI with Letter of Acceptance.
4. Buyer provides Seller with his TSA from reliable tank farm, for Seller verification and approval.

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5. Buyer confirms the goods documents and makes down deposit which stands as an Allocation and Security Guarantee payment to the seller nominated bank by T/T Wire Transfer within 3 banking days to enable seller change every document to buyer's name and instruct the vessel captain to reroute the vessel to the new buyer's destination port. The deposit Payment made shall be deducted from the total payment value of the takeover product.
6. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.
7. Upon the successful completion of Dip-test inspection, Buyer make the balance payment by MT103 wire transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods and commence trans loading.
8. Trans-loading commence immediately. 9. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.

Authorized Signatory,

From the office of Export Director

MR. TURUMBETOV NURZHAN AMANTAEVICH.

LLP EPSILSON GROUP



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