

LLC "TRANSTURAVIA" (LLC "ТТА")

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ТРАНСТУРАВИА"

Юридический адрес: 123298, город Москва, улица Маршала Малиновского, дом 8, этаж/комн 2/27

ИНН: 7706236018 / КПП: 773401001 / ОГРН: 1027739130858

ЭЛ. АДРЕС: llc-tta@bk.ru

OFFER TO: BUYERS

SOFT CORPORATE OFFER

We the undersigned LLC "TRANSTURAVIA" representative to leading vertically integrated Oil & Gas Companies, hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products herein and issue a draft Contract, then a Sales Purchase Agreement (SPA) upon acceptance of the Seller Procedures, term and conditions stipulated herein. The procedures, term and conditions stipulated herein are in accordance with the procedures, terms and conditions of procuring Oil & Gas Products from the Russian Federation terms and conditions.

COMMODITIES:

RUSSIA D2 - DIESEL GAS LO.2/26 GOST 305-82

QUANTITY: MINIMUM: 50,000 MT

: MAXIMUM : 500,000 MT

C.I.F PRICE: \$280 USD NET / \$290 USD GROSS

F.O.B PRICE: \$270 USD NET / \$280 USD GROSS

COMMISSION: \$5 USD SELLER SIDE / \$5 USD BUYER SIDE

RUSSIA MAZUT M100 GOST 10585/75

QUANTITY: MINIMUM: 50,000 MT

: MAXIMUM : 500,000 MT

C.I.F PRICE: \$200 USD NET / \$210 USD GROSS

F.O.B PRICE: \$190 USD NET / \$200 USD GROSS

COMMISSION: \$5 USD SELLER SIDE / \$5 USD BUYER SIDE

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**FOB PROCEDURE (RUSSIA, ROTTERDAM, HOUSTON PORT) **

- 1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) accepting seller's terms and procedures along with Buyer's Company Profile**
- 2. Seller issues Commercial Invoice. Buyer signs and returns to seller along with Tank Storage Agreement (TSA).**
- 3. Seller verifies and approves Buyer's tank farm coordinates, (TSA).**
- 4. Seller provides following Partial Proof Of Product (PPOP) documents via Email or Fax to Buyer.**
 - a. Authorization/Authority to Sell (ATS)**
 - b. Product Quality Passport (Dip Test result of Product)**
 - c. Letter of Commitment to Supply**
 - d. Statement of Product Availability**
 - e. Reservoir Storage Receipt.**
- 5. Within 2 days of the received Documents, Buyer provides Tank Storage Receipt (TSR) and Authorization to Inject (ATI) Documents of his rented Shore tank.**
- 6. All parties sign NCNDA/IMFPA.**
- 7. Seller issues (DTA) Dip Test Authorization.**
- 8. Upon satisfactory Dip Test Inspection carried out by either SGS or similar inspection agency, Buyer releases full cost of the liftable product via MT103 TT wire transfer to Seller's nominated Account within 72 hours and injection to buyer's leased tanks commences.**
- 9. Seller issues the Title Transfer of Product Ownership / Certificate of Ownership to buyer's company along with all necessary Export Documents.**
- 10. Seller pays all intermediaries involved in the transaction as per IMFPA/NCNDA.**

COMMERCIAL PROCEDURES ON CIF ASWP [DLC SWIFT MT700]

- 1. Seller issue Soft Corporate Offer to Buyer and Buyer review and agrees with Seller and Buyer issue ICPO to Seller.**
- 2. Seller issues Draft Contract to buyer, buyer review, and makes any necessary amendments, sign and return back to seller along with NCNDA for all parties to fill for Commission Payment.**
- 3. The Seller sends copy of the approved final Contract to the Buyer along with below PPOP Documents;**

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- a. Commitment to supply
- b. Indigenous Analytical Report Q & Q
- c. Statement of product availability
- d. Product Certificate of Origin
- e. Charter Party Agreement (CPA)
4. Upon receipt of the above Documents, Seller and Buyer jointly Pays the Shipping Cost of delivery to the Shipping Company.
5. Upon Successful Payment to the Shipping Company, Buyer issues DLC SWIFT MT700 to seller bank within Ten (15) banking days to guarantee the payment of the product.
6. Upon confirmation of the DLC MT700 to guarantee product payment, Seller's bank activate buyer's DLC MT700 with 2%PB along with below full POP documents to buyer's bank after loading of the product;
 - a. Legalized/Notarized Contract
 - b. Full set of three Original and Non-negotiable Bill of Lading
 - c. One Original Ullage Report issued at Loading Terminal
 - d. One Original and three copies of Vessel Q88
 - e. One Original and three copies of Freight Cargo Manifest
 - f. One Original and three copies of Vessel Tanker Details
 - g. One Original and three copies of SGS Certificate of Quality and Quantity
 - h. One Original and three copies of Master's Receipt of Samples
 - i. Commercial Invoice for the balance payment of the product after CIQ at discharge port.
 - j. One Original and three copies of cleanliness Report at Loading Port
 - k. Certificate of Ownership.
7. Shipment commences.
8. Buyer Pays via MT103/TT as per the commercial invoice as soon as possible after the unloading and CIQ/SGS inspection at the discharge port.
9. Seller release payments commission to intermediaries involves as signed in the NCND/IMPFA. After successful closing of the first trial shipments, 1 -year long contract will be approve and issued for subsequent shipment.

Director:

Melnik Anatoly Nikolaevich

