119296, город Москва, Ленинский пр-кт, д. 73/8, кв. 38

Valid Until:

To:

Buyer / Buyer's representation;

# SOFT CORPORATE OFFER

We LLC "RUSGAZNEFT", with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

### OFFER DESCRIPTION AND TERMS

ORIGIN RUSSIA

CONTRACT DURATION LIFTABLE-SPOT, EXTENSION PRODUCTIONFOR(1)YEAR

DELIVERY BASIS CIF, TTO, FOB INCOTERMS 2010

LOADING PORT RUSSIAN SAFETY PORT

DESTINATION COUNTRY ANY WORLD SEAPORT- AWSP

PAYMENT ATTRIBUTES BANK TRANSFER T/T, MT 103,SWIFT MT760 SBLC/BG

## **PRODUCT LISTS:**

#### JET A1 -JPA1 COLONIAL GRADE:

Quantity: 4,000,000 Barrels available

Delivery: CIF/FOB

CIF Price: US\$ 92.00 Gross / US\$ 90.00 Net per Barrels

FOB Price: US\$ 90.00 Gross / US\$ 88.00 Net per Barrels

Commission: US\$ 1.00 seller side, US\$ 1.00 Buyer side Per Barrel



# 000 «РУСГАЗНЕФТЬ»

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# TTO ON-BOARD CARGO TERMS & PROCEDURE

- 1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with seller procedures.
- 2. Seller issues the Takeover of contract addendum for review to Buyer. Buyer countersign and return back to seller.
- 3. Seller receives the signed contract from the Buyer and legalizes the agreement within 48 hours with the appropriate authorities and send back to buyer.
- 4. Buyer confirms the receipt of the legalized contract and reverts back immediately with an official letter of Readiness to take over the cargo with the supplier's commercial terms and condition and making the 5% down payment, which stands as the Allocation Security & Guarantee Deposit, on receipt and confirmation of the product documents as listed on 4.1.
- 4.1 Seller issues Proof of Product and Shipping documents as listed below:
  - A. Bill Of Lading
  - B. Vessel Tanker Details Q88
  - C. Product Passport (Dip Test)
  - D. Product Conformity
  - E. 5% Payment deposit Invoice.
  - F. Cargo Manifest
  - G. Notice of readiness
  - H. Certificate of orign
- 5. Upon receipt of the above documents by the buyer, buyer makes 5% down deposit payment within 72 hrs for the Title Transfer of the vessel via T T Wire Transfer / MT103, which stands as an Allocation Security & Guarantee payment to the seller nominated bank.
- 6. Upon receipt of the above payment of the vessel Title Transfer, the Ownership Certificate will be issued and remaining Proof of Product and shipping documents will be sent to the buyer alongside the SGS Report while the course of the vessel will be re-routed to the current buyer's discharge port.
- 7. Upon arrival of the vessel at Discharge Port, the vessel captain will hand over all the original POP documents to the buyers representative while buyer pays for the total contract after SGS, CIO or equivalent inspection at the discharge port via T/T Wire transfer and the re-routing fee will be deducted while offloading will commence immediately Please evaluate and revert.

## SIGNED/SEALED ON BEHALF:

GENERAL DIRECTOR

Babushkin Konstantin Alexandro

LLC RUSGAZNEFT