



# LLC VOSTOCHNAYA NEFTEBAZA



Director name: Trotsenko Oleg Gennadievich  
Legal address: 675018 , Amur Region , Blagoveshchensk, Mokhovaya Pad , Zavokzalnaya st., 21

## SOFT CORPORATE OFFER

We **LLC "VOSTOCHNAYA NEFTEBAZA"**, on behalf of our Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

TERMS OF NEGOTIATION: Delivery: CIF/FOB

Payment Term: DLC MT700, SBLC MT760 and TT Wire Transfer MT103

Performance Bond: 2%/3% operative PB will be issued from Seller's bank to the buyer bank.

Quality: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller.

Products Origin: Russian.

Loading Port: Rotterdam Ports / Russian Ports.

### JET FUEL JPA1 (AVIATION KEROSENE COLONIAL GRADE A1)

Minimum Quantity: 1,000,000BBL – 5,000,000BBL – Per Month

FOB Price: Gross \$ 46- Net \$ 42.

CIF Price: Gross \$54- Net \$ 50

Commissions: \$2Buy side. Seller side\$2.

### AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)

Minimum Quantity: 1,000,000BBL 5,000,000BBLPer Month

FOB Price: Gross \$ 46 - Net \$ 42

CIF Price: Gross \$ 54- Net \$ 50

Commissions: \$2 Buy side. Seller side \$2.



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### NON NEGGIOATBLE PROCEDURE DIP & PAY FOB HOUSTON & ROTTERDAM

1. Seller's Official Representative issues SCO
2. Buyer Issue ICPO with Passport Copy and CP to the Seller via Seller official mandate. Seller verifies and issues Commercial Invoice for the available quantity in the Seller's Storage Reservoir to the Buyer.
3. Buyer signs and returns the CI to the Seller with confirmation letter to proceed, The Seller issues the Partial POP documents as below and sends to the Buyer.
  - TANK STORAGE INJECTION REPORT
  - ATSC - Authority to sell and collect
  - PRODUCT PASSPORT - Product analysis report from a renowned inspection company.
  - STATEMENT OF PRODUCT AVAILABILITY.
  - COMMITMENT LETTER TO SUPPLY
  - ATV – Authority to verify the existence of product from the storage company
4. Buyer contact the Refinery to extend the Refinery's Tanks in order to get a TANK STORAGE RECEIPT, DIP TEST AUTHORIZATION and DIP TEST AUTHORIZATION PASS to allow Buyer's Inspection team to go into the terminal and conduct Dip Test, CIQ Inspection & SGS on buyer's expense.
5. After successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects into buyer's vessel / Tanks.
6. After successful injection of the product into buyer's tanks or vessel, buyer makes payment for the total value of product injected into the tanks through the means of MT103 - TT.
7. Upon seller receives the payment for the product from the buyer, seller issues to buyer the Title ownership of the product and all exporting document of the Product. Seller pays all intermediaries involved in the transaction.



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GENERAL DIRECTOR:

TROTSENKO OLEG GENNADEVICH

ООО "ВОСТОЧНАЯ НЕФТЕБАЗА"

