

Адрес: 119121, Москва, переулок
Тружеников 1-й, д. 27/2
Эл адрес: info@nord-cjsc.ru
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ОГРН: 1027739526891



Address: 119121, Moscow, Lane
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Valid for one Month.

Date: March 10th , 2020

We, OJSC NORD, are official mandate to a reputable refinery. We on behalf of End Seller/Title Holder hereby issue this Soft Corporate Offer with the given terms and conditions for the following products as stated below:

Product: Jet Fuel Aviation Kerosene
Price: Net USD\$40/GrossUSD\$42 per Bbl per BBL.
Quantity: 2,000,000 BBL.
Contract: 12 Months contract with possible rolls and extensions.
Destination port: China
Payment: SBLC / MT103/ TT.
Inspection: SGS/CIQ.

Product: JetA1.
Price: Net USD\$40/GrossUSD\$42 per Bbl per BBL.
Quantity: 2,000,000 BBL.
Contract: 12 Months contract with possible rolls and extensions.
Destination port: China
Payment: SBLC / MT103/ TT.
Inspection: SGS/CIQ.

Product: D6
Price: Net USD\$0,68/GrossUSD\$0.70 per Gallon
Quantity: 2,000,000 BBL.
Contract: 12 Months contract with possible rolls and extensions.
Destination port: China
Payment: SBLC / MT103/ TT.
Inspection: SGS/CIQ.

Product: Mazut
Price: Net USD\$220/GrossUSD\$230 per MT.
Quantity: 50,000MT.
Contract: 12 Months contract with possible rolls and extensions.
Destination port: China
Payment: SBLC / MT103/ TT.
Inspection: SGS/CIQ.

1. Buyer accepts Seller's Transaction Procedure as stated herein without any change and issue ICPO with the following Documents: Client information sheet (CIS), Banking Details/Bank Comfort Letter (BCL) , and Letter of Acceptance Stating to Adhere to Seller's Transaction Procedure.

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2. Seller acknowledges Buyer's ICPO and issues DRAFT CONTRACT to Buyer open for amendment. Buyer Reviews and Signs mutually accepted CONTRACT and return the FINAL CONTRACT to the Seller in WORD FORMAT within 4 Working International days.

3. Seller makes the Final Signature and Converts the CONTRACT to PDF.

4. Seller Registers and Notarizes the FINAL CONTRACT at Seller's Expense.

5. Seller sends to Buyer as FINAL APPROVED SIGNED CONTRACT in PDF along with below SOFT PERFORMANCE GUARANTEE POP Documents:

- a) Commitment Letter to Supply Product
- b) Product Availability.
- c) Product passport
- d) Seller Certificate of Incorporation / Registration

6. BUYER'S BANK ISSUES BANK INSTRUMENT (SBLC) IN U.S. DOLLARS TO SELLER'S APPROVED NOMINATED FIDUCIARY BANK COORDINATE IN A FORMAT ACCEPTABLE TO SELLER / SELLER'S BANK within 7 Working Days of Buyer receiving final Approved Contract in PDF Format along with Soft Performance Guarantee POP Documents, for the Value of First Shipment in U.S. Dollars to enable Seller commence Loading of Product with the Shipping Company and Release Full Set of POP Documents after Loading Via BANK to BANK SWIFT within Seven (7) Working Days. PLEASE NOTE: SELLER'S APPROVED NOMINATED FIDUCIARY BANK COORDINATE FOR BUYER ISSUING BANK INSTRUMENT (SBLC) WILL BE PROVIDED IN SELLER'S SPA/CONTRACT

IF BUYER FAILS TO ISSUE BANK INSTRUMENT (SBLC) WITHIN 7 WORKING DAYS, IN ALTERNATIVE BUYER PAYS VIA TT USD350,000 AS PROVISIONAL GUARANTEE PERFORMANCE WITHIN 72 HOURS AND THIS IS A MUST AND WILL BE DEDUCTED FROM THE PRODUCT FACE VALUE WHEN FINAL PAYMENT IS MADE. PLEASE NOTE: TT PAYMENT OF USD350, 000 IN USD SHALL BE MADE TO SELLER'S APPROVED NOMINATED FIDUCIARY BANK COORDINATE IN HONG KONG OR TT PAYMENT OF USD350,000 IN EQUIVALENT RENMINBI (RMB) SHALL BE MADE TO SELLER'S APPROVED NOMINATED FIDUCIARY BANK COORDINATE IN CHINA

7. Upon SELLER'S APPROVED FIDUCIARY BANK'S SUCCESSFUL RECEIPT OF BANK INSTRUMENT FROM BUYER'S BANK OR IN THE ALTERNATIVE ON RECEIPT OF TT PAYMENT OF USD 350,000 BY SELLER'S APPROVED FIDUCIARY BANK IN HONG KONG or CHINA, SELLER LOADS PRODUCT WITHIN 7 WORKING INTERNATIONAL DAYS AND SEND POP DOCUMENTS in BUYER'S COMPANY NAME TO BUYER via BANK to BANK and a Copy via e-mail to BUYER and REPRESENTATIVE (8 Sets Below).

- a) Certificate of Origin
- b) Export License.
- c) Commercial Invoice
- d) Company Tax Payer Certificate
- e) Fresh SGS Report of Quality and Quantity
- f) Tank Receipt
- g) Vessel Q88
- h) Bill of Lading

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8. BUYER notifies SELLER by OFFICIAL WRITTEN NOTICE of his BANK receiving SELLER'S POP DOCUMENTS whilst SELLER sends to BUYER the REGISTERED HARD COPY of the CONTRACT through COURIER SERVICE within THREE (3) Working Days

9. Shipment Commences as Scheduled in the CONTRACT and upon arrival of the Cargo at the Discharge Port, Buyer's Inspection Team carry out CIQ or equivalent Inspection to ascertain Quality and Quantity

10. AFTER SUCCESSFUL CIQ INSPECTION BY BUYER, PRODUCT IS DISCHARGED INTO BUYER'S STORAGE FACILITY. BUYER'S BANK RELEASE PAYMENT FOR TOTAL VALUE OF PRODUCT BASED ON CIQ REPORT TO SELLER'S FIDUCIARY BANK COORDINATES WITHIN 72 HOURS BY TT MT103 OR BANK TO BANK TRANSFER.

SELLER SHALL MAKE PAYMENT OF COMMISSIONS TO ALL PARTIES AS PER SIGNED NCNDA / IMFPA AGREEMENT IN U.S. DOLLARS WITHIN TWO (2) WORKING DAYS OF SELLER RECEIVING PAYMENT FROM BUYER.

11. SECOND AND SUCCEEDING SHIPMENTS CONTINUE.

